

Disclaimer

Figures for the previous year were calculated retroactively in accordance with the Regulation on Consolidated Financial Statements ("Regulation"). Starting from this fiscal year, we prepare consolidated financial statements by following the Regulation. Until the previous fiscal year, our consolidated financial statements followed the Accounting Rules for Gas Utility as well as the Regulation.

Supplementary Financial Information for the Fiscal Year Ending March 2023

1. Overview of Consolidated Financial Results

	Results		Forecasts		FY2022.3 Results → FY2023.3 Results				FY2023.3 Forecasts → FY2023.3 Results				FY2023.3 Results → FY2024.3 Forecasts			
	FY2022.3	FY2023.3	FY2023.3	FY2024.3	(A→B)		(C→B)		(B→D)		(A→B)		(C→B)		(B→D)	
	A. Full Year	B. Full Year	C. Announced Feb.6	D. Full Year	Changes	Remarks	Changes	Remarks	Changes	Remarks	Changes	Remarks	Changes	Remarks	Changes	Remarks
Net sales	1,591,120	2,275,113	2,275,000	2,017,000	683,992	43.0%	Increase in sales from the higher unit selling price of city gas and a rise in LNG selling prices, etc.	113	0.0%	-258,113	-11.3%	Decrease in sales from the lower unit selling price of city gas, etc.				
Operating profit	99,201	60,001	43,000	139,500	-39,200	-39.5%	Increased costs for LNG procurement, etc.	17,001	39.5%	79,498	132.5%	Decreased costs for LNG procurement, etc.				
Ordinary profit	113,525	75,649	46,000	159,000	-37,876	-33.4%	Increased costs for LNG procurement, etc.	29,649	64.5%	83,350	110.2%	Decreased costs for LNG procurement, etc.				
Profit attributable to owners of parent	130,421	57,110	36,000	116,000	-73,311	-56.2%	Increased costs for LNG procurement, etc.	21,110	58.6%	58,889	103.1%	Decreased costs for LNG procurement, etc.				
Total assets ¹	2,588,086	2,819,589	2,835,336	2,956,812	231,503	8.9%		-15,746	-0.6%	137,223	4.9%					
Shareholders' equity ¹	1,271,617	1,391,421	1,353,215	1,407,138	119,803	9.4%		38,205	2.8%	15,717	1.1%					
Balance of interest-bearing debts ¹	815,079	981,556	1,032,334	972,654	166,476	20.4%	Increase due to a new financing, etc.	-50,777	-4.9%	-8,901	-0.9%					
Balance of hybrid bonds ¹	175,000	175,000	-	-	±0	±0%		-	-	-	-					
Cash flows from operating activities	145,350	33,572	121,750	282,000	-111,777	-76.9%	Increase in working capital, etc.	-88,177	-72.4%	248,427	740.0%	Rebound of increase in working capital in FY23.3, etc.				
Cash flows from investing activities (Forecasts are amount of investment)	152,163	203,938	274,000	250,000	51,774	34.0%		-70,061	-25.6%	46,061	22.6%					

¹ Changes are differences from the results of the end of previous fiscal year.

2. Consolidated Management Indicators, etc.

	Results		Forecasts		FY2022.3 Results → FY2023.3 Results				FY2023.3 Forecasts → FY2023.3 Results				FY2023.3 Results → FY2024.3 Forecasts			
	FY2022.3	FY2023.3	FY2023.3	FY2024.3	(A→B)		(C→B)		(B→D)		(A→B)		(C→B)		(B→D)	
	A. Full Year	B. Full Year	C. Announced Feb.6	D. Full Year	Changes	Remarks	Changes	Remarks	Changes	Remarks	Changes	Remarks	Changes	Remarks	Changes	Remarks
ROIC ¹	7.1%	2.7%	1.8%	5.4%	-4.4%	-62.1%	Increased costs for LNG procurement, etc.	0.9%	47.3%	2.8%	102.9%	Decreased costs for LNG procurement, etc.				
NOPAT ²	138,741	59,356	40,405	126,764	-79,384	-57.2%	Increased costs for LNG procurement, etc.	18,950	46.9%	67,408	113.6%	Decreased costs for LNG procurement, etc.				
Ordinary profit	113,525	75,649	46,000	159,000	-37,876	-33.4%		29,649	64.5%	83,350	110.2%					
Interest income	2,017	4,308	-	-	2,291	113.6%		-	-	-	-					
Interest expenses	10,400	13,167	-	-	2,767	26.6%		-	-	-	-					
Income taxes	-16,832	25,151	-	-	41,984	-		-	-	-	-					
Invested capital ^{3,4}	2,073,687	2,358,951	2,371,998	2,366,242	285,264	13.8%		-13,047	-0.6%	7,290	0.3%					
Shareholders' equity ⁴	1,271,617	1,391,421	1,353,215	1,407,138	119,803	9.4%		38,205	2.8%	15,717	1.1%					
Balance of interest-bearing debts ⁴	815,079	981,556	1,032,334	972,654	166,476	20.4%		-50,777	-4.9%	-8,901	-0.9%					
ROE	11.0%	4.3%	2.7%	8.5%	-6.8%	-61.2%	Increased costs for LNG procurement, etc.	1.5%	56.4%	4.2%	98.5%	Decreased costs for LNG procurement, etc.				
Shareholders' equity / Total assets ⁴	49.1%	49.3%	47.7%	47.6%	0.2%	0.4%		1.6%	3.4%	-1.8%	-3.6%					
After adjustment ^{4,5}	52.5%	52.5%	50.8%	50.5%	-0.1%	-0.1%		1.6%	3.2%	-1.9%	-3.6%					
Debt / Equity ratio ⁴	0.64	0.71	0.76	0.69	0.06	10.1%		-0.06	-7.5%	-0.01	-2.0%					
After adjustment ^{4,5}	0.54	0.60	0.66	0.59	0.07	12.9%		-0.05	-7.8%	-0.01	-2.0%					
Payout ratio	18.3%	43.7%	69.3%	23.3%	25.3%	138.2%		-25.6%	-37.0%	-20.4%	-46.7%					
EBITDA ⁶	220,946	192,754	161,000	264,500	-28,191	-12.8%	Increased costs for LNG procurement, etc.	31,754	19.7%	71,745	37.2%	Decreased costs for LNG procurement, etc.				
Operating profit	99,201	60,001	43,000	139,500	-39,200	-39.5%		17,001	39.5%	79,498	132.5%					
Share of profit (loss) of entities accounted for using equity method	12,841	12,929	8,000	21,500	88	0.7%		4,929	61.6%	8,570	66.3%					
Depreciation	108,902	119,823	110,000	103,500	10,920	10.0%		9,823	8.9%	-16,323	-13.6%					
Free cash flow ⁷	-6,813	-170,365	-152,250	32,000	-163,552	-		-18,115	-	202,365	-					
Earnings per share (EPS) (yen)	313.7	137.4	86.6	279.1	-176.3	-56.2%		50.8	58.7%	141.7	103.1%					
Bookvalue per share (BPS) (yen) ⁴	3,059.4	3,347.3	3,254.6	3,385.1	287.9	9.4%		92.7	2.8%	37.8	1.1%					
Annual dividends per share (DPS) (yen)	57.5	60.0	60.0	65.0	2.5	4.3%		±0.0	±0%	5.0	8.3%					
Number of employees	20,961	21,017	21,944	21,821	56	0.3%		-927	-4.2%	804	3.8%					
Number of consolidated subsidiaries	150	154	-	-	4	2.7%		-	-	-	-					
Number of equity method affiliates	30	32	-	-	2	6.7%		-	-	-	-					

¹ ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year)

² NOPAT = Ordinary profit + Financial expenses (Interest expenses - Interest income) - Income taxes

³ Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased Liabilities to us)

⁴ Changes are differences from the results of the end of previous fiscal year.

⁵ Calculated with 50% of issued hybrid bonds as equity. (Dec. 2019 100 billion yen, Sep. 2020 75 billion yen)

⁶ EBITDA = Operating profit + Share of profit (loss) of entities accounted for using equity method + Depreciation (including amortization of goodwill)

⁷ Free cash flow = Cash flows from operating activities - Cash flows from investing activities

3. Results for Each Segment

(million yen)

	Results		Forecasts		FY2022.3 Results → FY2023.3 Results (A→B)		FY2023.3 Forecasts → FY2023.3 Results (C→B)		FY2023.3 Results → FY2024.3 Forecasts (B→D)	
	FY2022.3	FY2023.3	FY2023.3	FY2024.3						
	A. Full Year	B. Full Year	C. Announced Feb.6	D. Full Year	Changes	Remarks	Changes	Remarks	Changes	Remarks
Net Sales	1,591,120	2,275,113	2,275,000	2,017,000	683,992	43.0%	113	0.0%	-258,113	-11.3%
Domestic Energy	1,340,784	1,971,694	1,974,000	1,688,000	630,909	47.1%	-2,305	-0.1%	-283,694	-14.4%
International Energy	80,779	123,299	116,000	125,000	42,519	52.6%	7,299	6.3%	1,700	1.4%
Life & Business Solutions	237,086	258,543	260,000	277,000	21,457	9.1%	-1,456	-0.6%	18,456	7.1%
Adjustments	-67,529	-78,423	-75,000	-73,000	-10,894	-	-3,423	-	5,423	-
Segment profit (loss) ¹	112,043	72,931	51,000	161,000	-39,111	-34.9%	21,931	43.0%	88,068	120.8%
Operating profit	99,201	60,001	43,000	139,500	-39,200	-39.5%	17,001	39.5%	79,498	132.5%
Share of profit (loss) of entities accounted for using equity method	12,841	12,929	8,000	21,500	88	0.7%	4,929	61.6%	8,570	66.3%
Domestic Energy	44,157	-27,324	-42,000	66,000	-71,481	-	14,675	-	93,324	-
(Electricity business) ²	14,071	11,365	9,000	23,500	-2,705	-19.2%	2,365	26.3%	12,134	106.8%
Operating profit	41,903	-31,367	-42,350	62,600	-73,271	-	10,981	-	93,967	-
Share of profit (loss) of entities accounted for using equity method	2,253	4,043	350	3,400	1,789	79.4%	3,693	1,056.8%	-643	-15.9%
International Energy	44,330	69,718	69,000	69,000	25,388	57.3%	718	1.0%	-718	-1.0%
Operating profit	33,742	60,831	61,350	50,900	27,089	80.3%	-517	-0.8%	-9,931	-16.3%
Share of profit (loss) of entities accounted for using equity method	10,587	8,886	7,650	18,100	-1,701	-16.1%	1,236	16.2%	9,213	103.7%
Life & Business Solutions	23,516	29,237	25,000	27,000	5,721	24.3%	4,237	16.9%	-2,237	-7.7%
Adjustments	39	1,300	-1,000	-1,000	1,260	3,201.2%	2,300	-	-2,300	-
ROIC	7.1%	2.7%	1.8%	5.4%	-4.4%	-62.1%	0.9%	47.3%	2.8%	102.9%
Domestic Energy ³	3.6%	-0.9%	-	-	-4.4%	-	-	-	-	-
International Energy ³	16.6%	8.6%	-	-	-8.0%	-48.0%	-	-	-	-
Life & Business Solutions ³	4.8%	5.6%	-	-	0.8%	17.5%	-	-	-	-

¹ Segment profit = Operating profit + Share of profit (loss) of entities accounted for using equity method.

² It is a simple total of the profit in Osaka Gas Co., Ltd.'s incidental electricity business and profits of its affiliated companies involved in electricity business, which is different from the profit in Domestic Energy / Electricity, which we used as a segment name before.

³ It is a simple total of business units.

(million yen)

	Results		Forecasts		FY2022.3 Results → FY2023.3 Results (A→B)		FY2023.3 Forecasts → FY2023.3 Results (C→B)		FY2023.3 Results → FY2024.3 Forecasts (B→D)	
	FY2022.3	FY2023.3	FY2023.3	FY2024.3						
	A. Full Year	B. Full Year	C. Announced Feb.6	D. Full Year	Changes	Remarks	Changes	Remarks	Changes	Remarks
Profit (Loss) on time-lag effect ¹	-62,321	-34,711	-22,900	-36,600	27,610	-	-11,811	-	71,311	-
Profit (Loss) on time-lag effect ((Non-consolidated) Gas business)	-44,784	-16,405	-5,900	23,700	28,379	-	-10,505	-	40,105	-
Profit (Loss) on time-lag effect ((Non-consolidated) Electricity business)	-17,537	-18,306	-17,000	12,900	-769	-	-1,306	-	31,206	-
Profit (Loss) on market value of derivative ²	-1,557	4,849	-	-	6,406	-	-	-	-	-
Crude oil price (JCC) (USD / bbl)	77.2	102.7	96.4	85.0	25.5	33.1%	6.3	6.5%	-17.7	-17.2%
Exchange rate (JPY / USD)	112.4	135.5	135.7	135.0	23.1	20.6%	-0.2	-0.2%	-0.5	-0.4%

¹ Included in Domestic Energy.

² Included in International Energy.

4. Results of Major Companies

(million yen)

		Results		Forecasts		FY2022.3 Results → FY2023.3 Results		FY2023.3 Forecasts → FY2023.3 Results		FY2023.3 Results → FY2024.3 Forecasts		
		FY2022.3	FY2023.3	FY2023.3	FY2024.3	(A→B)		(C→B)		(B→D)		
		A. Full Year	B. Full Year	C. Announced Feb.6	D. Full Year	Changes	Remarks	Changes	Remarks	Changes	Remarks	
Net Sales	(Domestic) Osaka Gas Co., Ltd. ^{*1}	1,207,683	1,716,757	-	-	509,073	42.2%	Increase in sales from the higher unit selling price of city gas and a rise in LNG selling prices, etc.	-	-	-	-
	(Domestic) Osaka Gas Network Co., Ltd. ^{*1}	-	216,279	217,114	219,149	-	-	-	-834	-0.4%	2,869	1.3%
	(Domestic) Osaka Gas Marketing Co., Ltd.	45,647	50,347	51,296	57,767	4,700	10.3%		-949	-1.9%	7,420	14.7%
	(Domestic) Daigas Energy Co., Ltd.	49,614	63,450	58,322	64,938	13,835	27.9%	Changes in the crude oil price, etc.	5,127	8.8%	1,487	2.3%
	(Domestic) Osaka Gas International Transport Inc.	23,780	28,642	25,396	56,990	4,862	20.4%	Increase in LNG transport revenues, etc.	3,245	12.8%	28,347	99.0%
	(International) Osaka Gas Australia Pty. Ltd.	17,845	30,258	30,695	26,863	12,412	69.6%	Changes in the crude oil price, exchange rate, etc.	-436	-1.4%	-3,394	-11.2%
	(International) Osaka Gas USA Corporation	61,594	90,391	84,728	93,180	28,796	46.8%	Increase in sales from Sabine shale gas project, etc.	5,662	6.7%	2,788	3.1%
	(LBS ²) Osaka Gas Urban Development Co., Ltd.	28,296	35,740	34,977	42,261	7,444	26.3%	Increase in sales of rental properties, etc.	762	2.2%	6,521	18.2%
	(LBS ²) OGIS-RI Co., Ltd.	45,468	47,782	42,300	46,464	2,313	5.1%		5,482	13.0%	-1,318	-2.8%
	(LBS ²) Osaka Gas Chemicals Co., Ltd.	34,027	34,186	35,423	37,547	158	0.5%		-1,236	-3.5%	3,361	9.8%
(LBS ²) Jacobi Carbons AB	37,893	49,608	49,681	52,104	11,714	30.9%	Increase in unit sales price, etc.	-73	-0.1%	2,495	5.0%	
Segment Profit (Loss)	(Domestic) Osaka Gas Co., Ltd. ^{*1*}	15,635	-90,251	-	-	-105,887	-	Increased costs for LNG procurement, etc.	-	-	-	-
	(Domestic) Osaka Gas Network Co., Ltd. ^{*1}	-	13,554	11,742	11,212	-	-	-	1,811	15.4%	-2,342	-17.3%
	(Domestic) Osaka Gas Marketing Co., Ltd.	3,978	4,340	5,280	4,852	361	9.1%		-940	-17.8%	512	11.8%
	(Domestic) Daigas Energy Co., Ltd.	4,789	5,598	4,919	4,164	809	16.9%		678	13.8%	-1,434	-25.6%
	(Domestic) Osaka Gas International Transport Inc.	1,677	-3,939	-1,445	3,546	-5,617	-	Increase in ship charter costs, etc.	-2,494	-	7,486	-
	(International) Osaka Gas Australia Pty. Ltd.	9,181	21,882	20,222	15,528	12,701	138.3%	Changes in the crude oil price, exchange rate, etc.	1,659	8.2%	-6,354	-29.0%
	(International) Osaka Gas USA Corporation	27,837	42,570	43,928	40,055	14,733	52.9%	Increase in income from Sabine shale gas project, etc.	-1,355	-3.1%	-2,515	-5.9%
	(International) IPP projects in North America ^{*3}	4,278	8,254	6,076	10,723	3,975	92.9%	Impact of market conditions, etc.	2,178	35.8%	2,468	29.9%
	(LBS ²) Osaka Gas Urban Development Co., Ltd.	7,794	9,608	8,502	9,768	1,813	23.3%	Increase in sales of rental properties, etc.	1,105	13.0%	160	1.7%
	(LBS ²) OGIS-RI Co., Ltd.	6,077	5,749	4,974	5,136	-328	-5.4%		775	15.6%	-613	-10.7%
(LBS ²) Osaka Gas Chemicals Co., Ltd.	2,088	2,198	2,260	1,640	109	5.2%		-61	-2.7%	-558	-25.4%	
(LBS ²) Jacobi Carbons AB	3,740	6,874	5,516	6,248	3,134	83.8%	Increase in unit sales price, etc.	1,358	24.6%	-626	-9.1%	

*1 From April 2022, Osaka Gas Co., Ltd. implemented the legal separation of the gas pipeline business.

*2 Life & Business Solutions.

*3 Including operating expenses for International Energy.

*4 Equity method affiliates.

*5 Excluding profit (loss) on market value of derivative.

5. Investment

(million yen)

		Results		Forecasts		FY2022.3 Results → FY2023.3 Results		FY2023.3 Forecasts → FY2023.3 Results		FY2023.3 Results → FY2024.3 Forecasts		
		FY2022.3	FY2023.3	FY2023.3	FY2024.3	(A→B)		(C→B)		(B→D)		
		A. Full Year	B. Full Year	C. Announced Feb.6	D. Full Year	Changes	Remarks (billion yen)	Changes	Remarks (billion yen)	Changes	Remarks (billion yen)	
Investment (including capital expenditures)		209,261	237,249	274,000	250,000	27,987	13.4%		-36,750	-13.4%	12,750	5.4%
Investment for quality improvement		67,931	65,019	74,000	90,000	-2,912	-4.3%		-8,980	-12.1%	24,980	38.4%
Investment for growth		141,329	172,229	200,000	160,000	30,900	21.9%		-27,770	-13.9%	-12,229	-7.1%
Domestic Energy		52,502	53,678	-	45,500	1,176	2.2%		-	-	-8,178	-15.2%
International Energy		44,064	76,251	-	74,000	32,186	73.0%		-	-	-2,251	-3.0%
Life & Business Solutions		44,762	42,299	-	40,500	-2,462	-5.5%		-	-	-1,799	-4.3%
Capital expenditures		189,317	195,330	192,000	214,000	6,013	3.2%		3,330	1.7%	18,669	9.6%
Domestic Energy		114,879	104,119	-	114,015	-10,760	-9.4%		-	-	9,895	9.5%
International Energy		35,932	54,220	-	58,873	18,288	50.9%		-	-	4,652	8.6%
Life & Business Solutions		43,094	39,312	-	41,111	-3,782	-8.8%		-	-	1,798	4.6%
Adjustments		-4,589	-2,321	-	-	2,267	-		-	-	-	-

7. Reference Data
(Crude oil price, Exchange rate)

		Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY2022.3	Crude oil price (JCC) (USD / bbl)	66.3	65.6	69.1	71.8	73.8	73.9	76.9	82.1	82.3	79.7	86.8	91.8
	Exchange rate (JPY / USD)	109.1	109.2	110.1	110.3	109.9	110.2	113.1	114.1	113.9	114.9	115.2	118.5
FY2023.3	Crude oil price (JCC) (USD / bbl)	108.2	107.8	116.9	116.4	112.5	110.9	106.0	100.5	95.0	88.3	87.7	85.4
	Exchange rate (JPY / USD)	126.0	128.8	133.9	136.8	135.2	143.1	147.2	142.5	135.1	130.4	132.8	133.9

(Sales-related Results (Quarterly results))

	FY2022.3				FY2023.3				FY2022.3 → FY2023.3 Changes							
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q		2Q		3Q		4Q	
Gas sales volume (million m3) ^{1,2}	1,631	3,209	4,971	7,090	1,664	3,220	4,931	6,845	33	2.0%	10	0.3%	-41	-0.8%	-245	-3.5%
Residential	405	638	1,156	1,849	390	589	1,096	1,697	-14	-3.6%	-48	-7.6%	-60	-5.2%	-152	-8.2%
(Changes) Number of customers	-	-	-	-	-	-	-	-	-7	-1.7%	-10	-1.5%	-14	-1.2%	-17	-0.9%
(Changes) Impact of temperature	-	-	-	-	-	-	-	-	-7	-1.8%	-21	-3.2%	-18	-1.6%	-50	-2.7%
(Changes) Others	-	-	-	-	-	-	-	-	-0	-0.0%	-18	-2.8%	-28	-2.4%	-86	-4.6%
Non-residential	1,226	2,571	3,815	5,241	1,274	2,630	3,834	5,148	48	3.9%	59	2.3%	19	0.5%	-93	-1.8%
(Changes) Demand development	-	-	-	-	-	-	-	-	19	1.6%	38	1.5%	52	1.4%	71	1.4%
(Changes) Impact of temperature	-	-	-	-	-	-	-	-	-1	-0.1%	14	0.5%	12	0.3%	3	0.1%
(Changes) Capacity utilization of facilities	-	-	-	-	-	-	-	-	-25	-2.0%	-44	-1.7%	-80	-2.1%	-133	-2.5%
(Changes) Individual factor	-	-	-	-	-	-	-	-	30	2.4%	1	0.1%	36	0.9%	-50	-0.9%
(Changes) Others	-	-	-	-	-	-	-	-	24	2.0%	50	1.9%	-0	-0.0%	16	0.3%
Electricity sales volume (GWh) ²	3,505	8,047	11,983	16,760	3,391	7,668	11,487	15,883	-115	-3.3%	-380	-4.7%	-495	-4.1%	-876	-5.2%
Retail	1,140	2,757	4,294	6,189	1,216	3,082	4,579	6,390	76	6.6%	326	11.8%	285	6.6%	201	3.3%
Wholesale, etc	2,365	5,291	7,689	10,571	2,175	4,585	6,909	9,493	-191	-8.1%	-705	-13.3%	-780	-10.1%	-1,078	-10.2%

¹ 45MJ/m3

² Gas sales volume and electricity sales volume reflect the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for gas sales and electricity sales are estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.

(Average temperature of Osaka city)

	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	
FY2022.3	Average temperature (°C)	15.5	20.0	23.9	27.9	28.1	24.8	20.3	14.1	8.8	5.6	5.5	11.4
FY2023.3	Average temperature (°C)	16.8	20.0	24.4	28.4	29.5	26.2	19.0	15.2	7.9	6.5	7.0	13.0

Disclaimer

Certain statements contained herein are forward-looking statements which reflect our judgement based on information so far available.

Actual results may differ materially from those discussed in such statements.

Among the factors that could cause actual results to differ materially are: economic trends in Japan, sharp fluctuations in exchange rate and crude oil prices, and extraordinary weather conditions.

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