## First Quarter of the Fiscal Year Ending March 31, 2018 Brief Report of Consolidated Financial Statements (Japanese GAAP)



\* This document is an English translation of materials originally disclosed in Japanese for reference purpose only.

July 27, 2017

Name of Listed Company : Osaka Gas Co., Ltd. Listed Exchanges: 1st Section of Tokyo and Nagoya

Code No. : 9532 URL: <a href="http://www.osakagas.co.jp">http://www.osakagas.co.jp</a> Representative Officer : Title: President Name: Takehiro Honjo
Contact : Title: Manager, Finance Dept. Name: Kazushige Nomura

Scheduled Date of Financial Report Filing with the Finance Ministry : August 10, 2017

Scheduled Date of Dividend Payment

Preparation of Supplementary Explanation Documents for Operating Results : Yes

Holding of an Informational Meeting for Operating Results : Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down to the nearest million yen.)

1. Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2018 (April 1, 2017 — June 30, 2017) (1) Consolidated Operating Results (Percentages (%) represent changes from the same period in the previous year.)

| (1) consendated operating results   |                 |       | (1 erechtages (70) represent changes from the same period in the previous year |       |                 |       |   | as jear. |
|-------------------------------------|-----------------|-------|--|-------|-----------------|-------|---|----------|
|                                     | Net sales       |       | Operating income   |       | Ordinary income |       | Profit attributable to owners of parent |          |
|                                     | millions of yen | %     | millions of yen  | %     | millions of yen | %     | millions of yen                         | %        |
| Three months ended<br>June 30, 2017 | 292,758         | 6.0   | 23,703   | -38.3 | 25,730          | -36.3 | 17,414                                  | -35.3    |
| Three months ended June 30, 2016    | 276,308         | -19.1 | 38,407   | -46.9 | 40,382          | -45.5 | 26,909                                  | -48.4    |

(Note) Comprehensive income Three months ended June 30, 2017 14,708 million yen ( -% YoY) Three months ended June 30, 2016 501 million yen ( -98.9% YoY)

|                                  | Earnings per share | Diluted earnings<br>per share |
|----------------------------------|--------------------|-------------------------------|
|                                  | yen                | yen                           |
| Three months ended June 30, 2017 | 8.37               | _                             |
| Three months ended June 30, 2016 | 12.94              | _                             |

### (2) Consolidated Financial Position

|                      | Total assets    | Net assets      | Net worth<br>/Total assets |
|----------------------|-----------------|-----------------|----------------------------|
|                      | millions of yen | millions of yen | %                          |
| As of June 30, 2017  | 1,822,751       | 996,004         | 53.0                       |
| As of March 31, 2017 | 1,886,577       | 991,870         | 51.0                       |

<Reference> Net worth: As of June 30, 2017 966,041 million yen
As of March 31, 2017 961,905 million yen

### 2. Dividends

| 2. Dividends               |                     |              |             |          |        |  |
|----------------------------|---------------------|--------------|-------------|----------|--------|--|
|                            | Dividends per share |              |             |          |        |  |
| (Record date)              | June 30             | September 30 | December 31 | March 31 | Annual |  |
|                            | yen                 | yen          | yen         | yen      | yen    |  |
| Year ended March 31, 2017  | _                   | 5.00         | _           | 5.00     | 10.00  |  |
| Year ending March 31, 2018 | _                   |              |             |          |        |  |
| Year ending March 31, 2018 |                     | 5.00         | I           | 25.00    | _      |  |
| (Forecast)                 |                     | 5.00         |             | 23.00    |        |  |

(Note) Revision of the dividend forecast previously announced: None

The Company plans to carry out a share consolidation at a ratio of 5 shares of common shares to 1 share, effective on October 1, 2017. Accordingly, the forecast for dividends per share for the year ending March 31, 2018 takes the share consolidation into account. For detailed information, please refer to the "Notes on proper use of forecasts and other matters."

3. Forecasts of Consolidated Operating Results for the Fiscal Year Ending March 31, 2018 (April 1, 2017 — March 31, 2018)

(Percentages (%) represent changes from the previous fiscal year.)

|           | Net sales       | 5    | Operating in    | come  | Ordinary inc    | ome   | Profit attribute owners of page 1 |       | Earnings per share |
|-----------|-----------------|------|-----------------|-------|-----------------|-------|-----------------------------------|-------|--------------------|
|           | millions of yen | %    | millions of yen | %     | millions of yen | %     | millions of yen                   | %     | yen                |
| Full year | 1,344,500       | 13.6 | 66,500          | -31.6 | 64,000          | -33.5 | 42,500                            | -30.6 | 102.18             |

(Note) Revision of the forecasts previously announced: None

The forecast for earnings per share for the year ending March 31, 2018 takes the share consolidation into account. For detailed information, please refer to the "Notes on proper use of forecasts and other matters."

#### \*Notes

- (1) Changes in significant subsidiaries during three months ended June 30, 2017 (changes in certain subsidiaries resulting in a change in the consolidation scope): None
- (2) Adoption of special accounting treatments for quarterly consolidated financial statements: Adopted
  - \*Note: For detailed information, please refer to "2. (3) Adoption of Special Accounting Treatments for Quarterly Consolidated Financial Statements" on Page 7 of the Attachment to this Quarterly Brief Report of Consolidated Financial Statements.
- (3) Changes in accounting policies and estimation methods, corrections and restatements
  - (i) Changes in accounting policies in response to revisions in accounting standards, etc.: None
  - (ii) Changes in accounting policies other than (i) above: None
  - (iii) Changes in accounting estimates: None
  - (iv) Corrections and restatements: None

### (4) Issued shares (common shares)

(i) Number of shares issued and outstanding at the end of each period (including treasury shares)

2,083,400,000 shares
As of March 31, 2017
2,083,400,000 shares
2,083,400,000 shares
2,083,400,000 shares
3,804,461 shares
3,764,066 shares
4 Three months ended June 30, 2017
2,079,614,658 shares

(iii) Average number of shares issued and outstanding in each period Three months ended June 30, 2017

(ii) Number of treasury shares at the end of each period:

Three months ended June 30, 2016 2,080,131,413 shares

- 1. Forward-looking statements in this document, including operating results forecasts, are based on information currently available to Osaka Gas (the Company) and certain assumptions that the Company regards as reasonable. Actual results may significantly differ from these forecasts, affected by various factors. As for notes regarding assumptions used for operating forecasts and regarding the use of operating forecasts, refer to "1. (3) Forecasts of Consolidated Operating Results" on Page 2 of the Attachment to this Quarterly Brief Report of Consolidated Financial Statements.
- 2. The Company is planning to hold a conference call for institutional investors and analysts on July 28, 2017. Immediately after the briefing, the presentation materials used on that day are made available on the Company's web site.
- 3. Forecasts of financial results and dividends after the share consolidation

At the 199th annual general meeting of shareholders held on June 29, 2017, the proposal of carrying out a share consolidation has been approved. Accordingly, the Company will carry out a share consolidation at a ratio of 5 shares of common shares to 1 share of the Company's share effective on October 1, 2017.

Forecasts for consolidated/non-consolidated financial results and dividends per share without taking the share consolidation into account are as follows;

Forecast for consolidated financial results for the fiscal year ending March 31, 2018 (Earnings per share): 20.44 yen Forecast for non-consolidated financial results for the fiscal year ending March 31, 2018 (Earnings per share): 12.98 yen Forecast for dividends for the fiscal year ending March 31, 2018 (Dividends per share): 5 yen

(Reference) Forecasts of Non-Consolidated Operating Results for the Fiscal Year Ending March 31, 2018 (April 1, 2017—March 31, 2018)

(Percentages (%) represent changes from the previous fiscal year.)

|           | (1 ereenuges (70) represent enunges in |      |                 |       |                 |       |                 | 110111 1111 | previous risear jear. |
|-----------|--|------|-----------------|-------|-----------------|-------|-----------------|-------------|-----------------------|
|           | Net sales                              | 1    | Operating in    | come  | Ordinary inc    | ome   | Net incon       | ne          | Earnings per share    |
|           | millions of yen                        | %    | millions of yen | %     | millions of yen | %     | millions of yen | %           | Yen                   |
| Full vear | 1.053.500                              | 16.2 | 28.000          | -49.4 | 35,000          | -50.2 | 27,000          | -50.6       | 64.91                 |

(Note) Revision of the forecasts previously announced: None

The forecast for earnings per share for the year ending March 31, 2018 takes the share consolidation into account. For detailed information, please refer to the "Notes on proper use of forecasts and other matters."

<sup>\*</sup>Quarterly Brief Report of Consolidated Financial Statements is out of scope of quarterly reviews.

<sup>\*</sup>Notes on proper use of forecasts and other matters

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### 1. Overview of Quarterly Consolidated Financial Results

### (1) Consolidated Operating Results

Consolidated net sales for the first quarter (three months ended June 30, 2017) increased by ¥16.4 billion year-on-year to ¥292.7 billion. This was primarily due to an increase in sales volume in Electricity Business. Consolidated ordinary income decreased by ¥14.6 billion year-on-year to ¥25.7 billion. This was primarily due to a decrease of effects caused by a time lag in reflection of changes arisen in raw material prices to a sales price of city gas(\*) in the fuel cost adjustment system compared to the same period in the previous fiscal year. Profit attributable to owners of parent decreased by ¥9.4 billion year-on-year to ¥17.4 billion.

(\*) There is a time lag of fluctuation of raw material costs to be reflected to unit selling price under the fuel cost adjustment system, which causes a temporary increase/decrease in profit. This resulted in a temporary decrease in profit for the current first quarter, and a temporary increase in profit for the previous first quarter.

(billions of yen)

|  |              |                       |                                   |                              | (Ullifolds Of yell)  |  |
|--|--------------|-----------------------|-----------------------------------|------------------------------|--|--|
|  | Consolidated | Compar<br>previou     | ed with<br>us year                | N.,                          | Ratio of   |  |
|  | results (a)  | increase<br>/decrease | increase<br>/decrease<br>rate (%) | Non-consolidated results (b) | consolidated results<br>to non-consolidated<br>results (a)/(b) |  |
| Net sales                                    | 292.7        | +16.4                 | +6.0                              | 233.1                        | 1.26   |  |
| Cost of sales                                | 188.5        | +31.5                 | +20.1                             | 152.8                        | 1.23   |  |
| Selling, general and administrative expenses | 80.5         | -0.4                  | -0.5                              | 63.4                         | 1.27   |  |
| Operating income                             | 23.7         | -14.7                 | -38.3                             | 16.7                         | 1.42   |  |
| Ordinary income                              | 25.7         | -14.6                 | -36.3                             | 22.5                         | 1.14   |  |
| Profit attributable to owners of parent*     | 17.4         | -9.4                  | -35.3                             | 17.6                         | 0.99   |  |

<sup>\*</sup>Quarterly Net Income for Non-consolidated results

### (Quarterly Non-consolidated Gas Sales Results)

|                               |                                   | Three months ended June 30, 2017 (a) | Three months ended June 30, 2016 (b) | YoY<br>Changes<br>(a)-(b) | YoY<br>Changes<br>rate (%) |
|-------------------------------|-----------------------------------|--------------------------------------|--------------------------------------|---------------------------|----------------------------|
|                               | units for gas supply<br>lousands) | 6,129                                | 6,210                                | -81                       | -1.3                       |
| Can salas valuma              | Residential                       | 524                                  | 501                                  | +23                       |                            |
| Gas sales volume (million m³) | Non-residential                   | 1,541                                | 1,498                                | +43                       | +2.9                       |
|                               | Total                             | 2,065                                | 1,999                                | +67                       | +3.3                       |

 $[45MJ/m^3]$ 

### (2) Consolidated Financial Position

Total assets as of June 30, 2017 decreased by ¥63.8 billion from the end of the previous fiscal year to ¥1,822.7 billion. This was primarily due to a decrease in current assets such as Cash and deposits, Notes and accounts receivable - trade, due to seasonal factors. Net assets totaled ¥996.0 billion and the ratio of net worth to total assets was 53.0%.

### (3) Forecasts of Consolidated Operating Results

There has been no revision made from the previous forecasts of the operating results announced on April 26, 2017.

# 2. Quarterly Consolidated Financial Statements and Notes (1) Quarterly Consolidated Balance Sheets

|                                       |                      | (millions of yen)   |
|---------------------------------------|----------------------|---------------------|
|                                       | As of March 31, 2017 | As of June 30, 2017 |
| Assets                                |                      |                     |
| Non-current assets                    |                      |                     |
| Property, plant and equipment         |                      |                     |
| Production facilities                 | 91,943               | 90,988              |
| Distribution facilities               | 286,889              | 282,427             |
| Service and maintenance facilities    | 58,912               | 58,491              |
| Other facilities                      | 387,286              | 380,386             |
| Construction in progress              | 87,706               | 88,640              |
| Total property, plant and equipment   | 912,737              | 900,934             |
| Intangible assets                     | 77,483               | 74,961              |
| Investments and other assets          |                      |                     |
| Investment securities                 | 316,981              | 316,049             |
| Other                                 | 98,688               | 99,551              |
| Allowance for doubtful accounts       | -1,376               | -1,410              |
| Total investments and other assets    | 414,293              | 414,190             |
| Total non-current assets              | 1,404,514            | 1,390,086           |
| Current assets                        |                      |                     |
| Cash and deposits                     | 167,583              | 106,104             |
| Notes and accounts receivable - trade | 177,512              | 157,015             |
| Inventories                           | 69,778               | 100,290             |
| Other                                 | 68,817               | 70,798              |
| Allowance for doubtful accounts       | -1,629               | -1,544              |
| Total current assets                  | 482,062              | 432,664             |
| Total assets                          | 1,886,577            | 1,822,751           |
|                                       |                      |                     |

### Osaka Gas Co., Ltd. (9532) Brief Report of Consolidated Financial Statements for the First Quarter of the Fiscal Year Ending March 31, 2018

|   | As of March 31, 2017 | As of June 30, 2017 |
|---|----------------------|---------------------|
| Liabilities   |                      |                     |
| Non-current liabilities                               |                      |                     |
| Bonds payable   | 194,979              | 194,980             |
| Long-term loans payable                               | 267,666              | 251,894             |
| Provision for gas holder repairs                      | 1,416                | 1,452               |
| Provision for safety measures                         | 10,897               | 10,731              |
| Allowance for investment loss                         | 6,999                | 6,999               |
| Provision for gas appliance warranties                | 14,282               | 13,816              |
| Net defined benefit liability                         | 18,709               | 18,928              |
| Other   | 117,485              | 110,429             |
| Total non-current liabilities                         | 632,436              | 609,235             |
| Current liabilities                                   |                      |                     |
| Notes and accounts payable - trade                    | 50,246               | 47,609              |
| Short-term loans payable                              | 23,118               | 24,318              |
| Other   | 188,904              | 145,582             |
| Total current liabilities                             | 262,269              | 217,511             |
| Total liabilities                                     | 894,706              | 826,746             |
| Net assets  |                      |                     |
| Shareholders' equity                                  |                      |                     |
| Capital stock   | 132,166              | 132,166             |
| Capital surplus                                       | 19,319               | 19,317              |
| Retained earnings                                     | 752,872              | 759,888             |
| Treasury shares                                       | -1,492               | -1,510              |
| Total shareholders' equity                            | 902,865              | 909,862             |
| Accumulated other comprehensive income                |                      |                     |
| Valuation difference on available-for-sale securities | 51,678               | 55,006              |
| Deferred gains or losses on hedges                    | -9,500               | -11,128             |
| Revaluation reserve for land                          | -737                 | -737                |
| Foreign currency translation adjustment               | 17,993               | 11,768              |
| Remeasurements of defined benefit plans               | -393                 | 1,270               |
| Total accumulated other comprehensive income          | 59,040               | 56,179              |
| Non-controlling interests                             | 29,965               | 29,963              |
| Total net assets                                      | 991,870              | 996,004             |
| Total liabilities and net assets                      | 1,886,577            | 1,822,751           |

## (2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income

|  | Three months ended<br>June 30, 2016 | Three months ended June 30, 2017 |
|--|-------------------------------------|----------------------------------|
| Net sales  | 276,308                             | 292,758                          |
| Cost of sales                                    | 156,995                             | 188,554                          |
| Gross profit                                     | 119,312                             | 104,204                          |
| Selling, general and administrative expenses     | 80,904                              | 80,500                           |
| Operating income                                 | 38,407                              | 23,703                           |
| Non-operating income                             |                                     |                                  |
| Interest income                                  | 73                                  | 87                               |
| Dividend income                                  | 1,938                               | 2,850                            |
| Miscellaneous income                             | 4,445                               | 2,162                            |
| Total non-operating income                       | 6,457                               | 5,100                            |
| Non-operating expenses                           |                                     |                                  |
| Interest expenses                                | 2,350                               | 2,429                            |
| Miscellaneous expenses                           | 2,131                               | 644                              |
| Total non-operating expenses                     | 4,482                               | 3,074                            |
| Ordinary income                                  | 40,382                              | 25,730                           |
| Income before income taxes                       | 40,382                              | 25,730                           |
| Income taxes                                     | 13,283                              | 7,844                            |
| Profit   | 27,098                              | 17,885                           |
| Profit attributable to non-controlling interests | 189                                 | 471                              |
| Profit attributable to owners of parent          | 26,909                              | 17,414                           |

### Osaka Gas Co., Ltd. (9532) Brief Report of Consolidated Financial Statements for the First Quarter of the Fiscal Year Ending March 31, 2018

### Quarterly Consolidated Statements of Comprehensive Income

|   | (millions of yen)                   |                                     |  |  |  |
|---|-------------------------------------|-------------------------------------|--|--|--|
|   | Three months ended<br>June 30, 2016 | Three months ended<br>June 30, 2017 |  |  |  |
| Profit  | 27,098                              | 17,885                              |  |  |  |
| Other comprehensive income  |                                     |                                     |  |  |  |
| Valuation difference on available-for-sale securities                             | -4,678                              | 3,329                               |  |  |  |
| Deferred gains or losses on hedges  | -3,311                              | -2,252                              |  |  |  |
| Foreign currency translation adjustment   | -10,057                             | -6,363                              |  |  |  |
| Remeasurements of defined benefit plans   | 1,542                               | 1,659                               |  |  |  |
| Share of other comprehensive income of entities accounted for using equity method | -10,093                             | 449                                 |  |  |  |
| Total other comprehensive income  | -26,597                             | -3,177                              |  |  |  |
| Comprehensive income  | 501                                 | 14,708                              |  |  |  |
| Comprehensive income attributable to  |                                     |                                     |  |  |  |
| Comprehensive income attributable to owners of parent                             | 567                                 | 14,552                              |  |  |  |
| Comprehensive income attributable to non-controlling interests                    | -65                                 | 155                                 |  |  |  |

### (3) Notes on the Quarterly Consolidated Financial Statements

(Notes Regarding Uncertainties of Entity's Ability to Continue as Going Concern) Not applicable

(Notes Regarding Significant Changes in the Value of Shareholders' Equity) Not applicable

## (Adoption of Special Accounting Treatments for Quarterly Consolidated Financial Statements) (Calculation of tax expenses)

For major consolidated subsidiaries, the effective tax rates (after applying tax effect accounting) expected to be imposed on their income before income taxes applicable to the tax year in which the current first quarter is included were estimated based on reasonable assumptions. Tax expenses for the first quarter were then calculated by multiplying the income before income taxes of respective subsidiaries for the quarter by the estimated effective tax rates.

### (Segment Information)

Three months ended June 30, 2016 (April 1, 2016 — June 30, 2016)

(millions of yen)

|  | Domestic<br>Energy /<br>Gas | Domestic<br>Energy /<br>Electricity | International<br>Energy | Life &<br>Business<br>Solutions | Total          | Adjustments | Consolidated   |
|--|-----------------------------|-------------------------------------|-------------------------|---------------------------------|----------------|-------------|----------------|
| Net sales  | 221,466                     | 17,985                              | 3,020                   | 46,827                          | 289,300        | -12,991     | 276,308        |
| Segment income (loss) Operating income (loss) Share of profit (loss) of entities accounted for using equity method | 35,914<br>-91               | 639<br>43                           | -1,722<br>-614          | 2,941                           | 37,773<br>-662 | 634         | 38,407<br>-662 |
| Total  | 35,823                      | 682                                 | -2,336                  | 2,941                           | 37,110         | 634         | 37,745         |

### Three months ended June 30, 2017 (April 1, 2017 — June 30, 2017)

(millions of yen)

|  | Domestic<br>Energy /<br>Gas | Domestic<br>Energy /<br>Electricity | International<br>Energy | Life &<br>Business<br>Solutions | Total   | Adjustments | Consolidated |
|--|-----------------------------|-------------------------------------|-------------------------|---------------------------------|---------|-------------|--------------|
| Net sales  | 227,684                     | 28,210                              | 4,439                   | 44,447                          | 304,782 | -12,023     | 292,758      |
| Segment income   |                             |                                     |                         |                                 |         |             |              |
| Operating income   | 17,517                      | 2,121                               | 464                     | 2,894                           | 22,998  | 705         | 23,703       |
| Share of profit (loss) of entities accounted for using equity method | -170                        | 64                                  | 299                     | Ι                               | 194     | _           | 194          |
| Total  | 17,347                      | 2,186                               | 764                     | 2,894                           | 23,192  | 705         | 23,898       |

<sup>\*</sup>Note: Disclosure of changes in reportable segments

The business segments were renewed in the Long-term Management Plan 2030 and Medium-term Management Plan 2020 "Going Forward Beyond Borders" formulated in March 2017. Thus, effective from the first quarter of the fiscal year ending March 31, 2018, the Electricity Business, which was previously included in the "LPG, Electricity, and Other Energy Business" segment, is separated and its segment name is changed to "Domestic Energy/Electricity Business". In addition, LPG Sales Business, LNG Sales Business, and Industrial Gas Sales Business have been transferred to former "Gas Business" segment, and its segment name is changed to "Domestic Energy/Gas Business".

The segment information for the three months ended June 30, 2016 has been reclassified based on the new reportable segments.