

# Second Quarter of the Fiscal Year Ending March 31, 2013 Brief Report of Consolidated Financial Statements (Japanese GAAP)

October 29, 2012

Name of Listed Company : Osaka Gas Co., Ltd. Listed Exchanges: 1st Section of Tokyo, Osaka and Nagoya

Code : 9532 URL: http://www.osakagas.co.jp

Representative Officer : Title: President Name: Hiroshi Ozaki
Contact : Title: Manager, Consolidation Management Team, Finance Dept.

Name: Tatsuya Kataoka

Scheduled Date of Financial Report Filing with the Finance Ministry : November 13, 2012 Scheduled Date of Dividend Payment : November 30, 2012

Preparation of Supplementary Explanation Documents for Operating Results : Yes

Holding of an Informational Meeting for Operating Results : Yes (for institutional investors and analysts)

(Any amount less than one million yen is rounded down to the nearest million yen.)

1. Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2013 (April 1, 2012 – September 30, 2012)

(1) Consolidated Operating Results

(Percentages (%) represent changes from the same period in the previous year.)

|                                     | Net sales   |      | Operating income |       | Ordinary income |       | Net income  |       |
|-------------------------------------|-------------|------|------------------|-------|-----------------|-------|-------------|-------|
|                                     | million yen | %    | million yen      | %     | million yen     | %     | million yen | %     |
| Six months ended September 30, 2012 | 629,878     | 12.6 | 44,897           | 137.7 | 48,306          | 148.2 | 30,883      | 178.6 |
| Six months ended September 30, 2011 | 559,616     | 3.2  | 18,885           | -47.3 | 19,459          | -43.9 | 11,084      | -41.8 |

(Note) Comprehensive income Six months ended September 30, 2012 25,202 million yen (149.9 % YoY) Six months ended September 30, 2011 10,084 million yen (- % YoY)

|                                     | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
|                                     | yen                | yen                        |
| Six months ended September 30, 2012 | 14.83              | _                          |
| Six months ended September 30, 2011 | 5.32               | _                          |

### (2) Consolidated Financial Position

|                          | Total assets | Net assets  | Net worth<br>/Total assets |
|--------------------------|--------------|-------------|----------------------------|
|                          | million yen  | million yen | %                          |
| As of September 30, 2012 | 1,464,765    | 725,094     | 47.8                       |
| As of March 31, 2012     | 1,475,759    | 708,904     | 46.4                       |

<Reference> Net worth As of September 30, 2012 700,251 million yen As of March 31, 2012 684,584 million yen

### 2. Dividends

| 2. Dividends  | Dividends per share |              |             |          |        |  |  |  |  |
|---|---------------------|--------------|-------------|----------|--------|--|--|--|--|
| (Record date)   | June 30             | September 30 | December 31 | March 31 | Annual |  |  |  |  |
|   | yen                 | yen          | yen         | yen      | yen    |  |  |  |  |
| Year ended March 31, 2012<br>Year ending March 31, 2013 | _                   | 4.00<br>4.00 | _           | 4.00     | 8.00   |  |  |  |  |
| Year ending March 31, 2013<br>(Forecast)                |                     |              | 1           | 4.00     | 8.00   |  |  |  |  |

(Note) Modification of the dividend forecast previously announced: None

3. Forecasts of Consolidated Operating Results for the Fiscal Year Ending March 31, 2013 (April 1, 2012 to March 31, 2013) (Percentages (%) represent forecasted changes from the previous year for the full year results.)

|           | Net sales   |     | Operating inco | ome  | Ordinary inco | me   | Net income  | e    | Earnings per share |
|-----------|-------------|-----|----------------|------|---------------|------|-------------|------|--------------------|
|           | million yen | %   | million yen    | %    | million yen   | %    | million yen | %    | yen                |
| Full year | 1,373,000   | 6.0 | 94,000         | 21.6 | 95,000        | 25.5 | 61,000      | 34.9 | 29.30              |

(Note) Modification of the forecast previously announced: None

- . Notes
- (1) Changes in significant subsidiaries during six months ended September 30, 2012 (changes in certain subsidiaries resulting in a change in the consolidation scope): None
- (2) Adoption of special accounting treatments for quarterly consolidated financial statements: Adopted
- (3) Changes in accounting policies and estimation methods, corrections and restatements
  - (i) Changes in accounting policies in response to revisions in accounting standards, etc. : Adopted
  - (ii) Changes in accounting policies other than (i) above: None
  - (iii) Changes in estimation methods: Adopted
  - (iv) Corrections and restatements: None
  - \*Note: For detailed information, please refer to "2. (2) Changes in Accounting Policies and Estimation Methods, Corrections and Restatements" on Page 2 of the Attachment to this Quarterly Brief Report of Consolidated Financial Statements.

### (4) Issued shares (common shares)

(i) Number of shares issued and outstanding at the end of each period (including treasury stock)

: As of September 30, 2012 2,083,400,000 shares
As of March 31, 2012 2,083,400,000 shares
: As of September 30, 2012 1,216,624 shares
As of March 31, 2012 1,146,823 shares

(iii) Average number of shares issued and outstanding in each period : Six months ended September 30, 2012 2,082,220,804 shares

Six months ended September 30, 2011 2,082,355,137 shares

(ii) Number of treasury stock at the end of each period

At the time of disclosure of this Quarterly Brief Report of Consolidated Financial Statements, the review of quarterly consolidated financial statements in accordance with the Financial Instruments and Exchange Act has not been completed.

### \*Notes on proper use of forecasts and other matters

- 1. Forward-looking statements in this document, including forecasts of operating results, are based on information currently available to Osaka Gas (the Company) and certain assumptions that the Company believes are reasonable. Actual results may significantly differ from these forecasts, affected by various factors. As for notes regarding assumptions used for operating forecasts and regarding the use of operating forecasts, refer to "1. (3) Forecasts of Consolidated Operating Results" on Page 2 of the Attachment to this Quarterly Brief Report of Consolidated Financial Statements.
- 2. The Company is planning to hold an informational meeting for institutional investors and analysts on October 30, 2012. Immediately after the meeting, a video of the presentation and the presentation materials used on that day will be made available on the Company's web site.

(Reference) Forecasts of Non-Consolidated Opearting Results for the Fiscal Year Ending March 31, 2013 (April 1, 2012 to March 31, 2013)

(Percentages (%) represent forecasted changes from the previous year for the full year results.)

|           | Net sales   | 3   | Operating in | come | Ordinary inco | ome  | Net incom   | ne   | Earnings per share |
|-----------|-------------|-----|--------------|------|---------------|------|-------------|------|--------------------|
|           | million yen | %   | million yen  | %    | million yen   | %    | million yen | %    | yen                |
| Full year | 1,098,000   | 6.3 | 59,500       | 51.2 | 66,000        | 60.3 | 45,500      | 77.0 | 21.85              |

(Note) Modification of the forecast previously announced: None

<sup>\*</sup>Statement regarding implementation of quarterly review

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## 1. Overview of Quarterly Consolidated Financial Results

### (1) Consolidated Operating Results

Consolidated net sales for the second quarter (the six months ended September 30, 2012) increased by \(\frac{\pmathrm{\p

Non-consolidated operating results of Osaka Gas are presented in "4. (1) Overview of Quareterly Non-Consolidated Financial Results" on Page 8.

### (2) Consolidated Financial Position

Total assets as of September 30, 2012 decreased by \(\pm\)10.9 billion compared with the year ended March 31, 2012 to \(\pm\)1,464.7 billion, due primarily to a decrease in current assets including cash and deposits, and notes and accounts receivable-trade. Net assets totaled \(\pm\)725.0 billion and the ratio of net worth to total assets as of September 30, 2012 was 47.8%.

### (3) Forecasts of Consolidated Operating Results

The forecast remains unchanged from the revision of projections announced on October 1, 2012.

## 2. Summary Information (Notes)

## (1) Adoption of Special Accounting Treatments for Quarterly Consolidated Financial Statements

### (Calculation of tax expenses)

For major consolidated subsidiaries, effective tax rates (after applying tax effect accounting) expected to be imposed on their pre-tax net income applicable to the tax year in which the current second quarter is included were estimated based on reasonable assumptions. Then, tax expenses for the second quarter were calculated by multiplying the pre-tax net income of respective subsidiaries for the quarter by the estimated effective tax rates.

# (2) Changes in Accounting Policies and Estimation Methods, Corrections and Restatements (Changes in accounting policies which are difficult to differentiate from changes in estimation methods)

By virtue of revisions to the Corporation Tax Law, the Company and its domestic subsidiaries depreciated property, plant and equipment acquired on and after April 1, 2012 under the new depreciation system from the first quarter ended June 30, 2012. The effect on earnings from this change was minimal.

# 3. Quarterly Consolidated Financial Statements

# (1) Quarterly Consolidated Balance Sheet

| / ***    |     | `     |
|----------|-----|-------|
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|                                       | (illillion yell)  |
|---------------------------------------|---|
| Previous Year<br>As of March 31, 2012 | Current Year<br>As of September 30, 2012  |
|                                       |   |
|                                       |   |
|                                       |   |
| 80,220                                | 77,698  |
| 278,844                               | 273,196   |
| 69,280                                | 68,519  |
| 313,655                               | 303,249   |
| 72,398                                | 90,818  |
| 814,400                               | 813,482   |
| 38,107                                | 52,401  |
|                                       |   |
| 136,838                               | 129,539   |
| 82,137                                | 81,683  |
| -2,015                                | -1,824  |
| 216,960                               | 209,398   |
| 1,069,469                             | 1,075,283   |
|                                       |   |
| 107,239                               | 46,625  |
| 159,472                               | 143,992   |
| 22,909                                | 41,911  |
| 60,740                                | 98,139  |
| 57,347                                | 60,122  |
| -1,419                                | -1,308  |
| 406,290                               | 389,482   |
| 1,475,759                             | 1,464,765   |
|                                       | 80,220<br>278,844<br>69,280<br>313,655<br>72,398<br>814,400<br>38,107<br>136,838<br>82,137<br>-2,015<br>216,960<br>1,069,469<br>107,239<br>159,472<br>22,909<br>60,740<br>57,347<br>-1,419<br>406,290 |

## Osaka Gas Co., Ltd. (9532) Brief Report of Consolidated Financial Statements for the Second Quarter of the Fiscal Year Ending March 31, 2013

(million yen)

|   |                      | (IIIIIIIIIII yeli)       |
|---|----------------------|--------------------------|
|   | Previous Year        | Current Year             |
|   | As of March 31, 2012 | As of September 30, 2012 |
| Liabilities   |                      |                          |
| Noncurrent liabilities                                |                      |                          |
| Bonds payable   | 258,863              | 258,483                  |
| Long-term loans payable                               | 200,722              | 185,056                  |
| Provision for retirement benefits                     | 15,496               | 15,752                   |
| Provision for gas holder repairs                      | 1,679                | 1,670                    |
| Provision for safety measures                         | 6,990                | 5,597                    |
| Allowance for investment loss                         | 6,999                | 6,999                    |
| Other   | 27,409               | 28,983                   |
| Total noncurrent liabilities                          | 518,160              | 502,543                  |
| Current liabilities                                   |                      |                          |
| Notes and accounts payable-trade                      | 46,978               | 39,691                   |
| Short-term loans payable                              | 48,104               | 43,490                   |
| Income taxes payable                                  | 27,768               | 17,490                   |
| Other   | 125,842              | 136,454                  |
| Total current liabilities                             | 248,694              | 237,127                  |
| Total liabilities                                     | 766,855              | 739,670                  |
| Net assets  |                      | ,                        |
| Shareholders' equity                                  |                      |                          |
| Capital stock   | 132,166              | 132,166                  |
| Capital surplus                                       | 19,482               | 19,482                   |
| Retained earnings                                     | 528,318              | 550,872                  |
| Treasury stock  | -361                 | -385                     |
| Total shareholders' equity                            | 679,605              | 702,136                  |
| Accumulated other comprehensive income                |                      | ,                        |
| Valuation difference on available-for-sale securities | 19,710               | 16,224                   |
| Deferred gains or losses on hedges                    | -494                 | -4,621                   |
| Revaluation reserve for land                          | -510                 | -510                     |
| Foreign currency translation adjustment               | -13,727              | -12,977                  |
| Total accumulated other comprehensive income          | 4,978                | -1,884                   |
| Minority interests                                    | 24,320               | 24,842                   |
| Total net assets                                      | 708,904              | 725,094                  |
| Total liabilities and net assets                      | 1,475,759            | 1,464,765                |
| - Carl machines and net access                        |                      | 1,101,703                |

# (2) Quarterly Consolidated Income Statement and Statement of Comprehensive Income Quarterly Consolidated Income Statement

(million yen)

|   |  | (illillion yen)   |
|---|--|---|
|   | Previous Year<br>(April 1, 2011 –<br>September 30, 2011) | Current Year<br>(April 1, 2012 –<br>September 30, 2012) |
| Net sales   | 559,616  | 629,878   |
| Cost of sales                                     | 376,542  | 423,179   |
| Gross profit                                      | 183,073  | 206,698   |
| Selling, general and administrative expenses      | 164,188  | 161,801   |
| Operating income                                  | 18,885   | 44,897  |
| Non-operating income                              |  |   |
| Interest income                                   | 359  | 342   |
| Dividends income                                  | 1,383  | 2,525   |
| Equity in earnings of affiliates                  | 1,921  | 3,653   |
| Miscellaneous income                              | 2,620  | 3,469   |
| Total non-operating income                        | 6,285  | 9,992   |
| Non-operating expenses                            |  |   |
| Interest expenses                                 | 4,443  | 4,250   |
| Miscellaneous expenses                            | 1,268  | 2,332   |
| Total non-operating expenses                      | 5,711  | 6,582   |
| Ordinary income                                   | 19,459   | 48,306  |
| Income before income taxes and minority interests | 19,459   | 48,306  |
| Income taxes                                      | 7,322  | 16,175  |
| Income before minority interests                  | 12,137   | 32,131  |
| Minority interests in income                      | 1,052  | 1,247   |
| Net income  | 11,084   | 30,883  |
|   |  |   |

## Osaka Gas Co., Ltd. (9532) Brief Report of Consolidated Financial Statements for the Second Quarter of the Fiscal Year Ending March 31, 2013

# Quarterly Consolidated Statement of Comprehensive Income

(million yen)

|   |                                   | ( )                              |
|---|-----------------------------------|----------------------------------|
|   | Previous Year<br>(April 1, 2011 – | Current Year<br>(April 1, 2012 – |
|   | September 30, 2011)               | September 30, 2012)              |
| Income before minority interests  | 12,137                            | 32,131                           |
| Other comprehensive income  |                                   |                                  |
| Valuation difference on available-for-sale securities                               | -2,968                            | -3,490                           |
| Deferred gains or losses on hedges  | -4,666                            | -2,849                           |
| Foreign currency translation adjustment   | 3,475                             | 680                              |
| Share of other comprehensive income of associates accounted for using equity method | 2,107                             | -1,269                           |
| Total other comprehensive income  | -2,052                            | -6,929                           |
| Comprehensive income  | 10,084                            | 25,202                           |
| Attributable to:  |                                   |                                  |
| Owners of the parent  | 8,329                             | 24,020                           |
| Minority interests  | 1,754                             | 1,182                            |

# (3) Notes Regarding Assumption of a Going Concern Not applicable

### (4) Segment Information

Six months ended September 30, 2011 (April 1, 2011 to September 30, 2011) (million yen)

|  | Gas          | LPG,<br>Electricity,<br>and Other<br>Energy | International<br>Energy | Environment<br>and<br>Non-Energy | Total           | Adjustments | Consolidated    |
|--|--------------|---|-------------------------|----------------------------------|-----------------|-------------|-----------------|
| Net sales  | 418,238      | 82,196                                      | 5,130                   | 86,148                           | 591,714         | -32,097     | 559,616         |
| Segment income (loss) Operating income (loss) Equity in earnings of affiliates | -4,238<br>33 | 12,663<br>213                               | ĺ                       | ,                                | 17,747<br>1,921 |             | 18,885<br>1,921 |
| Total  | -4,205       | 12,877                                      | 2,752                   | 8,244                            | 19,669          | 1,137       | 20,806          |

Six months ended September 30, 2012 (April 1, 2012 to September 30, 2012) (million yen) LPG, Environment Electricity, International Gas and Total Adjustments Consolidated and Other Energy Non-Energy Energy 471,330 98,979 5,255 84,345 659,910 -30,032 629,878 Net sales Segment income Operating income 14,635 20,128 1,202 7,608 43,575 1,321 44,897 Equity in earnings of 28 61 3,424 139 3,653 3,653 affiliates 20,189 4,626 7,748 47,229 48,551 Total 14,664 1,321

(5) Notes Regarding Significant Changes in the Value of Shareholders' Equity Not applicable

### 4. Reference Information

# (1) Overview of Quarterly Non-Consolidated Financial Results (April 1, 2012 to September 30, 2012)

(billion yen)

|                          |                |       | YoY       | YoY                    |                            |               |       | YoY       | YoY       |
|--------------------------|----------------|-------|-----------|------------------------|----------------------------|---------------|-------|-----------|-----------|
| Income                   |                |       | increase/ | increase/              | Expenses                   |               |       | increase/ | increase/ |
|                          |                |       | decrease  | decrease               | ease                       |               |       | decrease  | decrease  |
|                          |                |       |           | rate(%)                |                            |               |       |           | rate (%)  |
| Product                  | Gas            | 378.7 | +39.0     | +11.5                  | Operating                  | Cost of sales | 238.9 | +24.2     | +11.3     |
| sales                    |                |       |           |                        | expenses                   | SG&A          | 133.1 | -3.0      | -2.2      |
|                          |                |       |           |                        |                            | Total         | 372.1 | +21.2     | +6.1      |
| Other                    | Installation   | 9.3   | +0.7      | +8.2                   | Other                      | Installation  | 9.5   | +0.6      | +7.8      |
| sales                    | work           |       |           |                        | operating                  | work          |       |           |           |
|                          | Gas            | 48.1  | +7.7      | +19.2                  | expenses                   | Gas           | 45.9  | +7.7      | +20.4     |
|                          | appliances     |       |           |                        |                            | appliances    |       |           |           |
|                          | Transportation | 3.1   | +0.0      | +0.9                   |                            |               |       |           |           |
|                          | services and   |       |           |                        |                            |               |       |           |           |
|                          | others         |       |           |                        |                            |               |       |           |           |
|                          | Incidental     | 69.4  | +18.1     | +35.3                  |                            | Incidental    | 53.2  | +10.9     | +26.0     |
|                          | businesses     |       |           |                        |                            | businesses    |       |           |           |
|                          | Total          | 130.2 | +26.6     | +25.7                  |                            | Total         | 108.6 | +19.4     | +21.8     |
| Total net sales 508.9    |                | 508.9 | +65.6     | +14.8                  | Total expenses             |               | 480.8 | +40.7     | +9.2      |
|                          |                |       |           |                        | Operating is               | ncome         | 28.1  | +24.9     | +790.8    |
| Non-operating income 9.5 |                | +2.2  | +30.6     | Non-operating expenses |                            | 4.0           | +0.4  | +12.6     |           |
|                          |                |       |           |                        | Ordinary income Net income |               | 33.6  | +26.7     | +387.7    |
|                          |                |       |           |                        |                            |               | 23.3  | +18.1     | +347.3    |

Quarterly non-consolidated financial statements are not subjected to statutory review by accounting auditors. Quarterly non-consolidated financial statements are prepared in accordance with the rules for quarterly non-consolidated financial statements.

# (2) Quarterly Non-Consolidated Gas Sales

|   |                                 |                 | 2Q 2012 (a)<br>(Apr. 1, 2012 —<br>Sep. 30, 2012) | 2Q 2011 (b)<br>(Apr. 1, 2011 —<br>Sep. 30, 2011) | YoY increase/ decrease (a)-(b) | YoY<br>increase/<br>decrease<br>rate (%) |
|---|---------------------------------|-----------------|--|--|--------------------------------|--|
| Customers Residential                                     |                                 | 6,720           | 6,688  | +32  | +0.5                           |  |
| <meters installed=""></meters>                            |                                 | Non-residential | 336  | 332  | +4                             | +1.3                                     |
| (thousand)  |                                 | Total           | 7,057  | 7,021  | +36                            | +0.5                                     |
| Monthly average usage per residential customer (m³/month) |                                 | 23.8            | 24.5   | -0.7   | -2.8                           |  |
|   | Residential                     |                 | 831  | 853  | -21                            | -2.5                                     |
| Gas sales volume (million m³)                             | Non-residential                 |                 | 2,899  | 2,939  | -39                            | -1.3                                     |
|   | Industrial                      |                 | 2,122  | 2,129  | -7                             | -0.3                                     |
|   | Commercial                      |                 | 464  | 485  | -21                            | -4.4                                     |
|   | Public and medical institutions |                 | 313  | 324  | -11                            | -3.4                                     |
|   | Wholesale                       |                 | 222  | 233  | -11                            | -4.6                                     |
|   | Total                           |                 | 3,953  | 4,024  | -71                            | -1.8                                     |

[Converted at 45MJ/m<sup>3</sup>]