

Supplementary Financial Information for 3rd Quarter of the Fiscal Year Ending March 2022

1. Overview of Consolidated Financial Results

(million yen)

	Results			Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results (A→C)		FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)		FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)							
	FY2021.3		FY2022.3	FY2022.3													
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks (billion yen)		Changes		Remarks (billion yen)		Changes		Remarks (billion yen)	
Net sales	962,883	1,364,106	1,043,768	1,510,000	1,547,000	80,885	8.4%			182,893	13.4%	Increase in the unit selling prices due to the rise in crude oil price, etc.		37,000	2.5%	Increase in the unit selling prices due to the rise in crude oil price, etc.	
Operating profit	74,876	112,491	42,676	80,500	80,500	-32,199	-43.0%			-31,991	-28.4%			-	-		
Ordinary profit	81,576	127,752	57,292	95,000	95,000	-24,284	-29.8%	Decreased due to the loss on time-lag effect in Domestic Energy business, etc.		-32,752	-25.6%	Decrease due to the loss on time-lag effect in Domestic Energy business, etc.		-	-		
Profit attributable to owners of parent	57,612	80,857	44,816	70,500	77,500	-12,795	-22.2%			-3,357	-4.2%			7,000	9.9%	Increase due to gain on sales of investment securities in subsidiaries and associates, etc.	
Total assets ^{*1}	2,205,955	2,313,357	2,564,786	2,444,424	2,444,424	251,429	10.9%	Increased due to the progress of investment for growth, etc.		131,066	5.7%	Increase due to the progress of investment for growth, etc.		-	-		
Shareholders' equity ^{*1}	1,013,056	1,081,881	1,113,642	1,116,681	1,116,681	31,761	2.9%			34,800	3.2%			-	-		
Balance of interest-bearing debts ^{*1}	799,985	785,383	949,978	882,878	882,878	164,595	21.0%	Increased due to a new financing, etc.		97,495	12.4%	Increase due to a new financing, etc.		-	-		
Balance of hybrid bonds ^{*1}	175,000	175,000	175,000	-	-	-	-			-	-			-	-		

^{*1} Changes are differences from the results of the end of previous fiscal year.

2. Consolidated Management Indicators, etc.

(million yen)

	Results		Forecasts			FY2021.3 3Q Results → FY2022.3 3Q Results (A→C)			FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)					
	FY2021.3		FY2022.3	FY2022.3													
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks		Changes		Remarks		Changes		Remarks	
ROIC ^{*1}	-	6.2%	2.8%	4.4%	4.4%	-	-			-1.8%	-			-	-		
NOPAT ^{*2}	-	111,599	53,841	83,565	83,565	-	-			-28,034	-25.1%			-	-		
Ordinary profit	-	127,752	57,292	-	-	-	-			-	-			-	-		
Interest income	-	2,348	1,494	-	-	-	-			-	-			-	-		
Interest expenses	-	11,087	7,749	-	-	-	-			-	-			-	-		
Income taxes	-	24,891	9,706	-	-	-	-			-	-			-	-		
Invested capital ^{*3}	-	1,856,865	2,052,259	1,987,901	1,987,901	-	-			131,035	7.1%			-	-		
Shareholders' equity	-	1,081,881	1,113,642	-	-	-	-			-	-			-	-		
Balance of interest-bearing debts	-	785,383	949,978	-	-	-	-			-	-			-	-		
ROE	5.7%	7.8%	4.1%	6.6%	7.1%	-1.6%	-			-0.7%	-			0.5%	-		
Shareholders' equity / Total assets ^{*4}	45.9%	46.8%	43.4%	45.7%	45.7%	-3.3%	-			-1.1%	-			-	-		
After adjustment ^{*4-5}	49.9%	50.5%	46.8%	49.3%	49.3%	-3.7%	-			-1.3%	-			-	-		
Debt / Equity ratio ^{*4}	0.79	0.73	0.85	0.79	0.79	0.13	-			0.06	-			-	-		
After adjustment ^{*4-5}	0.65	0.60	0.72	0.66	0.66	0.12	-			0.06	-			-	-		
Payout ratio	-	27.0%	-	32.4%	29.5%	-	-			2.5%	-			-2.9%	-		
EBITDA ^{*6}	158,655	227,554	135,717	200,000	200,000	-22,938	-14.5%			-27,554	-12.1%			-	-		
Operating profit	74,876	112,491	42,676	80,500	80,500	-32,199	-43.0%			-31,991	-28.4%			-	-		
Share of profit (loss) of entities accounted for using equity method	9,714	13,618	13,727	14,000	14,000	4,012	41.3%			381	2.8%			-	-		
Depreciation	74,064	101,444	79,313	105,500	105,500	5,248	7.1%			4,055	4.0%			-	-		
Free cash flow ^{*7}	-19,206	21,443	-127,803	-93,846	-93,846	-108,597	-			-115,289	-			-	-		
Earnings per share (EPS) (yen)	138.6	194.5	107.8	169.6	186.4	-30.8	-22.2%			-8.1	-4.2%			16.8	9.9%		
Bookvalue per share (BPS) (yen) ^{*4}	2,436.6	2,602.2	2,678.4	2,685.7	2,685.7	76.2	2.9%			83.6	3.2%			-	-		
Annual dividends per share (DPS) (yen)	25.0	52.5	27.5	55.0	55.0	2.5	10.0%			2.5	4.8%			-	-		
Number of employees	21,054	20,941	21,196	21,412	21,412	142	-			471	-			-	-		
(Non-consolidated) Number of employees	3,251	3,203	3,239	3,261	3,261	-12	-			58	-			-	-		
Number of consolidated subsidiaries	155	154	153	-	-	-2	-			-	-			-	-		
Number of equity method affiliates	27	27	31	-	-	4	-			-	-			-	-		

^{*1} ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year)^{*2} NOPAT = Ordinary profit + Financial expenses (Interest expenses - Interest income) - Income taxes^{*3} Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased Liabilities to us)^{*4} Changes are differences from the results of the end of previous fiscal year.^{*5} Calculated with 50% of issued hybrid bonds as equity. (Dec. 2019 100 billion yen, Sep. 2020 75 billion yen)^{*6} EBITDA = Operating profit + Share of profit (loss) of entities accounted for using equity method + Depreciation (including amortization of goodwill)^{*7} Free cash flow = Cash flows from operating activities - Cash flows from investing activities

3. Results for Each Segment¹

(million yen)

	Results			Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results (A→C)			FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)		
	FY2021.3		FY2022.3	FY2022.3										
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks	Changes		Remarks	Changes		Remarks
Net Sales	962,883	1,364,106	1,043,768	1,510,000	1,547,000	80,885	8.4%		182,893	13.4%		37,000	2.5%	
Domestic Energy	814,507	1,158,333	868,689	1,265,000	1,296,500	54,181	6.7%	Increased due to a rise in LNG prices, etc.	138,166	11.9%	Increase in the unit selling prices due to the rise in crude oil price, etc.	31,500	2.5%	Increase in the unit selling prices due to the rise in crude oil price, etc.
International Energy	32,303	44,299	55,949	70,000	75,500	23,646	73.2%	Increased in the business in North America and upstream business in Australia due to the rise in the crude oil price, etc.	31,200	70.4%	Increase in the business in North America and upstream business in Australia due to the rise in the crude oil price, etc.	5,500	7.9%	Increase due to the rise in the crude oil price, etc.
Life & Business Solutions	154,350	216,585	163,343	230,000	230,000	8,992	5.8%		13,414	6.2%	Increase in the material solutions business, etc.	-	-	
Adjustments	-38,277	-55,111	-44,214	-55,000	-55,000	-5,936	-		111	-		-	-	
Segment profit (loss) ^{1,2}	84,591	126,109	56,404	94,500	94,500	-28,186	-33.3%		-31,609	-25.1%		-	-	
Operating profit	74,876	112,491	42,676	80,500	80,500	-32,199	-43.0%		-31,991	-28.4%		-	-	
Share of profit (loss) of entities accounted for using equity method	9,714	13,618	13,727	14,000	14,000	4,012	41.3%		381	2.8%		-	-	
Domestic Energy	57,919	85,597	3,048	36,500	30,000	-54,871	-94.7%	Decreased due to the loss on time-lag effect, etc.	-55,597	-65.0%	Decrease due to the loss on time-lag effect and the rebound from the low temperature effect during winter, etc.	-6,500	-17.8%	Decrease due to the loss on time-lag effect and a decrease in profit from the gas appliance sales, etc.
(Electricity business) ^{1,3}	11,692	14,833	6,833	13,000	12,000	-4,858	-41.6%		-2,833	-19.1%		-1,000	-7.7%	Decrease due to the loss on time-lag effect, etc.
Operating profit	57,200	85,253	1,682	36,183	29,683	-55,518	-97.1%		-55,570	-65.2%		-6,500	-18.0%	
Share of profit (loss) of entities accounted for using equity method	719	343	1,365	316	316	646	89.9%		-27	-7.9%		-	-	
International Energy	9,654	16,886	37,301	40,000	45,500	27,647	286.4%	Increased in the business in North America and upstream business in Australia due to the rise in the crude oil price, etc.	28,613	169.4%	Increase in the business in North America and upstream business in Australia due to the rise in the crude oil price, etc.	5,500	13.8%	Increase due to the rise in the crude oil price, etc.
Operating profit	658	3,612	24,939	26,316	31,816	24,280	-		28,204	780.8%		5,500	20.9%	
Share of profit (loss) of entities accounted for using equity method	8,995	13,274	12,361	13,683	13,683	3,366	37.4%		409	3.1%		-	-	
Life & Business Solutions	12,720	19,250	14,802	19,000	19,000	2,082	16.4%	Increased in the information solutions business, etc.	-250	-1.3%		-	-	
Adjustments	4,296	4,375	1,251	-1,000	0	-3,044	-		-4,375	-		1,000	-	

¹ From FY2022.3, "Domestic Energy / Gas" and "Domestic Energy / Electricity" were integrated into "Domestic Energy". Osaka Gas International Transport Inc. etc, which were previously included in "International Energy," were transferred into "Domestic Energy".

Osaka Gas' operating expenses for International Energy, which was previously included in "Domestic Energy / Gas," was transferred into "International Energy". Results for FY2021.3 are estimated based on this change.

² Segment profit = Operating profit + Share of profit (loss) of entities accounted for using equity method.

³ It is a simple total of the profit in Osaka Gas Co., Ltd.'s incidental electricity business and profits of its affiliated companies involved in electricity business, which is different from the profit in Domestic Energy / Electricity, which we used as a segment name before.

(million yen)

	Results			Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results				FY2021.3 Results → FY2022.3 Revised Forecasts				FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts			
	FY2021.3		FY2022.3	FY2022.3		(A→C)				(B→E)				(D→E)			
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks		Changes		Remarks		Changes		Remarks	
Profit (Loss) on time-lag effect ¹	20,066	1,696	-46,832	-29,900	-46,200	-66,898	-	-		-47,896	-	-		-16,300	-	-	
Profit (Loss) on time-lag effect ((Non-consolidated) Gas business)	15,119	-1,670	-32,127	-23,800	-31,000	-47,246	-	-		-29,329	-	-		-7,200	-	-	
Profit (Loss) on time-lag effect (Electricity business)	4,947	3,366	-14,704	-6,100	-15,200	-19,652	-	-		-18,566	-	-		-9,100	-	-	
Profit (Loss) on market value of derivative ²	-6,593	-7,028	3,123	-	-	9,716	-	-		-	-	-		-	-	-	
Crude oil price (JCC) (USD / bbl)	38.4	43.4	74.0	73.0	76.7	35.6	-	-	C: Average of preliminary monthly data up to December 2021	33.4	-	-	January 2022 to March 2022 : 85 USD/bbl	3.7	-	-	January 2022 to March 2022 : 85 USD/bbl
Exchange rate (JPY / USD)	106.1	106.1	111.1	109.9	112.1	5.0	-	-		6.0	-	-	January 2022 to March 2022 : 115 JPY/USD	2.2	-	-	January 2022 to March 2022 : 115 JPY/USD

¹ Included in Domestic Energy.

² Included in International Energy.

4. Results of Major Companies

(million yen)

		Results			Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results			FY2021.3 Results → FY2022.3 Revised Forecasts			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts		
		FY2021.3		FY2022.3	FY2022.3		(A→C)			(B→E)			(D→E)		
		A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks	Changes		Remarks	Changes		Remarks
Net Sales	(Domestic) Osaka Gas Co., Ltd.	743,723	1,053,584	783,863	1,126,000	1,156,000	40,140	5.4%	Increased due to a rise in LNG prices, etc.	102,415	9.7%	Increase in the unit selling prices due to the rise in crude oil price, etc.	30,000	2.7%	Increase in the unit selling prices due to the rise in crude oil price, etc.
	(Domestic) Osaka Gas Marketing Co., Ltd.	33,003	44,519	33,235	44,928	44,928	232	0.7%		408	0.9%		-	-	
	(Domestic) Daigas Energy Co., Ltd.	31,125	41,956	35,404	47,928	47,928	4,278	13.7%	Increased in sales of energy sevice, etc.	5,971	14.2%		-	-	
	(Domestic) Osaka Gas International Transport Inc.	14,242	21,180	16,249	20,993	20,993	2,006	14.1%	Increased in freight revenue, etc.	-187	-0.9%		-	-	
	(International) Osaka Gas Australia Pty. Ltd.	6,543	7,597	11,017	12,844	14,844	4,474	68.4%	Increased due to the rise in the crude oil price, etc.	7,246	95.4%	Increase due to the rise in the crude oil price, etc.	2,000	15.6%	Increase due to the rise in the crude oil price
	(International) Osaka Gas USA Corporation	25,024	35,582	43,972	56,620	60,120	18,947	75.7%	Increased in Sabine shale gas project and Freeport LNG project, etc.	24,537	69.0%	Increase in Sabine shale gas project and Freeport LNG project, etc.	3,500	6.2%	Increase in Sabine shale gas project
	(LBS) Osaka Gas Urban Development Co., Ltd.	19,770	26,685	15,704	27,064	27,064	-4,065	-20.6%	Decreased due to the rebound from the increase of the condominium apartment business from previous year, etc.	378	1.4%		-	-	
	(LBS) OGIS-RI Co., Ltd.	26,482	40,163	30,110	41,483	41,483	3,628	13.7%	Increased in the development, etc.	1,319	3.3%		-	-	
	(LBS) Osaka Gas Chemicals Co., Ltd.	22,755	31,024	25,381	35,360	35,360	2,625	11.5%	Increased in sales of activated carbon and carbon fiber, etc.	4,336	14.0%		-	-	
	(LBS) Jacobi Carbons AB	23,189	31,560	27,593	33,522	33,522	4,403	19.0%	Increased in the unit selling prices, etc.	1,961	6.2%		-	-	
Segment Profit (Loss)	(Domestic) Osaka Gas Co., Ltd. ^{*1}	36,864	60,496	-20,354	13,000	5,000	-57,218	-155.2%	Decreased due to the loss on time-lag effect, etc.	-55,496	-91.7%	Decrease due to the loss on time-lag effect and the rebound from the low temperature effect during winter, etc.	-8,000	-61.5%	Decrease due to the loss on time-lag effect and a decrease in profit from the gas appliance sales, etc.
	(Domestic) Osaka Gas Marketing Co., Ltd.	4,091	3,649	4,225	3,573	3,573	134	3.3%		-76	-2.1%		-	-	
	(Domestic) Daigas Energy Co., Ltd.	3,253	3,169	4,327	3,055	3,555	1,073	33.0%	Increased in sales of energy sevice, etc.	386	12.2%		500	16.4%	Increase due to a decrease in selling, general and administrative expenses, etc.
	(Domestic) Osaka Gas International Transport Inc.	1,766	2,353	894	1,301	1,301	-871	-49.3%		-1,051	-44.7%		-	-	
	(International) Osaka Gas Australia Pty. Ltd.	-1,135	-2,367	5,917	6,094	8,094	7,053		Increased due to the rise in the crude oil price, etc.	10,461		Increase due to the rebound from the decline in the crude oil price, etc.	2,000	32.8%	Increase due to the rise in the crude oil price
	(International) Osaka Gas USA Corporation	3,807	8,620	21,251	23,629	27,129	17,444	458.1%	Increased in Freeport LNG project and Sabine shale gas project, etc.	18,508	214.7%	Increase in Freeport LNG project and Sabine shale gas project, etc.	3,500	14.8%	Increase in Sabine shale gas project
	(International) IPP projects in North America ^{*2-3}	1,164	1,795	2,697	3,193	3,193	1,533	131.6%	Increased due to the impact of market conditions, etc.	1,398	77.9%		-	-	
	(International) Idemitsu Snorre Oil Development Co., Ltd. ^{*2}	2,513	6,254	3,556	4,409	3,409	1,042	41.5%	Increased due to the rise in the crude oil price, etc.	-2,845	-45.5%	Decrease due to the rebound from selling part of participating interests in the production licenses, etc.	-1,000	-22.7%	Decrease due to sale during the FY22.3
	(LBS ^{*4}) Osaka Gas Urban Development Co., Ltd.	6,145	7,777	4,607	6,304	6,304	-1,537	-25.0%	Decreased due to the rebound from the increase of the condominium apartment business from previous year, etc.	-1,473	-18.9%	Decrease due to the increase of the repair expenses, etc.	-	-	
	(LBS ^{*4}) OGIS-RI Co., Ltd.	1,174	3,859	3,324	4,410	4,410	2,149	183.0%	Increased in the development, etc.	550	14.3%		-	-	
(LBS ^{*4}) Osaka Gas Chemicals Co., Ltd.	1,680	2,118	1,968	2,118	2,118	288	17.2%		-0	-0.0%		-	-		
(LBS ^{*4}) Jacobi Carbons AB	2,707	3,431	2,791	3,475	3,475	83	3.1%		44	1.3%		-	-		

*1 Including operating expenses for International Energy.

*2 Equity method affiliates.

*3 Excluding profit (loss) on market value of derivative.

*4 Life & Business Solutions.

5. Investment

(million yen)

	Results			Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results			FY2021.3 Results → FY2022.3 Revised Forecasts			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts		
	FY2021.3		FY2022.3	FY2022.3		(A→C)			(B→E)			(D→E)		
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks (billion yen)	Changes		Remarks (billion yen)	Changes		Remarks (billion yen)
Investment (including capital expenditures)	147,929	221,383	148,213	259,000	259,000	283	0.2%		37,616	17.0%		-	-	-
Investment for quality improvement	42,695	68,873	42,564	69,000	69,000	-130	-0.3%		126	0.2%		-	-	-
Investment for growth	105,234	152,510	105,649	190,000	190,000	414	0.4%	Total 105.6 56% progress to the plan in FY22.3 (FY22.3 Results Breakdown) Domestic Energy 40.5, International Energy 32.5, Life & Business Solutions 32.5	37,489	24.6%		-	-	-
Capital expenditures	128,847	189,454	134,908	196,000	196,000	6,061	4.7%		6,545	3.5%		-	-	-

6. Supplemental Data of Domestic Energy
((Non-consolidated) Breakdown of gross profit on gas business)

(million yen)

	Results		Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results				FY2021.3 Results → FY2022.3 Revised Forecasts				FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts				
	FY2021.3		FY2022.3	FY2022.3		(A→C)				(B→E)				(D→E)			
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks (billion yen)		Changes		Remarks (billion yen)		Changes		Remarks (billion yen)	
Sales from gas business	387,166	551,187	387,198	581,100	611,100	31	0.0%	Time-lag effect +6.3, Others -6.2		59,912	10.9%	Time-lag effect +75.4, Others -15.5		30,000	5.2%	Time-lag effect +25.3, Others +4.6	
Raw material costs	182,048	239,951	223,608	315,300	348,300	41,560	22.8%	Time-lag effect +53.5, Others -12.0		108,348	45.2%	Time-lag effect +104.7, Others +3.5		33,000	10.5%	Time-lag effect +32.5, Others +0.4	
Gross profit of gas business	205,118	311,236	163,589	265,800	262,800	-41,529	-20.2%	Time-lag effect -47.2, Others +5.7		-48,436	-15.6%	Time-lag effect -29.3, Others -19.1		-3,000	-1.1%	Time-lag effect -7.2, Others +4.2	

((Non-consolidated) Other costs of gas business)

(million yen)

	Results			Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results (A→C)			FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)		
	FY2021.3		FY2022.3	FY2022.3										
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks	Changes		Remarks	Changes		Remarks
Other costs of gas business (excluding raw material costs)	197,089	279,960	197,582	276,900	276,900	493	0.3%			-3,060	-1.1%			

(Sales-related Results (Cumulative results))

	Results			Forecasts		FY2021.3 3Q Results → FY2022.3 3Q Results (A→C)			FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)		
	FY2021.3		FY2022.3	FY2022.3										
	A. 3Q	B. Full Year	C. 3Q	D. Previous	E. Revised	Changes		Remarks	Changes		Remarks	Changes		Remarks
Average temperature (°C)	20.4	17.6	20.4	17.2	17.2	-0.1	-		-0.4	-		-	-	
Number of customer accounts (thousands)	9,311	9,401	9,703	9,680	9,800	392	4.2%		399	4.2%		120	1.2%	
(Non-consolidated) Number of units for gas supply	5,069	5,031	4,928	-	-	-141	-2.8%		-	-		-	-	
Number of low-voltage electricity supply	1,476	1,510	1,592	-	-	116	7.9%		-	-		-	-	
Consolidated gas sales volume (million m3) ¹	4,928	7,157	4,867	6,987	6,987	-60	-1.2%		-169	-2.4%		-	-	
(Non-consolidated) gas sales volume	4,900	7,121	4,841	6,956	6,956	-59	-1.2%		-165	-2.3%		-	-	
Residential	1,090	1,862	1,046	1,695	1,695	-44	-4.1%		-167	-9.0%	Decrease due to the rebound from the impact of air and water temperature, etc.	-	-	
Monthly gas sales volume per household (m3 / month)	24.6	31.6	24.4	-	-	-0.2	-0.8%		-	-		-	-	
(Changes) Number of customers	-	-	-	-	-	-22	-2.0%		-	-		-	-	
(Changes) Impact of temperature	-	-	-	-	-	-6	-0.6%		-	-		-	-	
(Changes) Others	-	-	-	-	-	-17	-1.5%		-	-		-	-	
Non-residential	3,810	5,259	3,795	5,261	5,261	-15	-0.4%		2	0.0%		-	-	
(Changes) Demand development	-	-	-	-	-	54	1.4%		-	-		-	-	
(Changes) Impact of temperature	-	-	-	-	-	-10	-0.3%		-	-		-	-	
(Changes) Capacity utilization of facilities	-	-	-	-	-	105	2.8%		-	-		-	-	
(Changes) Individual factor	-	-	-	-	-	-158	-4.2%		-	-		-	-	
(Changes) Others	-	-	-	-	-	-6	-0.1%		-	-		-	-	
Electricity sales volume (GWh) ²	11,435	16,133	11,983	18,024	18,024	547	4.8%		1,891	11.7%		-	-	
Retail	3,914	5,721	4,294	-	-	381	9.7%		-	-		-	-	
Wholesale, etc	7,522	10,412	7,689	-	-	167	2.2%		-	-		-	-	

¹ 45 MJ/m3² From FY2022.3, electricity sales volume reflects the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for electricity sales is estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.

Electricity sales volume for the FY2021.3 is based on monthly meter readings.

7. Reference Data

(Crude oil price, Exchange rate)

		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY2021.3	Crude oil price (JCC) (USD / bbl)	42.2	25.0	24.6	32.8	43.5	46.3	44.5	42.3	44.5	50.1	55.9	61.7
	Exchange rate (JPY / USD)	108.0	107.4	107.6	106.8	106.1	105.8	105.3	104.4	103.8	103.7	105.4	108.6
FY2022.3	Crude oil price (JCC) (USD / bbl)	66.3	65.6	69.1	71.8	73.8	73.9	76.9	82.1	82.3			
	Exchange rate (JPY / USD)	109.1	109.2	110.1	110.3	109.9	110.2	113.1	114.1	113.9			

(Sales-related Results (Quarterly results))

		FY2021.3			FY2022.3			FY2021.3 →FY2022.3 Changes					
		1Q	2Q	3Q	1Q	2Q	3Q	1Q	2Q	3Q			
Consolidated gas sales volume (million m3) ^{*1}		1,601	1,577	1,750	1,653	1,582	1,633	51	3.2%	5	0.3%	-117	-6.7%
(Non-consolidated) gas sales volume		1,588	1,570	1,742	1,641	1,574	1,626	52	3.3%	4	0.3%	-116	-6.6%
Residential		467	226	397	427	230	389	-40	-8.7%	4	1.7%	-8	-2.0%
(Changes) Number of customers		-	-	-	-	-	-	-9	-1.9%	-6	-2.4%	-8	-1.9%
(Changes) Impact of temperature		-	-	-	-	-	-	-16	-3.5%	8	3.4%	2	0.6%
(Changes) Others		-	-	-	-	-	-	-16	-3.4%	2	0.7%	-2	-0.6%
Non-residential		1,121	1,344	1,345	1,214	1,344	1,237	93	8.3%	0	0.0%	-108	-8.0%
(Changes) Demand development		-	-	-	-	-	-	21	1.8%	20	1.5%	13	0.9%
(Changes) Impact of temperature		-	-	-	-	-	-	-7	-0.6%	-7	-0.5%	4	0.3%
(Changes) Capacity utilization of facilities		-	-	-	-	-	-	63	5.6%	23	1.7%	19	1.4%
(Changes) Individual factor		-	-	-	-	-	-	26	2.3%	-26	-1.9%	-158	-11.8%
(Changes) Others		-	-	-	-	-	-	-10	-0.9%	-10	-0.8%	15	1.1%
Electricity sales volume (GWh) ^{*2}		3,285	4,309	3,842	3,505	4,542	3,935	221	6.7%	233	5.4%	94	2.4%
Retail		1,121	1,594	1,199	1,140	1,616	1,538	19	1.7%	23	1.4%	339	28.2%
Wholesale, etc		2,164	2,715	2,643	2,365	2,926	2,398	201	9.3%	210	7.7%	-245	-9.3%

^{*1} 45MJ/m3

^{*2} From FY2022.3, electricity sales volume reflects the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for electricity sales is estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.
Electricity sales volume for the FY2021.3 is based on monthly meter readings.

(Average temperature of Osaka city)

		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY2021.3	Average temperature (°C)	13.7	20.8	24.9	26.0	30.7	25.8	18.7	14.7	8.7	6.2	8.7	12.2
FY2022.3	Average temperature (°C)	15.5	20.0	23.9	27.9	28.1	24.8	20.3	14.1	8.8			

<Disclaimer>

Certain statements contained herein are forward-looking statements, strategies and plans, which reflect our judgement based on information so far available.
Actual results may differ materially from those discussed in such statements. Among the factors that could cause actual results to differ materially are:
economic trends in Japan, sharp fluctuations in exchange rate and crude oil prices, and extraordinary weather conditions.