## 経営指標(連結) Management indices (Consolidated)

会計年度	FY	12.3	13.3	14.3
(収益性)	(Profitability indices)			
売上高営業利益率 (%)	Operating profit / Net sales ratio (%)	6.0%	6.1%	6.6%
売上高経常利益率 (%)	Ordinary profit / Net sales ratio (%)	5.8%	6.5%	7.0%
売上高純利益率 (%)	Profit / Net sales ratio (%)	3.5%	3.8%	2.8%
(効率性)	(Efficiency indices)			
総資産当期純利益率(ROA)(%) * 1	Return on total assets (ROA) (%) *1	3.1%	3.4%	2.6%
自己資本当期純利益率(ROE)(%)	Return on equity (ROE) (%)	6.7%	7.3%	5.4%
総資産回転率(回)*1	Total assets turnover (times) *1	0.89	0.91	0.94
(安全性)	(Stability indices)			
自己資本比率 (%) *2	Shareholders' equity / Total assets ratio(%) *2	46.4%	47.7%	47.9%
D/E比率 *2	Debt / Equity ratio *2	0.79	0.72	0.72
有利子負債 / EBITDA倍率 (倍) *2	Balance of interest-bearing debts/EBITDA (times) *2	3.07	3.11	3.00
有利子負債 / (参考) EBITDA倍率 (倍) *2	Balance of interest-bearing debts /(reference) EBITDA (times) *2	3.17	3.22	3.13
インタレスト・カバレッジ・レシオ(倍)	Interest coverage ratio (times)	13.78	15.37	18.00
(一株あたりデータ)	(Data of per share)			
一株当たり当期純利益 (EPS) (円/株)	Earnings per share (EPS) (yen/share)	108.55	125.99	100.21
一株当たり純資産 (BPS) (円/株)	Book value per share (BPS) (yen/share)	1,643.85	1,795.79	1,919.49
一株当たりキャッシュフロー (CFPS) (円/株)	Cash flow per share (CFPS) (yen/share)	294.85	311.21	370.41

\*3 Prior to March 2017, calculated based on the assumption of the share consolidation in October 2017. (5 share to 1 share)

## 売上高営業利益率 = 営業利益 / 売上高 × 100

Operating profit/Net sales ratio = Operating profit/Net sales ×100

売上高経常利益率 = 経常利益 / 売上高 × 100

Ordinary profit/Net sales ratio = Ordinary profit/Net sales  $\times 100$ 

売上高純利益率 = 親会社株主に帰属する当期純利益 / 売上高 × 100

Profit/Net sales ratio = Profit attributable to owners of parent / Net sales ×100

総資産当期純利益率 = 親会社株主に帰属する当期純利益 / 平均総資産 ×100

Return on total assets = Profit attributable to owners of parent / Average total assets × 100

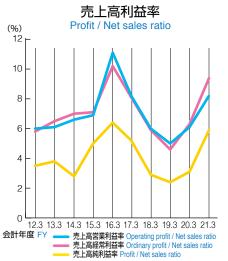
自己資本当期純利益率 = 親会社株主に帰属する当期純利益 / 平均自己資本 ×100 Return on equity = Profit attributable to owners of parent / Average shareholders' equity ×100

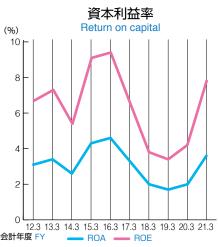
総資産回転率 = 売上高 / 平均総資産

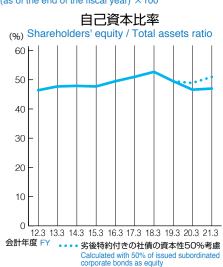
Total assets turnover = Net sales / Average total assets

自己資本比率 = 期末自己資本 / 期末総資産 × 100

Shareholders' equity / Total assets ratio = Shareholders' equity (as of the end of the fiscal year) / Total assets (as of the end of the fiscal year) ×100







<sup>\*1 18.3</sup>期実績は「税効果会計に係る会計基準」の一部改正を考慮して算定
\*1 FY18.3 results are calculated taking in account of "Partial Amendments to Accounting standard for Tax Effect Accounting".

<sup>\*2 ()</sup>は劣後特約付きの社債の資本性50%考慮

<sup>\*2 ( )</sup> Calculated with 50% of issued subordinated corporate bonds as equity

<sup>\*3 17.3</sup>期以前は、2017年10月の株式併合影響(5→1株)を考慮して算定

15.3	16.3	17.3	18.3	19.3	20.3	21.3		
6.9%	11.1%	8.2%	6.0%	5.0%	6.1%	8.2%		
7.1%	10.2%	8.1%	5.9%	4.6%	6.3%	9.4%		
5.0%	6.4%	5.2%	2.9%	2.4%	3.1%	5.9%		
4.3%	4.6%	3.3%	2.0%	1.7%	2.0%	3.6%		
9.1%	9.4%	6.6%	3.8%	3.4%	4.2%	7.8%		
0.87	0.72	0.64	0.69	0.70	0.66	0.61		
47.7%	49.5%	51.0%	52.7%	49.5%	46.6% (48.9%)	46.8% (50.5%)		
0.71	0.63	0.56	0.50	0.64	0.76 (0.67)	0.73 (0.60)		
3.17	2.48	2.87	3.01	4.05	4.17 (3.89)	3.45 (3.07)		
3.29	2.43	2.90	3.02	4.08	4.29 (4.01)	3.67 (3.26)		
16.56	28.17	15.48	17.75	6.43	15.00	19.82		
184.31	202.64	147.29	90.71	80.80	100.50	194.48		
2,134.92	2,179.23	2,312.68	2,403.68	2,415.37	2,399.06	2,602.18		
377.00	677.25	357.71	405.72	156.59	439.86	528.65		

D/E比率 = 期末有利子負債 / 期末自己資本

Debt / Equity ratio = Interest-bearing debts (as of the end of the fiscal year) / Shareholders' equity (as of the end of the fiscal year)

有利子負債 / EBITDA倍率 = 期末有利子負債 / EBITDA

Balance of interest-bearing debts / EBITDA = Balance of interest-bearing debts (as of the end of the fiscal year) / EBITDA

有利子負債 / (参考) EBITDA倍率 = 期末有利子負債 / (参考)EBITDA Balance of interest-bearing debts /(reference) EBITDA = Balance of interest-bearing debts (as of the end of the fiscal year) / (reference)EBITDA

インタレスト・カバレッジ・レシオ = 営業活動によるキャッシュ・フロー / 支払利息(社債利息含む)

Interest coverage ratio = Cash flows from operating activities / interest expenses (including interest on bonds)

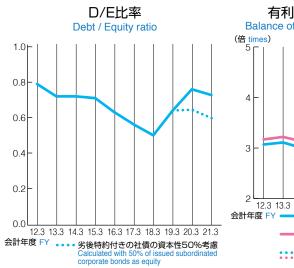
一株当たり当期純利益 = 親会社株主に帰属する当期純利益 / 期中平均株式数(自己株式除く)

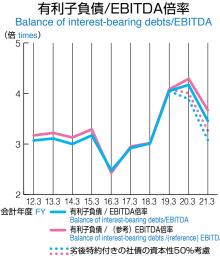
Earnings per share = Profit attributable to owners parent / Average number of shares during each fiscal year (excluding treasury shares)

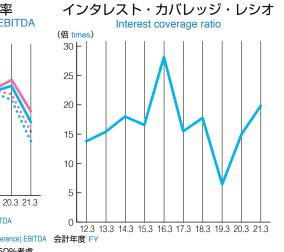
一株当たり純資産 = 自己資本 / 期末発行済株式数 (自己株式除く)

Book value per share = Shareholders' equity / Number of shares issued at the end of each fiscal year (excluding treasury shares)

ー株当たりキャッシュ・フロー = 営業活動によるキャッシュ・フロー / 期中平均株式数 (自己株式除く)
Cash flow per share = Cash flows from operating activities / Average number of shares during each fiscal year (excluding treasury shares)







corporate bonds as equity