Fiscal Year Ended March 31, 2014



Brief Report of Consolidated Financial Statements (Japanese GAAP)

April 25, 2014

Listed Exchanges: 1st Section of Tokyo and Nagoya Name of Listed Company : Osaka Gas Co., Ltd.

: 9532 URL: http://www.osakagas.co.jp Code

Representative Officer : Title: President Name: Hiroshi Ozaki Contact : Title: Manager, Finance Dept. Name: Kazushige Nomura Scheduled Date of Annual General Meeting of Shareholders : June 27, 2014 Scheduled Date of Dividend Payment : June 30, 2014 Scheduled Date of Financial Report Filing with the Finance Ministry : June 30, 2014

Preparation of Supplementary Explanation Documents for Operating Results : Yes

Holding of an Informational Meeting for Operating Results : Yes (for institutional investors and analysts)

(Any amount less than one million yen is rounded down to the nearest million yen.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2014 (April 1, 2013 - March 31, 2014)

| (1) Consolidated Operating Res | sults | | (Percentages (%) represent changes from the previous year.) | | | | | |
|--------------------------------|-------------|-----|---|------|--------------|------|-------------|-------|
| Net sales | | | Operating income | | Ordinary inc | ome | Net income | |
| | million yen | % | million yen | % | million yen | % | million yen | % |
| Year ended March 31, 2014 | 1,512,581 | 9.6 | 99,381 | 17.2 | 106,044 | 17.7 | 41,725 | △20.5 |
| Year ended March 31, 2013 | 1,380,060 | 6.6 | 84,773 | 9.7 | 90,125 | 19.1 | 52,467 | 16.1 |

(Note) Comprehensive income Year ended March 31, 2014 80,850 million yen (∆3.6% YoY) Year ended March 31, 2013 83,844 million yen (111.2% YoY)

| | Earnings | Diluted earnings | Net income | Ordinary income | Operating income |
|---------------------------|-----------|------------------|------------|-----------------|------------------|
| | per share | per share | /Net worth | /Total assets | /Net sales |
| | yen | yen | % | % | % |
| Year ended March 31, 2014 | 20.04 | _ | 5.4 | 6.6 | 6.6 |
| Year ended March 31, 2013 | 25.20 | _ | 7.3 | 5.9 | 6.1 |

<Reference> Equity in earnings of affiliates

Year ended March 31, 2014

7,917 million yen

Year ended March 31, 2013 6,335 million yen

(2) Consolidated Financial Position

| | Total assets | Net assets | Net worth/Total assets | Net assets per share | |
|----------------------|--------------|-------------|------------------------|----------------------|--|
| | million yen | million yen | % | yen | |
| As of March 31, 2014 | 1,668,317 | 828,565 | 47.9 | 383.90 | |
| As of March 31, 2013 | 1,566,899 | 774,317 | 47.7 | 359.16 | |

<Reference> Net worth As of March 31, 2014 798,964 million yen As of March 31, 2013 747,802 million yen

(3) Consolidated Cash Flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of year | |
|----------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|--|
| | million yen | million yen | million yen | million yen | |
| As of March 31, 2014 | 154,225 | △175,591 | 4,163 | 90,359 | |
| As of March 31, 2013 | 129,597 | ∆116,791 | ∆27,897 | 109,456 | |

2. Dividends

| 2. Dividends | | | | | | | | | | |
|--|-----------------|------------------|-----------------|------------------|--------|--------------------------|-----------------------------|-------------------------------|--|--|
| | | Divi | dends per sha | Total | | Dividends | | | | |
| (Record date) | End of First | End of Second | End of Third | End of Fiscal | Annual | dividends (full year) | Payout ratio (consolidated) | /Net assets (consolidated) | | |
| | Quarter | Quarter | Quarter | Year | | (Iuii yeai) | | (consonanca) | | |
| | yen | yen | yen | yen | yen | million yen | % | % | | |
| Year ended March 31, 2013 | - | 4.00 | _ | 4.50 | 8.50 | 17,698 | 33.7 | 2.5 | | |
| Year ended March 31, 2014 | _ | 4.50 | _ | 4.50 | 9.00 | 18,734 | 44.9 | 2.4 | | |
| Year ending March 31, 2015 (Forecast) | ı | 4.50 | - | 4.50 | 9.00 | | 28.6 | | | |

3. Forecasts of Consolidated Operating Results for the Fiscal Year Ending March 31, 2015(April 1, 2014 – March 31, 2015) (Percentages (%) represent forecasted changes from the previous year for the full year results, and forecasted changes from the same period in the previous year for the interim results.)

| | Net sale | es | Operating in | ncome | Ordinary in | Ordinary income Net income Earnings | | Earnings per share | |
|-----------|-------------|-----|--------------|-------|-------------|-------------------------------------|-------------|--------------------|-------|
| | million yen | % | million yen | % | million yen | % | million yen | % | yen |
| Interim | 710,000 | 5.9 | 46,000 | 2.7 | 48,500 | 1.6 | 31,000 | Δ2.1 | 14.89 |
| Full year | 1,605,500 | 6.1 | 99,500 | 0.1 | 100,000 | Δ5.7 | 65,500 | 57.0 | 31.46 |

- (1) Changes in significant subsidiaries during the year (changes in certain subsidiaries resulting in a change in the consolidation scope): None
- (2) Changes in accounting polices and estimation methods, corrections and restatements
 - (i) Changes in accounting policies in response to revisions in accounting standards, etc.: Adopted
 - (ii) Changes in accounting policies other than (i) above: None
 - (iii) Changes in accounting estimates: None
 - (iv) Corrections and restatements: None
 - *Note: For detailed information, please refer to "3 (5) Notes on the Consolidated Financial Statements" on Page 17 of the Attachment to this Brief Report of Consolidated Financial Statements.
- (3) Issued shares (common shares)
 - (i) Number of shares issued and outstanding at the end of each fiscal year (including treasury stock)

: As of March 31, 2014 2,083,400,000 shares As of March 31, 2013 2,083,400,000 shares : As of March 31, 2014 2,214,444 shares As of March 31, 2013 1,298,619 shares

(iii) Average number of shares issued and outstanding in each fiscal year

: Year ended March 31, 2014 2,081,828,942 shares Year ended March 31, 2013 2,082,181,348 shares

(Reference) Summary of non-consolidated financial results

(ii) Number of treasury stock at the end of each fiscal year

1. Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2014 (April 1, 2013 - March 31, 2014)

(1) Non-Consolidated Operating Results (Percentages (%) represent changes from the previous year.)

| (1) 11011 Compositation Operation | 5 1100 0110 | | | (1 01001 | reages (70) repres | | es from the previ | ous jeur. |
|-----------------------------------|-------------|------|---------------|----------|--------------------|------|-------------------|-----------|
| | Net sales | | Operating inc | ome | Ordinary inc | ome | Net income | |
| | million yen | % | million yen | % | million yen | % | million yen | % |
| Year ended March 31, 2014 | 1,221,846 | 10.2 | 60,740 | 32.0 | 69,196 | 25.0 | 24,942 | ∆29.0 |
| Year ended March 31, 2013 | 1,109,173 | 7.4 | 46,014 | 16.9 | 55,379 | 34.5 | 35,114 | 36.6 |

| | Earnings per share | Diluted earnings per share |
|---------------------------|-----------------------|-------------------------------|
| | yen | yen |
| Year ended March 31, 2014 | 11.98 | <u> </u> |
| Year ended March 31, 2013 | 16.86 | _ |

(2) Non-Consolidated Financial Position

| | Total assets | Net assets | Net worth/Total assets | Net assets per share | |
|----------------------|--------------|-------------|------------------------|----------------------|--|
| | million yen | million yen | % | yen | |
| As of March 31, 2014 | 1,283,194 | 580,029 | 45.2 | 278.70 | |
| As of March 31, 2013 | 1,236,969 | 572,423 | 46.3 | 274.93 | |

<Reference> Net worth

As of March 31, 2014 580,029 million yen

As of March 31, 2013 572,423 million yen

2. Forecasts of Non-Consolidated Results for the Fiscal Year Ending March 31, 2015 (April 1, 2014 – March 31, 2015) (Percentages (%) represent forecasted changes from the previous year for the full year results, and forecasted changes from the same period in the previous year for the interim results.)

| | Net sale | es | Operating is | ncome | Ordinary in | Ordinary income Net income | | Earnings per share | |
|-----------|-------------|-----|--------------|-------|-------------|----------------------------|-------------|--------------------|-------|
| | million yen | % | million yen | % | million yen | % | million yen | % | yen |
| Interim | 573,000 | 5.1 | 33,500 | 17.9 | 39,000 | 19.4 | 28,500 | 24.0 | 13.69 |
| Full year | 1,286,500 | 5.3 | 62,000 | 2.1 | 67,500 | Δ2.5 | 48,500 | 94.4 | 23.30 |

* Statement regarding implementation of audit procedures

At the time of disclosure of this Brief Report of Consolidated Financial Statements, the audit procedures of financial statements in accordance with the Financial Instruments and Exchange Act of Japan have not been completed.

* Notes on proper use of forecasts and other matters

Forward-looking statements in this document, including forecasts of operating results, are based on information currently available to Osaka Gas (the Company) and certain assumptions that the Company believes are reasonable. Actual results may significantly differ from these forecasts, affected by various factors. As for notes regarding assumptions used for operating forecasts and regarding the use of forecasts, please refer to "1. (1) Operating Results Analysis (iii) Forecasts for the Next Year (April 1, 2014 – March 31, 2015)" on Page 3 of the Attachment to this Brief Report of Consolidated Financial Statements.

The Company is planning to hold a closing informational meeting for institutional investors and analysts on April 28, 2014. Immediately after the meeting, a video of the presentation and the presentation materials used on that day will be made available on the Company's web site.

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1. Analysis for Operating Results and Financial position

(1) Operating Results Analysis

(i) Results for the Fiscal Year Ended March 31, 2014

Consolidated net sales for the fiscal year ended March 31, 2014 increased by \$132.5 billion (+9.6%) year-on-year to \$1,512.5 billion. This was primarily due to the continuing high unit selling price on a non-consolidated basis for city gas under the fuel cost adjustment system. Consolidated ordinary income increased by \$15.9 billion (+17.7%) year-on-year to \$106.0 billion, primarily due to an increase in profits of the gas business and the electricity business on a non-consolidated basis. Consolidated net income decreased by \$10.7 billion ($\Delta20.5\%$) year-on-year to \$41.7 billion, primarily due to impairment loss on the US upstream business.

The number of consolidated subsidiary companies is currently 150, with 3 subsidiary companies removed and 23 added since the end of the previous year. The number of equity method affiliates is currently 12 with 3 added since the end of the previous year.

(billion yen)

| | Consolidated results (a) | Change the previous increase /decrease | | Non-consolidated results (b) | Ratio of consolidated results to non-consolidated results (a)/(b) |
|--|--------------------------|---|-------|------------------------------|--|
| Net sales | 1,512.5 | +132.5 | +9.6 | 1,221.8 | 1.24 |
| Cost of sales | 1,071.3 | +127.6 | +13.5 | 880.2 | 1.22 |
| Selling, general and administrative expenses | 341.8 | ∆9.7 | Δ2.8 | 280.8 | 1.22 |
| Operating income | 99.3 | +14.6 | +17.2 | 60.7 | 1.64 |
| Ordinary income | 106.0 | +15.9 | +17.7 | 69.1 | 1.53 |
| Net income | 41.7 | Δ10.7 | Δ20.5 | 24.9 | 1.67 |

(Reference) Non-Consolidated Gas Sales Breakdown

| | | Current year (a) (Apr '13 -Mar '14) | Previous year (b) (Apr '12 -Mar '13) | increase /decrease (a)-(b) | increase /decrease rate (%) |
|--------------------------------|---------------------------------|--|---|----------------------------------|-----------------------------------|
| Customers | Residential | 6,794 | 6,747 | +47 | +0.7 |
| [Meters installed] | Non-residential | 342 | 339 | +3 | +1.0 |
| (thousand) | Total | 7,136 | 7,086 | +50 | +0.7 |
| Monthly average us customer (1 | 7 1 | 31.3 | 32.5 | Δ1.2 | △3.7 |
| | Residential | 2,198 | 2,272 | ∆74 | Δ3.3 |
| | Non-residential | 5,856 | 5,761 | +95 | +1.7 |
| | Industrial | 4,329 | 4,222 | +107 | +2.5 |
| Gas sales volume | Commercial | 890 | 898 | Δ8 | Δ0.9 |
| (million m ³) | Public and medical institutions | 638 | 642 | Δ4 | Δ0.6 |
| | Wholesale | 469 | 469 | +0 | +0.1 |
| | Total | 8,524 | 8,503 | +21 | +0.2 |

 $[45MJ/m^3]$

(ii) Operating Results by Business Segment

a. Gas

Net sales increased by \$80.9 billion (+7.8%) year-on-year to \$1,119.5 billion, mainly due to continuing high gas unit selling prices under the fuel cost adjustment system. Segment income increased by \$8.7 billion (+37.2%) year-on-year to \$32.0 billion.

b. LPG, Electricity and Other Energy

Net sales increased by \$42.4 billion (+19.7%) year-on-year to \$257.9 billion, mainly due to higher sales from the electricity business. Segment income increased by \$5.6 billion (+14.7%) year-on-year to \$43.8 billion.

c. International Energy

Net sales increased by \$2.5 billion (+23.9%) year-on-year to \$13.3 billion. Segment income increased by \$0.1 billion (+1.7%) year-on-year to \$7.7 billion.

d. Environment and Non-Energy

Net sales increased by \$14.0 billion (+7.6%) year-on-year to \$199.6 billion. Segment income increased by \$1.7 billion (+9.1%) year-on-year to \$20.8billion.

(billion yen)

| | Gas | LPG, Electricity and Other Energy | International Energy | Environment and Non-Energy | Adjustments | Consolidation |
|----------------|-----------------------------|-----------------------------------|--------------------------|-------------------------------|-------------|------------------------------|
| Net sales | +7.8% 1,119.5 [+80.9] | +19.7% 257.9 [+42.4] | +23.9% 13.3 [+2.5] | +7.6% 199.6 [+14.0] | Δ77.9 | +9.6% 1,512.5 [+132.5] |
| Segment income | +37.2% 32.0 [+8.7] | +14.7% 43.8 [+5.6] | +1.7% 7.7 [+0.1] | +9.1% 20.8 [+1.7] | 2.7 | +17.8% 107.2 [+16.1] |

The percentage figures at the upper left corner of each box show the percentage of changes from the previous year.

Figures in [] brackets in each box show the changes from the previous year.

(iii) Forecasts for the Next Year (April 1, 2014 – March 31, 2015)

Consolidated net sales for the fiscal year ending March 31, 2015 are expected to increase by ¥92.9 billion (+6.1%) year-on-year to ¥1,605.5 billion. This is primarily because net sales are expected to increase due to higher gas unit selling prices compared with the current fiscal year under the fuel cost adjustment system and increasing in earnings from LNG sales (the Company assumes LNG prices will go up during the next fiscal year compared with the current year).

Ordinary income is expected to decrease by \$6.0 billion ($\triangle5.7\%$) year-on-year to \$100.0 billion, primarily because depreciation and amortization are expected to increase due to the completion of the Mie-Shiga gas pipeline and the Himeji-Okayama gas pipeline and profits of the electric power sales business and affiliated companies are forecast to decrease, though the magnitude of the increase in raw material costs associated with the assumed rise in LNG prices is expected to be small relative to the assumed increase in net sales. Net income is expected to increase by \$23.7billion (+57.0%) year-on-year to \$65.5 billion.

(billion yen)

| | | Compared with Current Year | | |
|------------------|---|----------------------------|-----------------------------------|--|
| | Forecast for Next Year (2014/4 -2015/3) | increase /decrease | increase /decrease rate (%) | |
| Net sales | 1,605.5 | +92.9 | +6.1 | |
| Operating income | 99.5 | +0.1 | +0.1 | |
| Ordinary income | 100.0 | Δ6.0 | Δ5.7 | |
| Net income | 65.5 | +23.7 | +57.0 | |

Assumptions: Crude oil price (All Japan CIF price) at \$110/barrel

Exchange rate (TTM rate) at ¥105 to the dollar

(2) Financial Position Analysis

(i) Assets, Liabilities, and Net Assets

Total assets increased by ¥101.4 billion year-on-year to ¥1,668.3 billion, primarily due to an increase in noncurrent assets. Liabilities increased by ¥47.1 billion year-on-year to ¥839.7 billion, while net assets increased by ¥54.2 billion year-on-year to ¥828.5 billion.

As a result, the ratio of net worth to total assets rose to 47.9% from 47.7% at the end of the previous year.

(billion yen)

| | As of March 31, 2014 | As of March 31, 2013 | increase /decrease |
|----------------------------------|----------------------|----------------------|-----------------------|
| Total assets | 1,668.3 | 1,566.8 | +101.4 |
| Total liabilities | 839.7 | 792.5 | +47.1 |
| Total net assets | 828.5 | 774.3 | +54.2 |
| Total liabilities and net assets | 1,668.3 | 1,566.8 | +101.4 |

(ii) Cash Flows

In the current fiscal year, net cash provided by operating activities amounted to \$154.2 billion, due to the addition of depreciation and amortization to income before income taxes and minority interests and the addition/subtraction of income taxes and other payments. Net cash used in investing activities amounted to \$175.5 billion, mainly due to the purchase of property, plant and equipment. Net cash used in financing activities amounted to \$4.1 billion, including the repayment of long-term loans payable.

Consequently, the net decrease in cash and cash equivalents at the end of the fiscal year ended March 31, 2014 amounted to ¥19.0 billion.

With the addition to the balance of ¥109.4 billion at the beginning of the fiscal year under review, the balance of cash and cash equivalents at the end of the fiscal year ended March 31, 2014 amounted to ¥90.3 billion.

(billion yen)

| | Current Year (Apr'13 -Mar '14) | Previous Year (Apr '12 -Mar '13) | increase /decrease |
|--|--------------------------------|-------------------------------------|-----------------------|
| Cash flows from operating activities | 154.2 | 129.5 | +24.6 |
| Cash flows from investing activities | Δ175.5 | Δ116.7 | Δ58.8 |
| Cash flows from financing activities | 4.1 | Δ27.8 | +32.0 |
| Increase/decrease in cash and cash equivalents | Δ19.0 | Δ12.9 | Δ6.1 |
| Cash and cash equivalents at end of year | 90.3 | 109.4 | Δ19.0 |
| Balance of interest-bearing liabilities at end of year | 573.5 | 540.1 | +33.3 |

Free cash flow*: ¥113.1 billion [¥85.0 billion in the previous year]

(Reference) Cash Flow Indices

| | Current Year (Apr '13 -Mar '14) | Previous Year (Apr '12 -Mar '13) |
|---|------------------------------------|-------------------------------------|
| Net worth/Total assets | 47.9% | 47.7% |
| Total market capitalization /Total assets | 48.8% | 55.0% |
| Interest-bearing debts/Cash flows | 3.7 | 4.2 |
| Interest coverage ratio | 18.00 | 15.37 |

(Notes)

- 1. All of the above indices are based on consolidated financial results.
- 2. Total market capitalization was calculated based on issued shares of the Company, excluding treasury stock.
- 3. Cash flow used for the calculation of these indices is net cash provided by operating activities.
- 4. Interest-bearing debts include all liabilities reported on the consolidated balance sheet for which interest is paid.

^{*}Cash flow from operating activities – capital expenditures

Osaka Gas Co., Ltd. (9532) Brief Report of Consolidated Financial Statements for the Fiscal Year Ended March 31, 2014

The following table shows forecasts for capital expenditures.

(Reference) Capital Expenditures: Results and Forecasts

(billion yen)

| | | Forecast for Next Year | Current Year | Previous Year |
|----|--|------------------------|--------------------|--------------------|
| | | (Apr '14 -Mar '15) | (Apr '13 -Mar '14) | (Apr '12 -Mar '13) |
| Co | onsolidated | 128.0 | 124.1 | 112.9 |
| No | on-consolidated | 54.0 | 58.6 | 60.1 |
| | Production facilities | 8.4 | 5.8 | 6.2 |
| | Distribution facilities | 37.2 | 47.3 | 48.7 |
| | Service and maintenance facilities, etc. | 8.4 | 5.4 | 5.1 |

Major financial indicators for the next year are forecasted as follows:

| | | | Forecast for Next Year (Apr '14-Mar '15) | Current Year (Apr '13-Mar '14) | Previous Year (Apr '12 -Mar '13) |
|------------------|---------------------------|-------|---|-----------------------------------|-------------------------------------|
| | Shareholders' value added | (SVA) | 32.9billion yen | 3.0billion yen | 18.6 billion yen |
| ated | Earnings per share | (EPS) | 31.46yen | 20.04yen | 25.20 yen |
| Consolidated | Return on equity | (ROE) | 8.2% | 5.4% | 7.3 % |
| Con | Return on assets | (ROA) | 3.8% | 2.6% | 3.4 % |
| | Free cash flow | (FCF) | 89.8billion yen | 113.1billion yen | 85.0 billion yen |
| þ | Shareholders' value added | (SVA) | 24.1billion yen | 4.8billion yen | 10.2 billion yen |
| idate | Earnings per share | (EPS) | 23.30yen | 11.98yen | 16.86 yen |
| losu | Return on equity | (ROE) | 8.1% | 4.3% | 6.3 % |
| Non-consolidated | Return on assets | (ROA) | 3.7% | 2.0% | 2.9 % |
| ž | Free cash flow | (FCF) | 49.7billion yen | 52.0billion yen | 42.0 billion yen |

(3) Basic Policy for Profit Distribution and Dividends for the Current Year and the Next Year

Striving to enhance business growth and improve the efficiency of its operations, the Company has appropriated the increased profit resulting from such efforts for internal reserves to be used toward future business growth and strengthening of the financial structure of the Company, in addition to the payment of steady dividends to shareholders. The Company will endeavor to continue steadily paying such dividends to shareholders both at the interim and year-end periods based on operational results, future business management, and other plans, while also taking into account alternative profit distribution plans and other comprehensive factors. The Company will aim to maintain its consolidated payout ratio above 30%, within the non-consolidated retained earnings distributable to Osaka Gas shareholders, excluding temporary factors that may affect the profit situation. Internal reserves will be appropriated for capital investments and investments in new business.

The Company plans to pay annual dividends of 9.0 yen per share, including interim dividends of 4.5 yen per share, for both the current fiscal year and the next.

(4) Business and Other Risks

The business performance and financial conditions of the Osaka Gas Group may be affected by various risks including, but not limited to, the following:

(i) Risks related to all businesses within the Osaka Gas Group

a. Worsening of economic and credit conditions, etc., and contraction of the market

Worsening of economic and/or credit conditions, etc. in Japan and/or other countries that may lead to a decrease in sales revenues, difficulties in fund-raising, insolvency of joint project partner companies, suppliers, or customers, a decrease in the population, offshore transfer of factories and plants, or other unfavorable effects

- b. Changes in foreign exchange rates and financing interest rates
- c. Catastrophic disasters/accidents/epidemics

Occurrence of catastrophic natural disasters, acts of terrorism or accidents, or epidemics of new types of influenza or other infectious diseases

d. Changes in policies, laws, regulations, and institutional systems

Changes in the Gas Business Act, the Electricity Business Act, the Companies Act, the Financial Instruments and Exchange Act, environment-related laws, or other applicable policies, acts and institutional systems both in and outside of Japan

e. Intensifying competition

Intensified competition with other operators in the gas business and other business areas related to the Group

f. Breakdown or malfunction of mission-critical IT systems

Breakdown or malfunction of mission-critical IT systems, such as systems related to gas production/supply or billing

g. Information leaks

Outside leakage of important information used in the course of business, including customer information or technical information possessed by the Group

h. Non-compliance with laws/regulations

Expenditures related to remedy noncompliance and degradation of social reputation caused by any act that is in violation of any law or regulation

(ii) Risks related to major businesses within the Osaka Gas Group

- 1) Domestic energy businesses
 - a. Impact of fluctuations in atmospheric/water temperature on gas demand
 - b. Changes in raw material costs

Fluctuations in prices of liquefied natural gas (LNG) due to changes in crude oil prices, exchange rates, and other relevant factors*

*Although most effects may be offset through the fuel cost adjustment system, under which gas rates are revised to reflect changes in fuel costs, a time lag until the actual adjustment is made and the composition of material suppliers could affect the performance of the Osaka Gas Group.

Fluctuations of raw material and fuel costs as a result of renewal of contracts or price negotiations with suppliers

c. Trouble in purchasing raw material and fuel

Problems at facilities of LNG (from which gas or electricity are produced) suppliers or their operations, or other incidents

d. Difficulties in gas production and supply

Catastrophic natural disasters or accidents that could disrupt production or supply of gas

e. Difficulties in power generation

Catastrophic natural disasters, accidents or trouble in purchasing fuel or other incidents that could disrupt operations at electric power plant.

f. Problems with gas equipment and facilities

Serious trouble with gas equipment or facilities sold to customers

2) International energy businesses

Changes in the operating environments due to a delay or cancellation of projects, or some other significant impact resulting from enforcement or revision of government policy or regulations, economic stagnation, worsening social conditions, or other factors occurring in any country in which the Osaka Gas Group operates, or technological causes in the resource development business

The Osaka Gas Group strives to minimize the potential impact of these risks on its performance through various measures, including derivative contracts to hedge against fluctuations in exchange rates and raw material costs, accident and other insurance contracts, enhanced security of critical IT systems, adherence to compliance and strict information control, monitoring and proper supervision of subsidiaries' business management, measures for safety and disaster prevention, and design and continuous review of business continuity plans.

2. Management Policy

(1) Basic Management Policy and Medium/Long Term Business Strategy

The Company aims to provide its customers and society with value by offering energy and related services--mainly natural gas which is regarded as one of important energy sources in the government's energy policy, electricity and LPG--and various goods and services other than energy, such as materials and information. At the same time, the Company recognizes it is most important to flexibly respond to changes in business environments, such as business cycles and the government's policy including electricity and gas industry reforms, and improve management efficiency in order to realize sustainable growth of the Osaka Gas Group.

Assigning top priority to maximizing customer value, the Osaka Gas Group conducts business based on its management principle of "Value Creation Management," which seeks to enhance value for all stakeholders, including shareholders, society and employees, through fair and transparent business activities.

The Osaka Gas Group will take on the tasks of "Further advancement of energy businesses," "Further expanding the Life & Business Solutions businesses," and "Strengthening the business foundation" in order to achieve the Group's medium-term management plan: "Catalyze Our Dreams."

(2) Targeted Management Indices

From the perspective of assuring profitability and business growth, the Company sets targets for shareholders' value added (SVA), profit figures, return on equity (ROE), return on assets (ROA) and continued payment of stable dividends.

At the same time, to maintain its financial strength rating and other indications of financial soundness, the Company will endeavor to attain the following financial soundness indicators: (1) a ratio of consolidated net worth to total assets in excess of 50%, and (2) a ratio of consolidated D/E (interest-bearing debts to net worth) of about 0.7, while maintaining the existing balance with SVA, free cash flow, balance of interest-bearing debts, and other indicators.

Opportunities to repurchase the Company's shares will always be examined to improve earnings per share (EPS), and ROE. However, repurchase will be strategically implemented only on the conditions that growth investments have been implemented and that excess cash flow is available.

(3) Challenges for the Company

In March 2014, we formulated our medium-term management plan, "Catalyze Our Dreams" (FY2014 to FY2016) under the long-term management vision, "Field of Dreams 2020." To achieve the plan, we will tackle the following issues:

(i) Further advancement of energy businesses

1) Stable and economically beneficial materials procurement and promotion of upstream businesses (development and production)

The Company will diversify its supply sources. By sourcing materials from multiple producers around the world, we will secure a stable supply of natural gas and other raw materials. The Company also aims to procure raw materials at competitive prices by diversifying its benchmarks of contract prices.

In addition, the Company will steadily promote upstream businesses, such as the liquefaction business in which it currently engages, the promotion of gas field development projects, and the acquisition of new interests including unconventional gas development projects, to stably procure natural gas and obtain new revenue sources.

2) Encouraging widespread use of natural gas and distributed power generation systems

The Company will try to expand the use of natural gas by encouraging the widespread use of gas cogeneration systems including fuel cells and gas air conditioning systems, which in turn will support customers' comfortable lives, energy saving, the continuation of business during a disaster, and peak shaving of electricity demand.

We will also offer services that combine maintenance, energy management, and financing, etc., to meet specific customers' requests.

3) Expanding the electricity business

The Company will try to expand its power source size nationwide, including coal thermal power generation, renewable energy power generation, and power source cogeneration in addition to LNG thermal power generation.

4) Expanding the energy business in Japan and overseas

The Company will expand the energy business at home and abroad by using its business know-how.

In Japan, we will strengthen cooperation with regional energy business operators and use our own high-pressure gas pipelines to accelerate gas (natural gas and LPG) dissemination promotion activities. Overseas, we will also steadily operate businesses, such as the gas, electricity, and energy service businesses, and develop new projects.

5) Securing stable supply and safety

The Company will maintain and strengthen gas manufacturing and supplying facilities, conduct systematic renovation of old facilities, and implement anti-earthquake and tsunami measures. We will also continue the system for responding to emergencies, such as possible gas leakage, and help securing safety at customers' sites.

Furthermore, we will strive to ensure steady operation and the perfect maintenance of generation facilities.

(ii) Expansion of Life & Business Solutions Business

In the material, information, urban development businesses, the Company will help its customers at home and abroad to live comfortable, convenient, and healthful lives by offering goods and services that make full use of the advantages nurtured through the energy business.

(iii) Strengthening the business foundation

1) Technology

The Company will enhance its technological prowess in such areas as: the development of more efficient, low-cost gas appliances and facilities, including fuel cells; the development of technologies related to hydrogen production, materials, and information; and the use of engineering technologies in various fields, including resource development and electricity generation, etc.

2) CSR

In accordance with the Osaka Gas Group CSR Charter, the Company will strive to earn further trust of

customers and society by upgrading the Group's CSR. At the same time, the Company will endeavor to ensure that those concerned with the Osaka Gas Group's supply chain at home and abroad gain a clear understanding of our efforts in this regard.

The Osaka Gas Group will perform internal control with high effectiveness by continuously monitoring and evaluating the operation of the Group's internal control system and taking necessary measures. Under such mechanism, the Group is committed to addressing the above challenges, pursuing its management principle of Value Creation Management, and continuing to make constant efforts toward achieving sustainable growth.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheet

| | | (million yen) |
|---------------------------------------|----------------------|----------------------|
| | Previous Year | Current Year |
| | As of March 31, 2013 | As of March 31, 2014 |
| Assets | | |
| Non-current assets | | |
| Property, plant and equipment | | |
| Production facilities | 78,533 | 76,164 |
| Distribution facilities | 276,132 | 317,836 |
| Service and maintenance facilities | 66,204 | 66,540 |
| Other facilities | 300,149 | 291,378 |
| Construction in progress | 108,916 | 111,163 |
| Total property, plant and equipment | 829,936 | 863,084 |
| Intangible assets | | |
| Goodwill | 3,588 | 24,471 |
| Other | 54,990 | 65,840 |
| Total intangible assets | 58,579 | 90,311 |
| Investments and other assets | | |
| Investment securities | 164,302 | 192,846 |
| Net defined benefit asset | - | 29,414 |
| Other | 85,245 | 53,175 |
| Allowance for doubtful accounts | Δ1,925 | Δ1,860 |
| Total investments and other assets | 247,622 | 273,575 |
| Total non-current assets | 1,136,138 | 1,226,971 |
| Current assets | | |
| Cash and deposits | 91,323 | 75,258 |
| Notes and accounts receivable - trade | 168,198 | 192,277 |
| Securities | 21,712 | 20,511 |
| Inventories | 84,242 | 88,748 |
| Other | 66,519 | 65,950 |
| Allowance for doubtful accounts | Δ1,236 | Δ1,400 |
| Total current assets | 430,760 | 441,346 |
| Total assets | 1,566,899 | 1,668,317 |

| | Previous Year As of March 31, 2013 | Current Year As of March 31, 2014 |
|---|---------------------------------------|--------------------------------------|
| Liabilities | | |
| Non-current liabilities | | |
| Bonds payable | 238,157 | 242,124 |
| Long-term loans payable | 186,766 | 244,503 |
| Deferred tax liabilities | 14,631 | 22,031 |
| Provision for retirement benefits | 15,972 | - |
| Provision for gas holder repairs | 1,621 | 1,636 |
| Provision for safety measures | 13,418 | 10,831 |
| Allowance for investment loss | 6,999 | 6,999 |
| Net defined benefit liability | - | 15,325 |
| Other | 19,269 | 17,946 |
| Total non-current liabilities | 496,836 | 561,400 |
| Current liabilities | | |
| Current portion of non-current liabilities | 67,135 | 39,333 |
| Notes and accounts payable - trade | 55,520 | 60,358 |
| Short-term loans payable | 47,106 | 46,756 |
| Income taxes payable | 25,603 | 29,608 |
| Other | 100,378 | 102,294 |
| Total current liabilities | 295,745 | 278,351 |
| Total liabilities | 792,581 | 839,752 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 132,166 | 132,166 |
| Capital surplus | 19,482 | 19,486 |
| Retained earnings | 564,356 | 587,268 |
| Treasury shares | Δ413 | ∆797 |
| Total shareholders' equity | 715,592 | 738,124 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 31,526 | 34,839 |
| Deferred gains or losses on hedges | Δ2,271 | 2,425 |
| Revaluation reserve for land | Δ737 | Δ737 |
| Foreign currency translation adjustment | 3,693 | 30,414 |
| Remeasurements of defined benefit plans | - | Δ6,100 |
| Total accumulated other comprehensive income | 32,210 | 60,840 |
| Minority interests | 26,514 | 29,601 |
| Total net assets | 774,317 | 828,565 |
| Total liabilities and net assets | 1,566,899 | 1,668,317 |

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statement of Income

| | Previous Year (April 1, 2012 – March 31, 2013) | Current Year (April 1, 2013 – March 31, 2014) |
|---|--|---|
| Net sales | 1,380,060 | 1,512,581 |
| Cost of sales | 943,688 | 1,071,374 |
| Gross profit | 436,371 | 441,207 |
| Selling, general and administrative expenses | 351,598 | 341,825 |
| Operating income | 84,773 | 99,381 |
| Non-operating income | | |
| Interest income | 617 | 638 |
| Dividend income | 3,217 | 3,172 |
| Share of profit of entities accounted for using equity method | 6,335 | 7,917 |
| Miscellaneous income | 7,512 | 5,821 |
| Total non-operating income | 17,682 | 17,550 |
| Non-operating expenses | | |
| Interest expenses | 8,431 | 8,567 |
| Miscellaneous expenses | 3,898 | 2,321 |
| Total non-operating expenses | 12,330 | 10,888 |
| Ordinary income | 90,125 | 106,044 |
| Extraordinary income | | |
| Gain on sales of investment securities | - | 5,968 |
| Total extraordinary income | - | 5,968 |
| Extraordinary losses | | |
| Impairment loss | 5,495 | 30,138 |
| Total extraordinary losses | 5,495 | 30,138 |
| Income before income taxes and minority interests | 84,630 | 81,874 |
| Income taxes - current | 29,989 | 32,149 |
| Income taxes - deferred | Δ273 | 4,717 |
| Total income taxes | 29,715 | 36,867 |
| Income before minority interests | 54,915 | 45,007 |
| Minority interests in income | 2,447 | 3,281 |
| Net income | 52,467 | 41,725 |

Consolidated Statement of Comprehensive Income

| | Previous Year (April 1, 2012 – March 31, 2013) | Current Year (April 1, 2013 – March 31, 2014) |
|---|--|---|
| Income before minority interests | 54,915 | 45,007 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 11,824 | 3,314 |
| Deferred gains or losses on hedges | 168 | 1,356 |
| Foreign currency translation adjustment | 14,100 | 25,018 |
| Share of other comprehensive income of entities accounted for using equity method | 2,836 | 6,153 |
| Total other comprehensive income | 28,929 | 35,843 |
| Comprehensive income | 83,844 | 80,850 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 79,927 | 76,601 |
| Comprehensive income attributable to minority interests | 3,917 | 4,248 |

(3) Consolidated Statement of Changes in Net Assets

Fiscal Year Ended March 31, 2013 (April 1, 2012 – March 31, 2013)

(million yen)

| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
|--|---------------|-----------------|-------------------|--------------------|----------------------------------|
| Balance at beginning of current period | 132,166 | 19,482 | 528,318 | Δ361 | 679,605 |
| Changes of items during period | | | | | |
| Dividends of surplus | | | Δ16,657 | | Δ16,657 |
| Net income | | | 52,467 | | 52,467 |
| Change of scope of equity method | | | | | _ |
| Purchase of treasury shares | | | | Δ56 | ∆56 |
| Disposal of treasury shares | | 0 | | 4 | 4 |
| Reversal of revaluation reserve for land | | | 227 | | 227 |
| Net changes of items other than shareholders' equity | | | | | |
| Total changes of items during period | _ | 0 | 36,037 | Δ51 | 35,986 |
| Balance at end of current period | 132,166 | 19,482 | 564,356 | Δ413 | 715,592 |

| | | Т | Г | Т | Г | 1 | | |
|--|--|---|------------------------------------|--|--|---|--------------------|---------------------|
| | Valuation difference on available -for-sale securities | Deferred gains or losses on hedges | Revaluation reserve for land | Foreign currency translation adjustment | Remeasure -ments of defined benefit plans | Total accumulated other compre -hensive income | Minority interests | Total net assets |
| Balance at beginning of current period | 19,710 | Δ494 | Δ510 | Δ13,727 | _ | 4,978 | 24,320 | 708,904 |
| Changes of items during period | | | | | | | | |
| Dividends of surplus | | | | | | | | Δ16,657 |
| Net income | | | | | | | | 52,467 |
| Change of scope of equity method | | | | | | | | _ |
| Purchase of treasury shares | | | | | | | | Δ56 |
| Disposal of treasury shares | | | | | | | | 4 |
| Reversal of revaluation reserve for land | | | | | | | | 227 |
| Net changes of items other than shareholders' equity | 11,815 | Δ1,777 | Δ227 | 17,420 | _ | 27,231 | 2,194 | 29,426 |
| Total changes of items during period | 11,815 | Δ1,777 | Δ227 | 17,420 | _ | 27,231 | 2,194 | 65,413 |
| Balance at end of current period | 31,526 | Δ2,271 | Δ737 | 3,693 | _ | 32,210 | 26,514 | 774,317 |

Fiscal Year Ended March 31, 2014 (April 1, 2013 – March 31, 2014)

(million yen)

| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
|--|---------------|-----------------|-------------------|--------------------|----------------------------------|
| Balance at beginning of current period | 132,166 | 19,482 | 564,356 | Δ413 | 715,592 |
| Changes of items during period | | | | | |
| Dividends of surplus | | | Δ18,738 | | Δ18,738 |
| Net income | | | 41,725 | | 41,725 |
| Change of scope of equity method | | | Δ75 | | Δ75 |
| Purchase of treasury shares | | | | Δ405 | Δ405 |
| Disposal of treasury shares | | 3 | | 20 | 24 |
| Reversal of revaluation reserve for land | | | | | _ |
| Net changes of items other than shareholders' equity | | | | | |
| Total changes of items during period | _ | 3 | 22,912 | Δ384 | 22,531 |
| Balance at end of current period | 132,166 | 19,486 | 587,268 | Δ797 | 738,124 |

| | Valuation difference on available -for-sale securities | Deferred gains or losses on hedges | Revaluation reserve for land | Foreign currency translation adjustment | Remeasure -ments of defined benefit plans | Total accumulated other compre -hensive income | Minority interests | Total net assets |
|--|--|---|------------------------------------|--|--|---|--------------------|---------------------|
| Balance at beginning of current period | 31,526 | Δ2,271 | Δ737 | 3,693 | _ | 32,210 | 26,514 | 774,317 |
| Changes of items during period | | | | | | | | |
| Dividends of surplus | | | | | | | | Δ18,738 |
| Net income | | | | | | | | 41,725 |
| Change of scope of equity method | | | | | | | | Δ75 |
| Purchase of treasury shares | | | | | | | | Δ405 |
| Disposal of treasury shares | | | | | | | | 24 |
| Reversal of revaluation reserve for land | | | | | | | | _ |
| Net changes of items other than shareholders' equity | 3,312 | 4,697 | _ | 26,720 | Δ6,100 | 28,630 | 3,086 | 31,716 |
| Total changes of items during period | 3,312 | 4,697 | _ | 26,720 | Δ6,100 | 28,630 | 3,086 | 54,248 |
| Balance at end of current period | 34,839 | 2,425 | Δ737 | 30,414 | Δ6,100 | 60,840 | 29,601 | 828,565 |

(4) Consolidated Statement of Cash Flows

| | Previous Year (April 1, 2012 – March 31, 2013) | (million yen) Current Year (April 1, 2013 – March 31, 2014) |
|--|--|--|
| Cash flows from operating activities | | |
| Income before income taxes and minority interests | 84,630 | 81,874 |
| Depreciation | 82,818 | 83,806 |
| Amortization of long-term prepaid expenses | 5,966 | 5,967 |
| Impairment loss | 5,495 | 30,138 |
| Increase (decrease) in provision for safety measures | 6,428 | Δ2,586 |
| Decrease (increase) in net defined benefit asset | - | Δ3,513 |
| Interest and dividend income | Δ3,834 | Δ3,811 |
| Interest expenses | 8,431 | 8,567 |
| Share of (profit) loss of entities accounted for using equity method | Δ6,335 | △7,917 |
| Loss (gain) on sales of investment securities | Δ1,589 | Δ5,968 |
| Decrease (increase) in notes and accounts receivable - trade | Δ8,514 | △20,573 |
| Decrease (increase) in inventories | Δ23,419 | 2,821 |
| Increase (decrease) in notes and accounts payable - trade | 8,542 | 3,123 |
| Increase (decrease) in accrued expenses | 814 | 2,887 |
| Increase (decrease) in accrued consumption taxes | Δ803 | Δ1,913 |
| Other, net | 2,054 | 9,091 |
| Subtotal | 160,684 | 181,993 |
| Interest and dividend income received | 9,425 | 10,524 |
| Interest expenses paid | Δ8,453 | Δ8,734 |
| Income taxes paid | Δ32,058 | Δ29,557 |
| Net cash provided by (used in) operating activities | 129,597 | 154,225 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | Δ91,884 | Δ109,425 |
| Purchase of intangible assets | Δ17,942 | Δ14,956 |
| Purchase of long-term prepaid expenses | Δ5,074 | Δ5,268 |
| Proceeds from sales of investment securities | 1,535 | 7,659 |
| Purchase of shares of subsidiaries and associates | Δ4,344 | Δ12,435 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | Δ2,375 | Δ39,802 |
| Payments of long-term loans receivable | Δ2,840 | Δ7,727 |
| Collection of long-term loans receivable | 188 | 4,780 |
| Payments into time deposits | Δ3,630 | Δ2,152 |
| Other, net | 9,577 | 3,735 |
| Net cash provided by (used in) investing activities | Δ116,791 | Δ175,591 |
| Cash flows from financing activities | | _ |
| Proceeds from long-term loans payable | 20,475 | 69,356 |
| Repayments of long-term loans payable | Δ16,641 | Δ36,870 |
| Proceeds from issuance of bonds | 10,000 | 25,000 |
| Redemption of bonds | Δ20,707 | Δ31,217 |
| Cash dividends paid | Δ16,656 | Δ18,738 |
| Other, net | Δ4,367 | Δ3,367 |
| Net cash provided by (used in) financing activities | Δ27,897 | 4,163 |
| Effect of exchange rate change on cash and cash equivalents | 2,100 | Δ1,894 |
| Net increase (decrease) in cash and cash equivalents | Δ12,992 | Δ19,097 |
| Cash and cash equivalents at beginning of period | 122,448 | 109,456 |
| Cash and cash equivalents at end of period | 109,456 | 90,359 |

(5) Notes on the Consolidated Financial Statements

(Notes Regarding Uncertainties of Entity's Ability to Continue as Going Concern)

Not applicable

(Notes Regarding Changes in accounting policies)

Effective from the end of current consolidated accounting year, the Accounting Standard for Retirement Benefits (ASBJ Statement No.26, issued May 17, 2012; hereinafter, the Accounting Standard) and the Guidance on the Accounting Standard for Retirement Benefits (ASBJ Guidance No.25, issued May 17, 2012; hereinafter, the Guidance) have been applied (however, excluding the rules provided in paragraph 35 of the Accounting Standard and provided in paragraph 67 of the Guidance). Accordingly, the Osaka Gas Group has switched to the method of posting the amount gained by deducting pension assets from retirement benefit obligations as a net defined benefit liability (or net defined benefit asset) and posted unrecognized actuarial difference and unrecognized prior service costs as a net defined benefit liability (or net defined benefit asset).

The Accounting Standard, etc., have been applied in a transitional manner as provided in paragraph 37 of the Accounting Standard, and the effects from the change have been reflected in remeasurements of defined benefit plans of the total accumulated other comprehensive income as of the end of the current consolidated accounting year.

Consequently, net defined benefit assets of ¥29,414 million and net defined benefit liabilities of ¥15,325 million have been posted as of the end of the current consolidated accounting year. In addition, the total accumulated other comprehensive income decreased by ¥6,100 million.

Net asset per share decreased by ¥2.93.

(Segment Information)

a. Summary of reportable segments

The Osaka Gas Group's reportable segments are the organizational units for which separate financial information is available, and they are regularly reviewed by the Board of Directors to determine the allocation of management resources and evaluate business results.

The Group classifies its products and services into business segments on the basis of three business domains: the Domestic Energy Businesses, the International Energy Businesses along the Energy Value Chain, and the Environment and Non-Energy Businesses. It then consolidates those business segments into the following four reportable segments by considering product and service similarities, namely, the Gas Business, the LPG, Electricity, and Other Energy Businesses, the International Energy Businesses, and the Environment and Non-Energy Businesses.

The Gas Business sells gas and gas appliances and conducts gas pipe installation and heat supply. The LPG, Electricity, and Other Energy Businesses sell LPG and industrial gas and supply electricity. The International Energy Businesses supply energy overseas, lease tankers to transport LNG, and conduct development and investment related to petroleum and natural gas. The Environment and Non-Energy Businesses conduct the renewable energy business, development and leasing of real estate, information processing services, sales of fine materials and carbon material products, operation of sports facilities, engineering, and leasing of automobiles and equipment.

b. Explanation of measurements of sales, profit (loss), asset, liability, and other items for each reportable segment

The accounting policies of reportable segments comply with accounting principles and procedures to prepare consolidated financial statements. Internal sales and transfer prices between operating segments are according to the arm's length principle.

c. Information of sales, profit (loss), asset, liability, and other items for each reportable segment

| Fiscal Year ended March 31, 2 | 2013 (April 1 | 1, 2012 to M | arch 31, 201 | 3) | | (1 | million yen) |
|---|---------------|---|-------------------------|----------------------------------|-----------|-------------|--------------|
| | Gas | LPG, Electricity, and Other Energy | International Energy | Environment and Non-Energy | Total | Adjustments | Consolidated |
| Net sales | | | | | | | |
| Sales from external customers | 1,019,118 | 212,591 | 10,610 | 137,739 | 1,380,060 | _ | 1,380,060 |
| Transactions with other segments | 19,431 | 2,910 | 153 | 47,903 | 70,400 | Δ70,400 | _ |
| Total | 1,038,550 | 215,502 | 10,764 | 185,643 | 1,450,460 | Δ70,400 | 1,380,060 |
| Segment Income | | | | | | | |
| Operating income | 23,368 | 37,792 | 2,079 | 18,791 | 82,031 | 2,742 | 84,773 |
| Equity in earnings of affiliates | 4 | 482 | 5,570 | 277 | 6,335 | _ | 6,335 |
| Total | 23,373 | 38,275 | 7,649 | 19,068 | 88,367 | 2,742 | 91,109 |
| Segment assets | 753,424 | 163,462 | 232,871 | 340,709 | 1,490,466 | 76,432 | 1,566,899 |
| Other items | | | | | | | |
| Depreciation | 54,280 | 13,306 | 5,177 | 10,452 | 83,216 | ∆789 | 82,427 |
| Amortization of goodwill | Δ96 | 140 | 251 | 94 | 390 | _ | 390 |
| Investments in entities accounted for using equity method | 405 | 4,564 | 42,541 | 1,401 | 48,912 | _ | 48,912 |
| Increase in property, plant and equipment and intangible assets | 62,305 | 3,362 | 37,024 | 10,939 | 113,631 | Δ644 | 112,987 |

| Fiscal Year ended March 31, 2 | 2014 (April 1 | l, 2013 to M | arch 31, 201 | 4) | | (1 | million yen) |
|---|------------------|---|-------------------------|----------------------------------|-----------------|-------------|-----------------|
| | Gas | LPG, Electricity, and Other Energy | International Energy | Environment and Non-Energy | Total | Adjustments | Consolidated |
| Net sales | | | | | | | |
| Sales from external customers | 1,092,452 | 254,688 | 12,611 | 152,828 | 1,512,581 | _ | 1,512,581 |
| Transactions with other segments | 27,074 | 3,282 | 720 | 46,849 | 77,926 | Δ77,926 | _ |
| Total | 1,119,526 | 257,970 | 13,332 | 199,677 | 1,590,508 | Δ77,926 | 1,512,581 |
| Segment Income Operating income (loss) Equity in earnings of affiliates | 34,093 Δ2,016 | · | | · · | 96,637 7,917 | | 99,381 7,917 |
| Total | 32,077 | 43,890 | 7,777 | 20,809 | 104,555 | 2,744 | 107,299 |
| Segment assets | 741,733 | 159,909 | 293,793 | | 1,598,069 | | |
| Other items Depreciation Amortization of goodwill | 52,804 | 12,147 137 | 8,604 308 | | 84,109 539 | | |
| Investments in entities accounted for using equity method | 91 | 5,202 | 55,224 | 16,118 | 76,637 | _ | 76,637 |
| Increase in property, plant and equipment and intangible assets | 60,652 | 3,253 | 47,950 | 13,015 | 124,872 | Δ725 | 124,146 |

(Per Share Information)

| | Current year (From April 1, 2013 to March 31, 2014) | Previous year (From April 1, 2012 to March 31, 2013) |
|----------------------|--|---|
| Net assets per share | 383.90 yen | 359.16 yen |
| Earnings per share | 20.04 yen | 25.20 yen |

(Notes)

- 1. Since there were no potential shares that would have dilutive effect if issued, data on diluted earnings per share is not presented in this document.
- 2. The following data were used for calculating earnings per share:

| | Current year (From April 1, 2013 to March 31, 2014) | Previous year (From April 1, 2012 to March 31, 2013) |
|--|---|--|
| Net income (million yen) | 41,725 | 52,467 |
| Amount not attributable to common shareholders (million yen) | _ | _ |
| Net income attributable to shareholders of common shares (million yen) | 41,725 | 52,467 |
| Average issued common shares during the year (thousand shares) | 2,081,828 | 2,082,181 |

(Notes Regarding Significant Events after Reporting Period)

Not applicable

Disclosure of notes other than the above has been omitted, because of the immateriality of those notes omitted.

4. Non-Consolidated Financial Statements

(1) Balance Sheet

| | Previous Year As of March 31, 2013 | Current Year As of March 31, 2014 |
|--|---------------------------------------|--------------------------------------|
| Assets | · - , · | - , |
| Non-current assets | | |
| Property, plant and equipment | | |
| Production facilities | 77,182 | 74,862 |
| Distribution facilities | 275,472 | 317,098 |
| Service and maintenance facilities | 65,302 | 65,649 |
| Facilities for incidental businesses | 4,053 | 3,916 |
| Construction in progress | 53,199 | 17,297 |
| Total property, plant and equipment | 475,210 | 478,824 |
| Intangible assets | | |
| Patent right | 41 | 29 |
| Leasehold right | 2,954 | 2,953 |
| Other intangible assets | 2,667 | 3,139 |
| Total intangible assets | 5,662 | 6,122 |
| Investments and other assets | | |
| Investment securities | 51,287 | 55,453 |
| Investments in subsidiaries and associates | 196,919 | 235,686 |
| Long-term loans receivable from subsidiaries and associates | 164,903 | 182,339 |
| Investments in capital | 23 | 22 |
| Long-term prepaid expenses | 8,981 | 8,606 |
| Prepaid pension cost | 36,735 | 40,224 |
| Other investments and other assets | 8,316 | 8,747 |
| Allowance for doubtful accounts | Δ686 | Δ680 |
| Total investments and other assets | 466,480 | 530,399 |
| Total non-current assets | 947,353 | 1,015,346 |
| Current assets | · · · · · · · · · · · · · · · · · · · | <u> </u> |
| Cash and deposits | 64,782 | 30,252 |
| Notes receivable - trade | 778 | 390 |
| Accounts receivable - trade | 95,998 | 112,508 |
| Accounts receivable from subsidiaries and associates - trade | 11,887 | 14,161 |
| Accounts receivable - other | 7,578 | 7,883 |
| Securities | 20,012 | 18,012 |
| Finished goods | 200 | 213 |
| Raw materials | 38,129 | 35,527 |
| Supplies | 9,193 | 8,673 |
| Short-term loans receivable from subsidiaries and associates | 21,901 | 20,839 |
| Short-term receivables from subsidiaries and associates | 1,952 | 2,081 |
| Deferred tax assets | 6,209 | 6,636 |
| Other current assets | 11,534 | 11,212 |
| Allowance for doubtful accounts | Δ544 | Δ544 |
| Total current assets | 289,616 | 267,847 |
| Total assets | 1,236,969 | 1,283,194 |

| | Previous Year | Current Year |
|--|----------------------|----------------------|
| | As of March 31, 2013 | As of March 31, 2014 |
| Liabilities | | |
| Non-current liabilities | | |
| Bonds payable | 235,652 | 240,659 |
| Long-term loans payable | 120,013 | 162,896 |
| Long-term debt to subsidiaries and associates | 711 | 946 |
| Deferred tax liabilities | 5,448 | 9,388 |
| Provision for retirement benefits | 4,463 | 4,741 |
| Provision for gas holder repairs | 1,594 | 1,605 |
| Provision for safety measures | 13,418 | 10,831 |
| Allowance for investment loss | 6,999 | 6,999 |
| Other noncurrent liabilities | 2,641 | 1,931 |
| Total non-current liabilities | 390,943 | 440,003 |
| Current liabilities | | |
| Current portion of non-current liabilities | 54,786 | 26,658 |
| Accounts payable - trade | 27,620 | 30,739 |
| Short-term loans payable | 10,000 | 10,000 |
| Accounts payable - other | 21,832 | 18,392 |
| Accrued expenses | 34,977 | 37,304 |
| Income taxes payable | 18,271 | 19,764 |
| Advances received | 3,802 | 4,469 |
| Deposits received | 1,286 | 1,409 |
| Short-term loans payable to subsidiaries and associates | 80,318 | 91,076 |
| Short-term debt to subsidiaries and associates | 20,002 | 22,463 |
| Other current liabilities | 702 | 884 |
| Total current liabilities | 273,602 | 263,162 |
| Total liabilities | 664,546 | 703,165 |
| Net assets | 004,540 | 703,103 |
| Shareholders' equity | | |
| Capital stock | 132,166 | 132,166 |
| Capital surplus | 132,100 | 132,100 |
| Legal capital surplus | 19,482 | 10.492 |
| Other capital surplus | 19,482 | 19,482 |
| • • | | 10.496 |
| Total capital surpluses | 19,482 | 19,486 |
| Retained earnings | 22.041 | 22.041 |
| Legal retained earnings | 33,041 | 33,041 |
| Other retained earnings | | |
| Reserve for reduction entry of specified replaced properties | 232 | 232 |
| Reserve for overseas investment loss | 15,454 | 14,638 |
| Reserve for adjustment of cost fluctuations | 89,000 | 89,000 |
| General reserve | 62,000 | 62,000 |
| Retained earnings brought forward | 194,943 | 201,963 |
| Total retained earnings | 394,672 | 400,876 |
| Treasury shares | Δ413 | Δ797 |
| Total shareholders' equity | 545,908 | 551,732 |
| Valuation and translation adjustments | 313,300 | 331,732 |
| Valuation difference on available-for-sale securities | 20,134 | 23,696 |
| Deferred gains or losses on hedges | 6,380 | 4,600 |
| Total valuation and translation adjustments | 26,514 | 28,296 |
| Total net assets | 572,423 | |
| | | 580,029 |
| Total liabilities and net assets | 1,236,969 | 1,283,194 |

(2) Statement of Income

| | Previous Year | Current Year |
|--|-------------------------------------|-------------------------------------|
| | (April 1, 2012 – March 31, 2013) | (April 1, 2013 – March 31, 2014) |
| Product sales | | |
| Gas sales | 841,955 | 915,008 |
| Total product sales | 841,955 | 915,008 |
| Cost of sales | - | |
| Beginning inventories | 183 | 200 |
| Cost of products manufactured | 543,933 | 621,935 |
| Purchase of finished goods | 0 | C |
| Costs of gas for own use | 6,133 | 7,181 |
| Ending inventories | 200 | 213 |
| Total cost of sales | 537,782 | 614,742 |
| Gross profit | 304,173 | 300,266 |
| Selling, general and administrative expenses | _ | |
| Supply and sales expenses | 236,814 | 225,773 |
| General and administrative expenses | 55,614 | 55,053 |
| Total selling, general and administrative expenses | 292,428 | 280,826 |
| Income on core business | 11,744 | 19,440 |
| Miscellaneous operating revenue | | |
| Revenue from installation work | 22,496 | 24,440 |
| Revenue from gas appliance sales | 103,878 | 107,112 |
| Third party access revenue | 2,526 | 2,484 |
| Other miscellaneous operating revenue | 4,234 | 4,347 |
| Total miscellaneous operating revenue | 133,135 | 138,385 |
| Miscellaneous operating expenses | | |
| Expenses of installation work | 22,241 | 23,628 |
| Expenses of gas appliance sales | 102,943 | 104,249 |
| Total operating miscellaneous expenses | 125,184 | 127,878 |
| Revenue for incidental businesses | | |
| Revenue from electric supply business | 80,243 | 89,747 |
| Revenue from LNG sales | 39,403 | 64,403 |
| Revenue from other incidental businesses | 14,435 | 14,301 |
| Total revenue for incidental businesses | 134,081 | 168,452 |
| Expenses for incidental businesses | | |
| Expenses for electric supply business | 55,033 | 60,592 |
| Expenses for LNG sales | 39,934 | 64,485 |
| Expenses for other incidental businesses | 12,795 | 12,580 |
| Total expenses for incidental businesses | 107,762 | 137,659 |
| Operating income | 46,014 | 60,740 |

| | | (million_yen) |
|--|-----------------------------------|----------------------------------|
| | Previous Year (April 1, 2012 – | Current Year (April 1, 2013 – |
| | March 31, 2013) | March 31, 2014) |
| Non-operating income | | |
| Interest income | 2,044 | 1,986 |
| Interest on securities | 49 | 29 |
| Dividend income | 1,142 | 1,121 |
| Dividends from subsidiaries and associates | 7,042 | 7,104 |
| Rent income | 1,701 | 1,750 |
| Miscellaneous income | 5,406 | 4,140 |
| Total non-operating income | 17,387 | 16,131 |
| Non-operating expenses | | |
| Interest expenses | 2,430 | 2,729 |
| Interest on bonds | 4,034 | 3,918 |
| Amortization of bond issuance cost | 40 | 115 |
| Miscellaneous expenses | 1,518 | 911 |
| Total non-operating expenses | 8,023 | 7,675 |
| Ordinary income | 55,379 | 69,196 |
| Extraordinary income | | |
| Gain on sales of investment securities | - | 3,669 |
| Total extraordinary income | - | 3,669 |
| Extraordinary losses | | |
| Impairment loss | 3,057 | - |
| Loss on valuation of shares of subsidiaries and associates | - | 25,520 |
| Total extraordinary losses | 3,057 | 25,520 |
| Income before income taxes | 52,322 | 47,345 |
| Income taxes - current | 17,800 | 18,600 |
| Income taxes - deferred | Δ592 | 3,803 |
| Total income taxes | 17,207 | 22,403 |
| Net income | 35,114 | 24,942 |
| | | |

(3) Statement of Changes in Net Assets

Fiscal Year Ended March 31, 2013 (April 1, 2012 – March 31, 2013)

(million yen)

| | | | | i | | T | | | | |
|--|------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|--|--------------------------------------|---|--|--|
| | Capital stock | Legal capital surplus | Other capital surplus | Total capital surplus | Legal retained earnings | Reserve for reduction entry of specified replaced properties | Reserve for overseas investment loss | Reserve for adjustment of cost fluctuations | | |
| Balance at beginning of current period | 132,166 | 19,482 | _ | 19,482 | 33,041 | 232 | 13,141 | 89,000 | | |
| Changes of items during period | | | | | | | | | | |
| Provision of reserve for overseas investment loss | | | | | | | 2,386 | | | |
| Reversal of reserve for overseas investment loss | | | | | | | Δ73 | | | |
| Dividends of surplus | | | | | | | | | | |
| Net income | | | | | | | | | | |
| Purchase of treasury shares | | | | | | | | | | |
| Disposal of treasury shares | | | 0 | 0 | | | | | | |
| Net changes of items other than shareholders' equity | | | | | | | | | | |
| Total changes of items during period | _ | | 0 | 0 | _ | _ | 2,312 | _ | | |
| Balance at end of current period | 132,166 | 19,482 | 0 | 19,482 | 33,041 | 232 | 15,454 | 89,000 | | |

| | (minc | | | | | | | | ion yen) |
|--|--------------------|--|-------------------------------|--------------------|---------------------------------------|--|------------------------------------|--|---------------------|
| | | | | | | | | | |
| | Other retain | ned earnings | | | T 1 | Valuation difference | Deferred | Total | |
| | General reserve | Retained earnings brought forward | Total retained earnings | Treasury shares | Total share -holders' equity | on available- for-sale securities | gains or losses on hedges | valuation and translation adjustments | Total net assets |
| Balance at beginning of current period | 62,000 | 178,799 | 376,215 | Δ361 | 527,502 | 11,986 | 5,041 | 17,028 | 544,531 |
| Changes of items during period | | | | | | | | | |
| Provision of reserve for overseas investment loss | | Δ2,386 | _ | | | | | | |
| Reversal of reserve for overseas investment loss | | 73 | _ | | _ | | | | _ |
| Dividends of surplus | | Δ16,657 | Δ16,657 | | Δ16,657 | | | | Δ16,657 |
| Net income | | 35,114 | 35,114 | | 35,114 | | | | 35,114 |
| Purchase of treasury shares | | | | Δ56 | Δ56 | | | | Δ56 |
| Disposal of treasury shares | | | | 4 | 4 | | | | 4 |
| Net changes of items other than shareholders' equity | | | | | | 8,147 | 1,338 | 9,486 | 9,486 |
| Total changes of items during period | | 16,144 | 18,456 | Δ51 | 18,405 | 8,147 | 1,338 | 9,486 | 27,891 |
| Balance at end of current period | 62,000 | 194,943 | 394,672 | Δ413 | 545,908 | 20,134 | 6,380 | 26,514 | 572,423 |

(million yen)

| | | | | | | Other retained earnings | | | |
|--|------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|--|---|--|--|
| | Capital stock | Legal capital surplus | Other capital surplus | Total capital surplus | Legal retained earnings | Reserve for reduction entry of specified replaced properties | Reserve for overseas investment loss | Reserve for adjustment of cost fluctuations | |
| Balance at beginning of current period | 132,166 | 19,482 | 0 | 19,482 | 33,041 | 232 | 15,454 | 89,000 | |
| Changes of items during period | | | | | | | | | |
| Provision of reserve for overseas investment loss | | | | | | | 470 | | |
| Reversal of reserve for overseas investment loss | | | | | | | Δ1,285 | | |
| Dividends of surplus | | | | | | | | | |
| Net income | | | | | | | | | |
| Purchase of treasury shares | | | | | | | | | |
| Disposal of treasury shares | | | 3 | 3 | | | | | |
| Net changes of items other than shareholders' equity | | | | | | | | | |
| Total changes of items during period | _ | _ | 3 | 3 | _ | _ | Δ815 | _ | |
| Balance at end of current period | 132,166 | 19,482 | 4 | 19,486 | 33,041 | 232 | 14,638 | 89,000 | |

| | Other retain General reserve | Retained earnings brought forward | Total retained earnings | Treasury shares | Total share -holders' equity | Valuation difference on available- for-sale securities | Deferred gains or losses on hedges | Total valuation and translation adjustments | Total net assets |
|--|------------------------------------|-----------------------------------|-------------------------------|--------------------|---------------------------------------|---|--|---|------------------|
| Balance at beginning of current period | 62,000 | 194,943 | 394,672 | Δ413 | 545,908 | 20,134 | 6,380 | 26,514 | 572,423 |
| Changes of items during period | | | | | | | | | |
| Provision of reserve for overseas investment loss | | Δ470 | _ | | _ | | | | _ |
| Reversal of reserve for overseas investment loss | | 1,285 | _ | | | | | | _ |
| Dividends of surplus | | Δ18,738 | Δ18,738 | | Δ18,738 | | | | Δ18,738 |
| Net income | | 24,942 | 24,942 | | 24,942 | | | | 24,942 |
| Purchase of treasury shares | | | | △405 | △405 | | | | Δ405 |
| Disposal of treasury shares | | | | 20 | 24 | | | | 24 |
| Net changes of items other than shareholders' equity | | | | | | 3,561 | Δ1,779 | 1,782 | 1,782 |
| Total changes of items during period | _ | 7,019 | 6,204 | Δ384 | 5,823 | 3,561 | Δ1,779 | 1,782 | 7,605 |
| Balance at end of current period | 62,000 | 201,963 | 400,876 | Δ797 | 551,732 | 23,696 | 4,600 | 28,296 | 580,029 |