## For Year Ending March 2006 Summary of Business and Financial Results for the Third Quarter Ended December 31, 2005 (Consolidated) January 31, 2006

Name of Listed Company: Osaka Gas Co., Ltd.

(Code: 9532) Tokyo, Osaka, Nagoya
(URL: http://www.osakagas.co.jp )

Representative Officer: Title: President Name: Hirofumi Shibano<br>Contact:<br>Title: Accounting Manager<br>Name: Shingo Kamei<br>TEL: 81-6-6205-4537

1. Information regarding preparation of quarterly financial statements
(1) Adoption of the simplified method in accounting procedure: Adopted
(Details)
—Tax effect accounting of unlisted consolidated subsidiaries is on the simplified method.
पThe simplified procedure is used for certain items with negligible effect such as omission of physical stocktaking.
(2) Change in the accounting procedure from the last consolidated fiscal year: None
(3) Scope of consolidation and application of equity method

Consolidated subsidiaries: 121
Non-consolidated subsidiaries recorded by equity method: 0
Affiliates recorded by equity method: 4
(4) Change in scope of consolidation and application of equity method

Consolidation (New): 7 subsidiaries (Excluded): 4 subsidiaries
Equity Method (New): 2 companies
(Excluded): 0 companies
2. Summary of the Financial and Business Results for the Third Quarter of the Year Ending March 2006 (April 1, 2005 to December 31, 2005)
(1) Development of Operating Results (Consolidated)
(Any amount less than one million yen is rounded down to the nearest million yen)

|  | Operating revenues | Operating profit | Ordinary profit | Net Income <br> for the Quarter |  |  |  |  |
| :---: | :---: | ---: | :---: | ---: | :---: | ---: | :---: | ---: |
|  | million yen | $\%$ | million yen | $\%$ | million yen | $\%$ | million yen | $\%$ |
| 3Q of the year ending 3/2006 | 707,967 | 7.7 | 50,857 | -5.9 | 55,370 | -5.0 | 36,275 | 38.1 |
| 3Q of the year ending 3/2005 | 657,598 | 1.1 | 54,027 | -1.4 | 58,254 | 16.9 | 26,265 | -5.7 |
| (Reference) year ending 3/2005 | 975,340 |  | 95,992 |  | 97,480 | 50,683 |  |  |


|  | Retained Earnings Per Share <br> for the Quarter | Diluted Retained Earnings Per <br> Share for the Quarter |
| :---: | ---: | ---: |
|  | yen |  |
| 3Q of the year ending 3/2006 | 16.28 | yen |
| 3Q of the year ending 3/2005 | 11.78 | - |
| (Reference) year ending 3/2005 | 22.69 | - |

Note: Percentages shown for sales and operating profit in the tables above are percentages of change from the same quarter of the previous year.

## [Qualitative Information on Development of the Operating Results (Consolidated)]

During the third quarter (April 1, 2005-December 31, 2005), consolidated sales increased to JPY 707.9 billion, up by JPY 50.3 billion from the same quarter last year due to the increased profits of the existing consolidated subsidiaries and the addition of new subsidiaries to consolidation, in addition to increased sales in the gas business and higher gas prices resulting from the material cost adjustment scheme . Though we promoted efficiency in our operations in general, operating profit decreased by JPY 3.1 billion to JPY 50.8 billion as a result of significant increases in materials cost due to a hike in LNG prices associated with high crude oil prices, and ordinary profit decreased to JPY55.3 billion, down by JPY2.8 billion from the corresponding period of the previous year. Though ordinary profit recorded such a decrease, partly because of extraordinary losses arising from the application of asset impairment accounting during the same quarter last year, net income increased by JPY 10 billion to JPY 36.2 billion.
(2) Changes in the financial position (consolidated)

|  | Total assets | Shareholders', <br> equity | Ratio of <br> shareholders' <br> equity to total <br> assets | Shareholders' <br> equity per share |
| ---: | ---: | ---: | ---: | ---: |
|  | million yen | million yen | $\%$ | yen |
| 3Q of the year ending 3/2006 | $1,299,489$ | 578,793 | 44.5 | 259.81 |
| 3Q of the year ending 3/2005 | $1,200,617$ | 505,724 | 42.1 | 226.81 |
| (Reference) year ending 3/2005 | $1,217,463$ | 530,862 | 43.6 | 238.15 |

【Consolidated statement of cash flow】

|  | Cash Flow from <br> Operating <br> Activities | Cash Flow from <br> Investment <br> Activities | Cash Flow from <br> Financial <br> Activities | Cash and Cash <br> Equivalents at <br> term-end |
| :---: | ---: | ---: | ---: | ---: |
| 3Q of the year ending 3/2006 | million yen | million yen | million yen | million yen |
| 3Q of the year ending 3/2005 | 33,327 | $-102,328$ | 44,672 | 19,850 |
| (Reference) year ending 3/2005 | 30,019 | $-47,903$ | 24,504 | 23,603 |

[Qualitative Information on Changes in the Financial Position (Consolidated)]
During the third quarter, gross assets increased to JPY 1,299.4 billion, showing an increase of JPY 82.0 billion from the end of the previous consolidated fiscal year. The main factors of the increase were an increase in investments and other assets by JPY 82.2 billion due to investment and improvement in stock prices, and an increase in inventory by JPY 22.4 billion due to seasonable influence. In addition, cash and deposits decreased by JPY 24.1 billion.

Shareholders' equity was JPY 578.7 billion and the shareholders' equity to total assets was $44.5 \%$.

## 【Consolidated Cash Flow】

As of the end of the third quarter, cash and cash equivalents decreased to JPY19.8 billion by JPY24.4 billion from the end of the previous consolidated fiscal year. Major details are as follows.
(Cash Flow from Operating Activities)
During the third quarter, net income before income taxes was JPY 60.9 billion. Net cash gained from operating activities in the third quarter was JPY 33.3 billion due to a decrease in accrued expenses by JPY 20.9 billion.
(Cash Flow from Investment Activities)
During the third quarter, we spent JPY 102.3 billion on investment activities including JPY 69.4 billion spent on the acquisition of tangible fixed assets and JPY 47.7 billion spent on the acquisition of stocks of subsidiaries and affiliate companies.
(Cash Flow from Financial Activities)
Although we had to make dividend payments of JPY 13.1 billion during the third quarter, since we successfully raised funds of JPY 48.6 billion on a net basis through corporate bonds, debts payable and CPs, we were able to raise funds amounting to JPY 44.6 billion from financial activities.
(Reference 1) Summary of Quarterly Non-consolidated Operational Results (April 1, 2005 to December 31, 2005)

|  | Operating revenues |  | Operating profit |  | Ordinary profit |  | Net income for the quarter |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | million yen | \% | million yen | \% | million yen | \% | million yen | \% |
| 3 Q of the year ending 3/2006 | 516,170 | 6.7 | 34,844 | -2.0 | 40,141 | -3.3 | 29,219 | 48.1 |
| 3 Q of the year ending 3/2005 | 483,764 | -2.3 | 35,560 | -5.5 | 41,526 | 11.3 | 19,725 | -11.3 |
| (Reference) year ending 3/2005 | 722,755 |  | 69,111 |  | 75,159 |  | 41,280 |  |


|  | Total assets | Shareholders' equity |
| ---: | ---: | ---: |
|  | million yen | million yen |
| $3 Q$ of the year ending $3 / 2006$ | $1,015,466$ | 474,037 |
| $3 Q$ of the year ending $3 / 2005$ | 965,946 | 420,765 |
| (Reference) year ending 3/2005 | 981,501 | 442,805 |

Note: Percentages shown for sales and operating profit in the tables above are percentages of change from the same quarter of the previous year.
3. Forecast for year ending March 2006 (consolidated) (April 1, 2005 to March 31, 2006)

|  | Projected Sales | Projected Ordinary Profit | Projected Net Income |
| :---: | :---: | ---: | ---: |
| Full year | million yen | million yen | million yen |

(Reference) Expected retained earning per share (for full year): 26.45 yen
[Qualitative Information on Business Forecast]

No particular adjustment was made to the business forecast.
(Reference 2) Forecast for the year ending March 2006 (non-consolidated) (April 1, 2005 to March 31, 2006)

|  | Projected Sales | Projected Ordinary Profit | Projected Net Income |
| :---: | :---: | :---: | :---: |
| Full year | 751,000 | million yen | million yen |
| million yen |  |  |  |

(Reference) Expected retained earning per share (for full year): 22.19 yen
Note: The above forecasts are based on information available as of the date of this document; actual results may differ from these forecasts due to various factors affecting the Company's business performance.
(1) Quarterly Consolidated Balance Sheet

| Account | As of the end of the current quarter <br> (end of December 2005) | As of the end of the previous consolidated fiscal year (end of March 2005) | Change | As of the end of the same quarter of the previous year <br> (end of December 2004) |
| :---: | :---: | :---: | :---: | :---: |
| (Assets) |  |  |  |  |
| Fixed Assets | 1,038,895 | 962,392 | 76,503 | 969,802 |
| Tangible fixed assets | 757,988 | 766,823 | -8,835 | 773,861 |
| Intangible fixed assets | 31,009 | 27,879 | 3,130 | 28,524 |
| Investments and other assets | 249,897 | 167,688 | 82,209 | 167,416 |
| Current Assets | 260,532 | 255,030 | 5,502 | 230,787 |
| Cash and deposits | 24,351 | 48,512 | -24,161 | 28,143 |
| Notes and trade accounts receivable | 114,285 | 114,045 | 240 | 101,549 |
| Inventories | 63,251 | 40,785 | 22,466 | 55,207 |
| Other current assets | 58,644 | 51,686 | 6,958 | 45,887 |
| Deferred Assets | 61 | 40 | 21 | 27 |
| Assets Total | 1,299,489 | 1,217,463 | 82,026 | 1,200,617 |
| (Liabilities) |  |  |  |  |
| Fixed Liabilities | 457,584 | 414,712 | 42,872 | 392,764 |
| Bonds | 224,080 | 204,080 | 20,000 | 184,080 |
| Long-term loans payable | 181,937 | 163,185 | 18,752 | 160,624 |
| Reserve for severance benefits | 12,245 | 18,343 | -6,098 | 19,159 |
| Other fixed liabilities | 39,321 | 29,103 | 10,218 | 28,900 |
| Current Liabilities | 245,013 | 261,826 | -16,813 | 292,293 |
| Notes and trade accounts payable | 46,849 | 43,826 | 3,023 | 38,713 |
| Short-term loans payable | 27,456 | 26,564 | 892 | 23,268 |
| Other current liabilities | 170,707 | 191,435 | -20,728 | 230,311 |
| Liabilities Total | 702,598 | 676,538 | 26,060 | 685,057 |
| (Minority Interest) Minority Interest | 18,096 | 10,062 | 8,034 | 9,834 |
| Minority Interest Total | 18,096 | 10,062 | 8,034 | 9,834 |
| (Shareholders' Equity) |  |  |  |  |
| Capital Stock | 132,166 | 132,166 | 0 | 132,166 |
| Capital Reserve | 19,516 | 19,497 | 19 | 19,492 |
| Consolidated Retained Earnings | 366,074 | 384,350 | -18,276 | 359,932 |
| Land revaluation Excess |  | 81 | 0 | 81 |
| Difference between Market Price and Acquisition Cost of Other Securities | 58,843 | 33,677 | 25,166 | 32,863 |
| Foreign Exchange Adjustment | 4,553 | 3,145 | 1,408 | 2,928 |
| Treasury Stock | -2,441 | -42,056 | 39,615 | -41,739 |
| Shareholders' Equity Total | 578,793 | 530,862 | 47,931 | 505,724 |
| Liabilities, Minority Interest, and Shareholders' Equity Total | 1,299,489 | 1,217,463 | 82,026 | 1,200,617 |

## (2) Quarterly Consolidated Income Statement

| (JPY in millions) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Account | Current quarter <br> (April 2005 to December 2005) | Same quarter of the previous year <br> (April 2004 to December 2004) | Change | Previous consolidated fiscal year <br> (April 2004 to March 2005) |
| Operating Revenues | 707,967 | 657,598 | 50,369 | 975,340 |
| Cost of Sales | 422,200 | 362,207 | 59,993 | 534,043 |
| Gross Profit on Sales | 285,767 | 295,391 | -9,624 | 441,297 |
| Selling, General, and Administrative Expenses | 234,909 | 241,363 | -6,454 | 345,304 |
| Operating Profit | 50,857 | 54,027 | -3,170 | 95,992 |
| Non-operating Revenues <br> Interest income <br> Dividend income <br> Gain from sales of securities <br> Equity method investment gain Miscellaneous income | $\begin{array}{r} 11,379 \\ 438 \\ 1,329 \\ 4,221 \\ 2,276 \\ 3,113 \end{array}$ | $\begin{array}{r} 10,800 \\ 181 \\ 826 \\ 5,953 \\ \\ 3,837 \end{array}$ | $\begin{array}{r} 579 \\ 257 \\ 503 \\ -1,732 \\ 2,276 \\ -724 \end{array}$ | $\begin{array}{r} 12,487 \\ 249 \\ 893 \\ 5,965 \\ \\ 5,378 \end{array}$ |
| Non-operating Expenses <br> Interest expenses <br> Miscellaneous expenses | $\begin{aligned} & 6,866 \\ & 4,795 \\ & 2,070 \end{aligned}$ | $\begin{aligned} & 6,572 \\ & 4,564 \\ & 2,008 \end{aligned}$ | $\begin{array}{r} 294 \\ 231 \\ 62 \end{array}$ | $\begin{array}{r} 10,998 \\ 6,040 \\ 4,958 \end{array}$ |
| Ordinary Profit | 55,370 | 58,254 | -2,884 | 97,480 |
| Extraordinary Profit <br> Gain from sales of fixed assets <br> Gain on sales of subsidiaries' stocks | $\begin{array}{r} 5,593 \\ 629 \\ 4,964 \end{array}$ |  | $\begin{array}{r} 5,593 \\ 629 \\ 4,964 \end{array}$ | $\begin{aligned} & 1,183 \\ & 1,183 \end{aligned}$ |
| Extraordinary Loss <br> Loss from reduction of cost of fixed assets <br> Loss from impairment of fixed assets |  | $\begin{aligned} & 13,910 \\ & 13,910 \end{aligned}$ | $\begin{aligned} & -13,910 \\ & -13,910 \end{aligned}$ | $\begin{array}{r} 14,759 \\ 849 \\ 13,910 \end{array}$ |
| Net Income for the Quarter before taxes | 60,963 | 44,344 | 16,619 | 83,904 |
| Corporate Taxes <br> Less: Minority Interest | 24,267 420 | 17,579 499 | 6,688 -79 | 32,479 742 |
| Net Income for the Quarter | 36,275 | 26,265 | 10,010 | 50,683 |

Note: Corproate taxes are expressed inclusive of adjustment to corporate taxes.
(3) Quarterly Consolidated Cash Flow Statement

|  |  |  |  | (JPY in millions) |
| :---: | :---: | :---: | :---: | :---: |
| Account | Current quarter <br> (April 2005 to December 2005) | Same quarter of the previous year <br> (April 2004 to December 2004) | Change | Previous consolidated fiscal year <br> (April 2004 to March 2005 ) |
| I. Cash Flow from Operating Activities |  |  |  |  |
| Net income for the quarter before taxes | 60,963 | 44,344 | 16,619 | 83,904 |
| Depreciation expenses | 62,174 | 63,943 | -1,769 | 86,858 |
| Impairment loss on fixed assets |  | 13,910 | -13,910 | 13,910 |
| Increase or decrease in reserve for severance benefits | -6,140 | -23,780 | 17,640 | -24,596 |
| Increase or decrease in prepaid pension cost |  | -11,508 | 11,508 | -12,217 |
| Gain on sales of investment securities |  | -5,953 | 5,953 | -5,965 |
| Gain on sales of subsidiaries' stocks | -4,964 |  | -4,964 |  |
| Increase of inventories | -20,666 | -23,003 | 2,337 | -8,583 |
| Decrease in accrued expenses | -20,906 | -24,396 | 3,490 | -2,361 |
| Others | -37,131 | -3,536 | -33,595 | -14,047 |
| Net Cash Flow from Operating Activities | 33,327 | 30,019 | 3,308 | 116,902 |
| II. Cash Flow from Investment Activities |  |  |  |  |
| Expenses for acquisition of tangible fixed assets | -69,410 | -48,418 | -20,992 | -63,838 |
| Income from sales of investment in securities | 11,269 | 8,084 | 3,185 | 8,584 |
| Expenses for acquisition of subsidiaries' and affiliates' stocks | -37,403 | -7,010 | -30,393 | -6,995 |
| Income from sales of subsidiaries' and affiliates' stocks | 13,997 |  | 13,997 |  |
| Expenses for acquisition of subsidiaries' stocks due to changes in scope of consolidation | -10,328 |  | -10,328 |  |
| Expenses for long-term loans receivable | -6,910 |  | -6,910 |  |
| Other | -3,541 | -559 | -2,982 | -3,429 |
| Net Cash Flow from Investment Activities | -102,328 | -47,903 | -54,425 | -65,679 |
| III. Cash Flow from Financial Activities |  |  |  |  |
| Increase or decrease of corporate bonds, debts payable and $\operatorname{CPs}(-)$ | 48,621 | 37,111 | 11,510 | -9,771 |
| Dividends paid | -13,174 | -12,122 | -1,052 | -13,340 |
| Income from payment by minority shareholders | 9,719 |  | 9,719 |  |
| Other | -495 | -484 | -11 | -800 |
| Net Cash Flow from Financial Activities | 44,672 | 24,504 | 20,168 | -23,912 |
| IV. Difference from Conversion of Cash and Cash Equivalents | 90 | 8 | 82 | -5 |
| V. Increase/decrease of Cash and Cash Equivalents | -24,237 | 6,628 | -30,865 | 27,303 |
| VI. Cash and Cash Equivalents at Beginning of Period | 44,279 | 15,743 | 28,536 | 15,743 |
| viI. Increase or Decrease in Cash and Cash Equivalents due to Changes in Scope of Consolidation | -190 | 1,231 | -1,421 | 1,231 |
| VIII. Cash and Cash Equivalents at End of Period | 19,850 | 23,603 | -3,753 | 44,279 |

## (4) Segment Information

[Segment information by business type]
Current Quarter (April 1, 2005-December 31, 2005)

|  | Gas | LPG, electricity, and other energies | Gas appliances and house-pipe installation | Real estate | Other | Total |  | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 406,276 | 124,958 | 106,246 | 18,987 | 98,924 | 755,392 | -47,424 | 707,967 |
| Operating Expenses | 381,930 | 116,384 | 97,991 | 13,498 | 95,366 | 705,171 | -48,061 | 657,110 |
| Operating Profit | 24,345 | 8,574 | 8,254 | 5,488 | 3,557 | 50,220 | 636 | 50,857 |

Same Quarter of the Previous Year (April 1, 2004-December 31, 2004)


Note: For the same quarter of the previous year, reclassified results are shown in accordance with the statement for the current quarter based on changes in the constituent companies of the business segment conducted during the interim term.

