

Supplementary Financial Information for 1st Quarter of the Fiscal Year Ending March 2022

1. Overview of Consolidated Financial Results

(million yen)

	Results		Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)		FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)		FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)					
	FY2021.3		FY2022.3	FY2022.3										
	A. 1Q	B. Full Year	C. 1Q	D. Previous	E. Revised	Changes	Remarks (billion yen)	Changes	Remarks (billion yen)	Changes	Remarks (billion yen)			
Net sales	317,261	1,364,106	314,353	1,405,000	1,510,000	-2,908	-0.9%	145,893	10.7%	Increase in the unit selling prices due to the rise in crude oil price, etc.	105,000	7.5%	Increase in the unit selling prices due to the rise in crude oil price, etc.	
Operating profit	25,294	112,491	37,549	80,500	80,500	12,255	48.4%	-31,991	-28.4%		-	-		
Ordinary profit	32,093	127,752	42,157	95,000	95,000	10,063	31.4%	Increased in the International business and Life & Business Solutions business, etc.	-32,752	-25.6%	Decrease due to the loss on time-lag effect in Domestic Energy business, etc.	-	-	
Profit attributable to owners of parent	21,627	80,857	31,523	70,500	70,500	9,895	45.8%		-10,357	-12.8%		-	-	
Total assets <sup>1</sup>	2,186,895	2,313,357	2,346,656	2,444,424	2,444,424	33,299	1.4%	Increased due to the progress of investment for growth, etc.	131,066	5.7%	Increase due to the progress of investment for growth, etc.	-	-	
Shareholders' equity <sup>1</sup>	988,852	1,081,881	1,130,292	1,116,681	1,116,681	48,410	4.5%		34,800	3.2%		-	-	
Balance of interest-bearing debts <sup>1</sup>	841,963	785,383	823,461	882,878	882,878	38,078	4.8%	Bond issue, etc.	97,495	12.4%	Increase due to a new financing, etc.	-	-	
Balance of hybrid bonds <sup>1</sup>	100,000	175,000	175,000	-	-	-	-		-	-		-	-	

\*1 Changes are differences from the results of the end of previous fiscal year.

2. Consolidated Management Indicators, etc.

(million yen)

	Results					Forecasts					FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)		FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)		FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)	
	FY2021.3		FY2022.3	FY2022.3												
	A. 1Q	B. Full Year	C. 1Q	D. Previous	E. Revised											
						Changes	Remarks	Changes	Remarks	Changes	Remarks					
ROIC <sup>1</sup>	-	6.2%	1.8%	4.4%	4.4%	-	-	-1.8%	-	-	-					
NOPAT <sup>2</sup>	-	111,599	34,489	83,565	83,565	-	-	-28,034	-25.1%	-	-					
Ordinary profit	-	127,752	42,157	-	-	-	-	-	-	-	-					
Interest income	-	2,348	408	-	-	-	-	-	-	-	-					
Interest expenses	-	11,087	2,522	-	-	-	-	-	-	-	-					
Income taxes	-	24,891	9,782	-	-	-	-	-	-	-	-					
Invested capital <sup>3</sup>	-	1,856,865	1,943,376	1,987,901	1,987,901	-	-	131,035	7.1%	-	-					
Shareholders' equity	-	1,081,881	1,130,292	-	-	-	-	-	-	-	-					
Balance of interest-bearing debts	-	785,383	823,461	-	-	-	-	-	-	-	-					
ROE	2.2%	7.8%	2.8%	6.6%	6.6%	0.7%	-	-1.2%	-	-	-					
Shareholders' equity / Total assets <sup>4</sup>	45.2%	46.8%	48.2%	45.7%	45.7%	1.4%	-	-1.1%	-	-	-					
After adjustment <sup>4,5</sup>	47.5%	50.5%	51.9%	49.3%	49.3%	1.3%	-	-1.3%	-	-	-					
Debt / Equity ratio <sup>4</sup>	0.85	0.73	0.73	0.79	0.79	0.00	-	0.06	-	-	-					
After adjustment <sup>4,5</sup>	0.76	0.60	0.60	0.66	0.66	0.01	-	0.06	-	-	-					
Payout ratio	-	27.0%	-	32.4%	32.4%	-	-	5.4%	-	-	-					
EBITDA <sup>6</sup>	52,746	227,554	67,058	200,000	200,000	14,312	27.1%	-27,554	-12.1%	-	-					
Operating profit	25,294	112,491	37,549	80,500	80,500	12,255	48.4%	-31,991	-28.4%	-	-					
Share of profit (loss) of entities accounted for using equity method	4,005	13,618	3,800	14,000	14,000	-204	-5.1%	381	2.8%	-	-					
Depreciation	23,446	101,444	25,708	105,500	105,500	2,261	9.6%	4,055	4.0%	-	-					
Free cash flow <sup>7</sup>	-19,535	21,443	-35,103	-93,846	-93,846	-15,567	-	-115,289	-	-	-					
Earnings per share (EPS) (yen)	52.0	194.5	75.8	169.6	169.6	23.8	45.8%	-24.9	-12.8%	-	-					
Bookvalue per share (BPS) (yen) <sup>4</sup>	2,378.3	2,602.2	2,718.6	2,685.7	2,685.7	116.5	4.5%	83.6	3.2%	-	-					
Annual dividends per share (DPS) (yen)	-	52.5	-	55.0	55.0	-	-	2.5	4.8%	-	-					
Number of employees	20,942	20,941	21,256	21,412	21,412	314	-	471	-	-	-					
(Non-consolidated) Number of employees	3,330	3,203	3,312	3,261	3,261	-18	-	58	-	-	-					
Number of consolidated subsidiaries	153	154	157	-	-	4	-	-	-	-	-					
Number of equity method affiliates	24	27	29	-	-	5	-	-	-	-	-					

\*1 ROIC = NOPAT / Invested capital (average of the beginning and the end of each fiscal year)

\*2 NOPAT = Ordinary profit + Financial expenses (Interest expenses - Interest income) - Income taxes

\*3 Invested capital = Shareholders' equity + Balance of interest-bearing debts (excluding risk-free leased liabilities to us)

\*4 Changes are differences from the results of the end of previous fiscal year.

\*5 Calculated with 50% of issued hybrid bonds as equity. (Dec. 2019 100 billion yen, Sep. 2020 75 billion yen)

\*6 EBITDA = Operating profit + Share of profit (loss) of entities accounted for using equity method + Depreciation (including amortization of goodwill)

\*7 Free cash flow = Cash flows from operating activities - Cash flows from investing activities

3. Results for Each Segment<sup>1</sup>

(million yen)

	Results		Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)			FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)			
	FY2021.3		FY2022.3	FY2022.3										
	A 1Q	B Full Year	C. 1Q	D. Previous	E Revised									
						Changes		Remarks	Changes		Remarks	Changes		Remarks
Net Sales	317,261	1,364,106	314,353	1,405,000	1,510,000	-2,908	-0.9%		145,893	10.7%		105,000	7.5%	
Domestic Energy	269,119	1,158,333	256,694	1,170,000	1,265,000	-12,425	-4.6%	Decreased due to the lower unit selling price of city gas under the fuel cost adjustment system, etc.	106,666	9.2%	Increase in the unit selling prices due to the rise in crude oil price, etc.	95,000	8.1%	Increase in the unit selling prices due to the rise in crude oil price, etc.
International Energy	8,889	44,299	17,610	60,000	70,000	8,721	98.1%	Increased in the business in North America, etc.	25,700	58.0%	Increase in the business in North America, etc.	10,000	16.7%	Increase due to the impact of the rise in the interest rates of US and the rise in crude oil price, etc.
Life & Business Solutions	49,753	216,585	51,612	230,000	230,000	1,858	3.7%	Increased in the Information solutions business and the fitness business, etc.	13,414	6.2%	Increase in the material solutions business, etc.	-	-	
Adjustments	-10,501	-55,111	-11,564	-55,000	-55,000	-1,063	-		111	-		-	-	
Segment profit (loss) <sup>2</sup>	29,299	126,109	41,350	94,500	94,500	12,050	41.1%		-31,609	-25.1%		-	-	
Operating profit	25,294	112,491	37,549	80,500	80,500	12,255	48.4%		-31,991	-28.4%		-	-	
Share of profit (loss) of entities accounted for using equity method	4,005	13,618	3,800	14,000	14,000	-204	-5.1%		381	2.8%		-	-	
Domestic Energy	23,872	85,597	23,935	45,500	36,500	62	0.3%		-49,097	-57.4%	Decrease due to the loss on time-lag effect and the rebound from the low temperature effect during winter, etc.	-9,000	-19.8%	Decrease due to the loss on time-lag effect, etc.
(Electricity business)	3,730	14,833	2,830	15,000	13,000	-899	-24.1%		-1,833	-12.4%		-2,000	-13.3%	
Operating profit	23,581	85,253	23,569	45,183	36,183	-11	-0.0%		-49,070	-57.6%		-9,000	-19.9%	
Share of profit (loss) of entities accounted for using equity method	291	343	365	316	316	74	25.6%		-27	-7.9%		-	-	
International Energy	-382	16,886	12,598	31,000	40,000	12,980	-	Increased in the business in North America, etc.	23,113	136.9%	Increase in Freeport LNG project and upstream business in Australia due to the rise in the crude oil price, etc.	9,000	29.0%	Increase due to the impact of the rise in the interest rates of US and the rise in crude oil price, etc.
Operating profit	-4,096	3,612	9,163	17,316	26,316	13,259	-		22,704	628.5%		9,000	52.0%	
Share of profit (loss) of entities accounted for using equity method	3,714	13,274	3,434	13,683	13,683	-279	-7.5%		409	3.1%		-	-	
Life & Business Solutions	3,120	19,250	4,464	19,000	19,000	1,343	43.1%	Increased in the Information solutions business and the fitness business, etc.	-250	-1.3%		-	-	
Adjustments	2,688	4,375	352	-1,000	-1,000	-2,336	-		-5,375	-		-	-	

<sup>1</sup> From FY2022.3, "Domestic Energy / Gas" and "Domestic Energy / Electricity" were integrated into "Domestic Energy". Osaka Gas International Transport Inc. etc, which were previously included in "International Energy," were transferred into "Domestic Energy".

Osaka Gas' operating expenses for International Energy, which was previously included in "Domestic Energy / Gas," was transferred into "International Energy". Results for FY2021.3 are estimated based on this change.

<sup>2</sup> Segment profit = Operating profit + Share of profit (loss) of entities accounted for using equity method.

<sup>3</sup> It is a simple total of the profit in Osaka Gas Co., Ltd.'s incidental electricity business and profits of its affiliated companies involved in electricity business, which is different from the profit in Domestic Energy / Electricity, which we used as a segment name before.

(million yen)

	Results			Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)				FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)				FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)			
	FY2021.3		FY2022.3	FY2022.3													
	A. 1Q	B. Full Year	C. 1Q	D. Previous	E. Revised	Changes		Remarks		Changes		Remarks		Changes		Remarks	
Profit (Loss) on time-lag effect <sup>1</sup>	469	1,696	-11,085	-11,967	-29,900	-11,554	-	-	-	-31,596	-	-	-	-17,932	-	-	-
Profit (Loss) on time-lag effect ((Non-consolidated) Gas business)	-530	-1,670	-8,560	-9,827	-23,800	-8,030	-	-	-	-22,129	-	-	-	-13,972	-	-	-
Profit (Loss) on time-lag effect (Electricity business)	999	3,366	-2,525	-2,140	-6,100	-3,524	-	-	-	-9,466	-	-	-	-3,959	-	-	-
Profit (Loss) on market value of derivative <sup>2</sup>	-4,017	-7,028	2,153	-	-	6,170	-	-	-	-	-	-	-	-	-	-	-
Crude oil price (JCC) (USD / bbl)	32.2	43.4	66.9	60.0	73.0	34.7	-	-	C: Average of preliminary monthly data up to June 2021	29.6	-	July 2021 to March 2022 : 75 USD/bbl	-	13.0	-	July 2021 to March 2022 : 75 USD/bbl	-
Exchange rate (JPY / USD)	107.6	106.1	109.5	105.0	109.9	1.9	-	-	-	3.8	-	July 2021 to March 2022 : 110 JPY/USD	-	4.9	-	July 2021 to March 2022 : 110 JPY/USD	-

<sup>1</sup> Included in Domestic Energy.

<sup>2</sup> Included in International Energy.

4. Results of Major Companies

(million yen)

		Results			Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results			FY2021.3 Results → FY2022.3 Revised Forecasts			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts					
		FY2021.3		FY2022.3	FY2022.3		FY2021.3 1Q Results → FY2022.3 1Q Results			FY2021.3 Results → FY2022.3 Revised Forecasts			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts					
		A. 1Q	B. Full Year	C. 1Q	D. Previous	E. Revised	(A→C)		(B→E)			(D→E)						
							Changes		Remarks		Changes		Remarks		Changes		Remarks	
Net Sales	(Domestic) Osaka Gas Co., Ltd.	250,132	1,053,584	233,786	1,031,000	1,126,000	-16,345	-6.5%	Decreased due to the lower unit selling price of city gas under the fuel cost adjustment system, etc.	72,415	6.9%	Increase in the unit selling prices due to the rise in crude oil price, etc.	95,000	9.2%	Increase in the unit selling prices due to the rise in crude oil price, etc.			
	(Domestic) Osaka Gas Marketing Co., Ltd.	10,578	44,519	10,861	44,928	44,928	282	2.7%		408	0.9%		-	-				
	(Domestic) Daigas Energy Co., Ltd.	9,958	41,956	10,634	47,928	47,928	676	6.8%		5,971	14.2%		-	-				
	(Domestic) Osaka Gas International Transport Inc.	4,682	21,180	4,454	20,993	20,993	-227	-4.9%		-187	-0.9%		-	-				
	(International) Osaka Gas Australia Pty. Ltd.	1,249	7,597	1,166	10,344	12,844	-82	-6.6%		5,246	69.1%		2,500	24.2%	Increase due to the impact of the rise in crude oil price, etc.			
	(International) Osaka Gas USA Corporation	7,388	35,582	16,125	49,120	56,620	8,737	118.3%	Increased in Freeport LNG project and Sabine shale gas project, etc.	21,037	59.1%	Increase in Freeport LNG project, etc.	7,500	15.3%	Increase due to the impact of the rise in the interest rates of US, etc.			
	(LBS) Osaka Gas Urban Development Co., Ltd.	7,730	26,685	4,982	27,064	27,064	-2,747	-35.5%	Decreased in the condominium apartment business, etc.	378	1.4%		-	-				
	(LBS) OGIS-RI Co., Ltd.	7,585	40,163	9,357	41,483	41,483	1,771	23.4%	Increased in the development, etc.	1,319	3.3%		-	-				
	(LBS) Osaka Gas Chemicals Co., Ltd.	7,921	31,024	8,697	35,360	35,360	775	9.8%		4,336	14.0%		-	-				
(LBS) Jacobi Carbons AB	7,421	31,560	8,467	33,522	33,522	1,046	14.1%		1,961	6.2%		-	-					
Segment Profit (Loss)	(Domestic) Osaka Gas Co., Ltd. <sup>*1</sup>	15,690	60,496	16,055	22,000	13,000	364	2.3%		-47,496	-78.5%	Decrease due to the loss on time-lag effect and the rebound from the low temperature effect during winter, etc.	-9,000	-40.9%	Decrease due to the loss on time-lag effect, etc.			
	(Domestic) Osaka Gas Marketing Co., Ltd.	2,353	3,649	1,684	3,573	3,573	-669	-28.4%		-76	-2.1%		-	-				
	(Domestic) Daigas Energy Co., Ltd.	1,198	3,169	1,437	3,055	3,055	238	19.9%		-113	-3.6%		-	-				
	(Domestic) Osaka Gas International Transport Inc.	349	2,353	385	1,301	1,301	35	10.1%		-1,051	-44.7%		-	-				
	(International) Osaka Gas Australia Pty. Ltd.	379	-2,367	677	4,094	6,094	298	78.5%		8,461	-	Increase due to the rebound from the decline in the crude oil price, etc.	2,000	48.9%	Increase due to the impact of the rise in crude oil price, etc.			
	(International) Osaka Gas USA Corporation	-3,832	8,620	9,164	16,629	23,629	12,996		Increased in Freeport LNG project and Sabine shale gas project, etc.	15,008	174.1%	Increase in Freeport LNG project, etc.	7,000	42.1%	Increase due to the impact of the rise in the interest rates of US, etc.			
	(International) IPP projects in North America <sup>*2-3</sup>	-321	1,795	1,022	3,193	3,193	1,343		Increased due to the impact of market conditions, etc.	1,398	77.9%		-	-				
	(International) Idemitsu Snorre Oil Development Co., Ltd. <sup>*2</sup>	466	6,254	1,641	3,409	4,409	1,174	252.1%	Increased in the sales volume, etc.	-1,845	-29.5%	Decrease due to the rebound from selling part of participating interests in the production licenses, etc.	1,000	29.3%	Increase due to the impact of the rise in crude oil price			
	(LBS <sup>*4</sup> ) Osaka Gas Urban Development Co., Ltd.	2,405	7,777	1,855	6,304	6,304	-549	-22.8%		-1,473	-18.9%	Decrease due to the increase of the repair expenses, etc.	-	-				
	(LBS <sup>*4</sup> ) OGIS-RI Co., Ltd.	-462	3,859	785	4,410	4,410	1,248		Increased in the development, etc.	550	14.3%		-	-				
	(LBS <sup>*4</sup> ) Osaka Gas Chemicals Co., Ltd.	811	2,118	805	2,118	2,118	-6	-0.8%		-0	-0.0%		-	-				
	(LBS <sup>*4</sup> ) Jacobi Carbons AB	733	3,431	716	3,475	3,475	-17	-2.3%		44	1.3%		-	-				

\*1 Including operating expenses for International Energy.

\*2 Equity method affiliates.

\*3 Excluding profit (loss) on market value of derivative.

\*4 Life & Business Solutions.

5. Investment

(million yen)

	Results					Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)		FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)		FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)				
	FY2021.3		FY2022.3	FY2022.3												
	A 1Q	B Full Year	C 1Q	D Previous	E Revised											
						Changes		Remarks (billion yen)		Changes		Remarks (billion yen)		Changes		Remarks (billion yen)
Investment (including capital expenditures)	36,252	221,383	39,689	259,000	259,000	3,436	9.5%			37,616	17.0%			-	-	
Investment for quality improvement	10,223	68,873	10,838	69,000	69,000	614	6.0%			126	0.2%			-	-	
Investment for growth								Total 28.8								
								15% progress to the plan in FY22.3 (FY22.3 Results Breakdown) Domestic Energy 10.6, International Energy 8.6, Life & Business Solutions 9.4								
Capital expenditures	28,831	189,454	35,283	196,000	196,000	6,451	22.4%			6,545	3.5%			-	-	

**6. Supplemental Data of Domestic Energy**  
**((Non-consolidated) Breakdown of gross profit on gas business)**

(million yen)

	Results		Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)				FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)				FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)			
	FY2021.3		FY2022.3	FY2022.3												
	A. 1Q	B. Full Year	C. 1Q	D. Previous	E. Revised	Changes	Remarks (billion yen)	Changes	Remarks (billion yen)	Changes	Remarks (billion yen)					
Sales from gas business	139,805	551,187	125,591	544,100	581,100	-14,213	-10.2% Time-lag effect -15.9, Others +1.7	29,912	5.4% Time-lag effect +50.1, Others -20.2	37,000	6.8% Time-lag effect +35.5, Others +1.4					
Raw material costs	67,283	239,951	52,560	271,800	315,300	-14,723	-21.9% Time-lag effect -7.8, Others -6.8	75,348	31.4% Time-lag effect +72.2, Others +3.0	43,500	16.0% Time-lag effect +49.5, Others -6.0					
Gross profit of gas business	72,521	311,236	73,031	272,300	265,800	510	0.7% Time-lag effect -8.0, Others +8.5	-45,436	-14.6% Time-lag effect -22.1, Others -23.3	-6,500	-2.4% Time-lag effect -13.9, Others +7.4					

**((Non-consolidated) Other costs of gas business)**

(million yen)

	Results		Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)			FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)			FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)		
	FY2021.3		FY2022.3	FY2022.3									
	A. 1Q	B. Full Year	C. 1Q	D. Previous	E. Revised	Changes	Remarks	Changes	Remarks	Changes	Remarks		
Other costs of gas business (excluding raw material costs)	64,866	279,960	64,630	278,900	276,900	-235	-0.4%	-3,060	-1.1%	-2,000	-0.7%	Decrease in the amortization of actuarial differences in pensions, etc.	

**(Sales-related Results (Cumulative results))**

	Results			Forecasts		FY2021.3 1Q Results → FY2022.3 1Q Results (A→C)		FY2021.3 Results → FY2022.3 Revised Forecasts (B→E)		FY2022.3 Previous Forecasts → FY2022.3 Revised Forecasts (D→E)	
	FY2021.3		FY2022.3	FY2022.3							
	A. 1Q	B. Full Year	C. 1Q	D. Previous	E. Revised						
						Changes	Remarks	Changes	Remarks	Changes	Remarks
Average temperature (°C)	19.8	17.6	19.8	17.2	17.2	-	-	-0.4	-	-	-
Number of customer accounts (thousands)	9,106	9,401	9,497	9,680	9,680	391	4.3%	279	3.0%	-	-
(Non-consolidated) Number of units for gas supply	5,153	5,031	4,972	-	-	-181	-3.5%	-	-	-	-
Number of low-voltage electricity supply	1,375	1,510	1,544	-	-	168	12.2%	-	-	-	-
Consolidated gas sales volume (million m3) <sup>1</sup>	1,601	7,157	1,653	6,987	6,987	51	3.2%	-169	-2.4%	-	-
(Non-consolidated) gas sales volume	1,588	7,121	1,641	6,956	6,956	52	3.3%	-165	-2.3%	-	-
Residential	467	1,862	427	1,695	1,695	-40	-8.7%	-167	-9.0%	Decrease due to the rebound from the impact of air and water temperature, etc.	
Monthly gas sales volume per household (m3 / month)	31.3	31.6	29.6	-	-	-1.7	-5.3%	-	-	-	-
(Changes) Number of customers	-	-	-	-	-	-9	-1.9%	-	-	-	-
(Changes) Impact of temperature	-	-	-	-	-	-16	-3.5%	-	-	-	-
(Changes) Others	-	-	-	-	-	-16	-3.4%	-	-	-	-
Non-residential	1,121	5,259	1,214	5,261	5,261	93	8.3%	2	0.0%	-	-
(Changes) Demand development	-	-	-	-	-	21	1.8%	-	-	-	-
(Changes) Impact of temperature	-	-	-	-	-	-7	-0.6%	-	-	-	-
(Changes) Capacity utilization of facilities	-	-	-	-	-	63	5.6%	-	-	-	-
(Changes) Individual factor	-	-	-	-	-	26	2.3%	-	-	-	-
(Changes) Others	-	-	-	-	-	-10	-0.9%	-	-	-	-
Electricity sales volume (GWh) <sup>2</sup>	3,285	16,133	3,505	18,024	18,024	221	6.7%	1,891	11.7%	-	-
Retail	1,121	5,721	1,140	-	-	19	1.7%	-	-	-	-
Wholesale, etc	2,164	10,412	2,365	-	-	201	9.3%	-	-	-	-

<sup>1</sup> 1 45 MJ/m3

<sup>2</sup> From FY2022.3, electricity sales volume reflects the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for electricity sales is estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.

Electricity sales volume for the FY2021.3 is based on monthly meter readings.

7. Reference Data

(Crude oil price, Exchange rate)

		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY2021.3	Crude oil price (JCC) (USD / bbl)	42.2	25.0	24.6	32.8	43.5	46.3	44.5	42.3	44.5	50.1	55.9	61.7
	Exchange rate (JPY / USD)	108.0	107.4	107.6	106.8	106.1	105.8	105.3	104.4	103.8	103.7	105.4	108.6
FY2022.3	Crude oil price (JCC) (USD / bbl)	66.3	65.5	69.1									
	Exchange rate (JPY / USD)	109.1	109.2	110.1									

(Sales-related Results (Quarterly results))

	FY2021.3	FY2022.3	FY2021.3 → FY2022.3 Changes	
	1Q	1Q	1Q	
Number of customer accounts (thousands)	9,106	9,497	391	4.3%
(Non-consolidated) Number of units for gas supply	5,153	4,972	-181	-3.5%
Number of low-voltage electricity supply	1,375	1,544	168	12.2%
Consolidated gas sales volume (million m3) <sup>*1</sup>	1,601	1,653	51	3.2%
(Non-consolidated) gas sales volume	1,588	1,641	52	3.3%
Residential	467	427	-40	-8.7%
(Changes) Number of customers	-	-	-9	-1.9%
(Changes) Impact of temperature	-	-	-16	-3.5%
(Changes) Others	-	-	-16	-3.4%
Non-residential	1,121	1,214	93	8.3%
(Changes) Demand development	-	-	21	1.8%
(Changes) Impact of temperature	-	-	-7	-0.6%
(Changes) Capacity utilization of facilities	-	-	63	5.6%
(Changes) Individual factor	-	-	26	2.3%
(Changes) Others	-	-	-10	-0.9%
Electricity sales volume (GWh) <sup>*2</sup>	3,285	3,505	221	6.7%
Retail	1,121	1,140	19	1.7%
Wholesale, etc	2,164	2,365	201	9.3%

\*1 45MJ/m3

\*2 From FY2022.3, electricity sales volume reflects the estimated usage amount for the period between the last meter reading day in the account closing month and the account closing date, as the revenue for electricity sales is estimated and recorded based on the Implementation Guidance on Accounting Standard for Revenue Recognition.

Electricity sales volume for the FY2021.3 is based on monthly meter readings.

(Average temperature of Osaka city)

		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY2021.3	Average temperature (°C)	13.7	20.8	24.9	26.0	30.7	25.8	18.7	14.7	8.7	6.2	8.7	12.2
FY2022.3	Average temperature (°C)	15.5	20.0	23.9									

<Disclaimer>

Certain statements contained herein are forward-looking statements, strategies and plans, which reflect our judgement based on information so far available. Actual results may differ materially from those discussed in such statements. Among the factors that could cause actual results to differ materially are: economic trends in Japan, sharp fluctuations in exchange rate and crude oil prices, and extraordinary weather conditions.