# 9. For Year Ending March 31, 2004

#### Highlight of Non-consolidated Interim Financial Statements

October 28, 2003

Name of Listed Company Osaka Gas Co., Ltd. Listed Exchanges: Tokyo, Osaka and Nagoya Exchanges

Code 9532 Location of Head Office: Osaka Prefecture

(URL http://www.osakagas.co.jp)

Representative Officer Title: President Name: Hirofumi Shibano

Contact: Title: Accounting Manager and Director Name: Yoshishige Suzuma TEL +81-6-6205-4537

Date of Meeting of Board of Directors for Approving Interim Financial Statements: October 28, 2003 Interin Commencement of Interim Dividends Payment: November 28, 2003 System

Interim Dividend System: existent System of trading unit of shares: adopted

(one unit: 1,000 shares)

#### 1. Financial results for six months ended September 30, 2003 (April 1, 2003 - September 30, 2003)

(1) Operational results

(Any amount less than one million yen is rounded down to the nearest million yen)

	Sales		Operating pro	ofit	Ordinary prof	it
	million yen	%	million yen	%	million yen	%
Six months ended September 30, 2003	324,073	4.0	21,824	15.3	21,503	53.8
Six months ended September 30, 2002	311,650	-7.0	18,925	-14.7	13,977	-19.6
Year ended March 31, 2003	722,240		66,468		54,177	

	Net Income %		Retained earnings per share	e
			yen	
Six months ended September 30, 2003	11,747	37.0	5.11	
Six months ended	0.555	21.0	2.62	
September 30, 2002	8,577	-21.3	3.62	
Year ended March 31, 2003	25,453		10.77	

<sup>(</sup>Note) (1) Average number of outstanding shares during term Six months ended September 30, 2003: 2,297,105,895 shares Six months ended September 30, 2002: 2,368,635,338 shares Year ended March 31, 2003: 2,357,853,049 shares

- (2) Change in accounting method: N/A
- (3) Percentages shown in sales, operating profit, ordinary profit and net income in tables above are percentages of change from comparable term of previous year.

#### (2) Dividends

	Interim dividends	Final dividends per
	per share	share
	yen	yen
Six months ended September 30, 2003	3.00	
Six months ended September 30, 2002	3.00	
Year ended March 31, 2003		6.00

(Note) Details of interim dividends for six months ended September 30, 2003 Commemorative dividends: 0.00 yen Special dividends : 0.00 yen

(3) Financial position

	Total assets	Shareholders equity	Shareholders' equity ratio	Shareholders' equity per share
	million yen	million yen	%	yen
Six months ended September 30, 2003	963,941	408,666	42.4	177.92
Six months ended September 30, 2002	965,820	409,918	42.4	173.10
Year ended March 31, 2003	972,954	391,983	40.3	170.60

(Note) (1) Shares outstanding as of term-end

As of September 30, 2003: 2,296,897,038 shares

As of September 30, 2002: 2,368,082,014 shares

(2) Repurchased shares:

As of March 31, 2003: 2,297,328,044 shares As of September 30, 2003:72,114,501 shares As of March 31, 2003: 71,683,495 shares

As of September 30, 2002: 929,525 shares

2. Forecast for year ending March 31, 2004 (April 1, 2003 - March 31, 2004)

	Sales	Ordinary profit	Net income	Final divider	nds per share
	Sales	Ordinary profit	Net income	Year-end	
	million yen	million yen	million yen	yen	yen
Full year	730,000	62,000	36,500	3.00	6.00

<sup>(</sup>Reference) Expected earnings per share (for full year): 15.86 yen

<sup>\*</sup> Forecasts above are based on information available as of the date of this document, and actual results may differ from these forecasts due to various factors affecting the Company's business performance. See "9-1 Operational Results, (3) Projected Annual Results" in Attachment.

## 9-1 Operational Results

#### (1) Gas Sales for the Six Months Ended September 30, 2003

The number of customers for the six months ended September 30, 2003 increased 1.2% from the same period of the previous year. Moreover, sales volume of residential gas increased 8.2% to 900 million m<sup>3</sup> mainly because the temperature was generally lower than in usual years, which led to a 7.3% increase of monthly average usage per household to 26.9 m<sup>3</sup> from the same period of the previous year.

In the Non-residential market, we continued our efforts to develop new demands. As a result, industrial gas sales increased 1.2% to 1,827 million m³ from the same period of the previous year, and gas sales to the public and medical institutions market increased 3.9% to 275 million m³ from the same period of the previous year. The sales volume for the commercial market was 521 million m³, almost the same level in the same period of the previous year, mainly due to the decreased demand in air-conditioning systems during the cooler summer. Non-residential gas sales for the six months ended September 30, 2003 increased 1.2% to 2,623 million m³ from the same period of the previous year.

As a result, total gas sales increased 3.0% to 3,600 million m<sup>3</sup> from the same period of the previous year.

		Six months ended September 30, 2003 ('03/4 - '03/9)	Six months ended September 30, 2002 ('02/4 - '02/9) B	A - B	A/B
Customers	Residential	6,272 thousand	6,196 thousand	76 thousand	101.2%
(Meters	Non-residential	316	313	3	100.9%
installed)	Total	6,588	6,509	79	101.2%
Monthly	Residential	26.9 m <sup>3</sup> /month	25.0 m <sup>3</sup> /month	$1.9 \text{ m}^3/\text{month}$	107.3%
average usage per customer	Average of all customers	100.6	98.5	2.1	102.1%
	Residential	900 million m <sup>3</sup>	832 million m <sup>3</sup>	68 million m <sup>3</sup>	108.2%
	Non-residential	2,623	2,592	32	101.2%
	Industrial	1,827	1,806	21	101.2%
Gas sales	Commercial	521	521	0	100.0%
Gas saics	Public and medical	275	264	10	103.9%
	Wholesale	76	72	4	105.5%
	Total	3,600	3,496	104	103.0%

[Reference] Average temperature (°C)

Six months ended September 30, 2003 A ('03/4 ~ '03/9)	Six months ended September 30, 2002 B ('02/4 ~ '02/9)	A – B
23.2	23.9	-0.7

# (2) Overview of Profit and Loss

(in 100 million yen)

Revenues			Change from same period of previous year		
			Increase/	Percent	
			decrease	(%)	
Gas s	sales	2,542	77	103.1	
s	House-pipe installation	143	-8	94.6	
Other sales	Gas appliances	428	49	113.2	
Othe	Other sales	126	5	104.4	
	Total	698	47	107.2	
Total	sales	3,240	124	104.0	
Non- rever	operating nues	34	1	103.4	
Total	revenues	3,275	125	104.0	

			Change for period of	
Expe	enses		year	
			Increase/	Percent
			decrease	(%)
Cost	of sales	955	133	116.2
and a	ng, general administrative	1,442	-79	94.7
expe				
Tota	<u> </u>	2,397	53	102.3
ses	House-pipe installation	139	-5	96.3
axpen	Gas appliances	397	38	110.8
Other expenses	Other expenses	87	8	110.7
	Total	624	41	107.2
Oper expe	rating nses	3,022	95	103.3
Oper	ating profit	218	28	115.3
Non- expe	operating nses	37	-45	45.6
Tota	l expenses	3,060	50	101.7

Ordinary profit	215	75	153.8
Net income	117	31	137.0

(Any amount less than a hundred million yen has been rounded down.)

#### [Reference]

- Cost of raw materials included in cost of sales: 84,500 million yen (increased 10,200 million yen or 13.8%, from the same period of the previous year)
- Exchange rate and cost of crude oil

	Six months ended September 30, 2003 ('03/4 - '03/9) A	Six months ended September 30, 2002 ('02/4 - '02/9) B	A - B
Exchange rate (yen/dollar) *1	118.1	123.1	-5.0
Cost of crude oil (dollar/bbl) *2	28.4	25.6	+2.8

<sup>\*1:</sup> TTM rate

<sup>\*2:</sup> All Japan CIF price

### (3) Projected Annual Results

Annual gas sales volume for the year ending March 31, 2004 is projected to grow by 0.8% from the previous year to 7,748 million m³ while sales revenue is expected to increase 1.1% to 730,000 million yen from the previous year, mainly due to the effect of increased gas sales volume. Operating profit is projected to decrease 3.7% to 64,000 million yen from the previous year due to an increase in depreciation expenses from the completion of key facilities. It is expected that ordinary profit will increase 14.4% to 62,000 million yen, reflecting an improvement of non-operating profit, while net income will increase 43.4% to 36,500 million yen from the previous year.

	Projected annual results	Change from prior year
Gas sales	7,748 million m <sup>3</sup>	+0.8%
Sales	730,000 million yen	+1.1%
Operating profit	64,000 million yen	-3.7%
Ordinary profit	62,000 million yen	+14.4%
Net income	36,500 million yen	+43.4%

[Forecasted crude oil cost during the six months ending March 31, 2004: \$29 per bbl, forecasted exchange rate: 115 yen to \$1]

Return on Equity (ROE) 9.1%
Return on Assets (ROA) 3.7%
Shareholder's Value Added (SVA) 18,500 million yen
Free Cash Flow (\*1) 45,000 million yen

(\*1) Free cash flow = Cash flow from operating activities - capital expenditures

## (4) Capital Expenditure Plan for FY 2003

(in 100 million yen)

	Year ending March 31, 2004 (projection)	Year ended March 31, 2003 (actual results)	Description of expenditures planned for year ending March 31, 2004
Production facilities	44	57	Construction of LNG tank at Himeji LNG Terminal, etc.
Supply facilities	434	366	Construction of transport lines, main and sub service lines, etc.
Operational facilities, etc.	73	60	Construction of offices, development facilities, etc.
Total	551	483	

# 9-2 Non-consolidated Interim Financial Statements

# (1) Interim Balance Sheet

(in million yen)

	As of	As of March 31,	Change fron		As of
Account	September 30, 2003	2003	Amount	Percentage (%)	September 30, 2002
(Assets)					
Fixed Assets	821,137	837,149	-16,012	98.1	860,353
Tangible fixed assets	606,565	628,771	-22,205	96.5	631,109
Production facilities	122,071	113,988	8,082	107.1	118,185
Supply facilities	342,028	348,326	-6,297	98.2	353,016
Operational facilities	89,770	94,156	-4385	95.3	94,214
Supplementary business facilities	2,561	2,777	-216	92.2	2,937
Idle facilities	1,532	1,532	-	100.0	1,532
Construction in progress	48,602	67,990	-19,387	71.5	61,224
Intangible fixed assets	4,972	5,272	-300	94.3	5,327
Patents	0	0	-0	73.7	0
Leaseholds	2,984	2,863	120	104.2	2,860
Other intangible fixed assets	1,987	2,408	-420	82.5	2,466
Investments and other assets	209,598	203,105	6,493	103.2	223,916
Investments in securities	61,276	43,791	17,485	139.9	66,156
Investments in affiliates	75,611	73,850	1,760	102.4	74,740
Long-term loans receivable from					
affiliates	39,186	37,897	1,288	103.4	35,397
Investment in capital	201	101	100	198.8	104
Long-term prepaid expenses	4,196	4,303	-107	97.5	4,026
Deferred tax assets	19,507	32,945	-13,438	59.2	33,430
Other investments	10,683	11,240	-556	95.0	10,971
Allowance for bad debts	-1,064	-1,025	-38	103.8	-911
Current Assets	142,772	135,772	7,000	105.2	105,462
Cash and deposits	8,993	15,305	-6,311	58.8	6,943
Notes receivable	1,640	788	852	208.1	481
Trade accounts receivable	53,033	63,070	-10,037	84.1	47,202
Trade accounts receivable from		·		02.0	
affiliates	4,691	5,050	-359	92.9	3,840
Other accounts receivable	10,863	14,388	-3,525	75.5	9,604
Products	80	86	-5	93.4	77
Raw materials	13,936	7,253	6,683	192.2	13,875
Stores	11,567	10,391	1,175	111.3	9,746
Short-term loans to affiliates	20,528	_	20,528	-	-
Short-term accounts receivable from	1,233	4,568	-3,334	27.0	1,293
affiliates					
Deferred tax assets	8,064	8,615	-550	93.6	6,497
Other current assets	8,846	6,851	1,994	129.1	6,453
Allowance for bad debts	-708	-598	-109	118.3	-553
Deferred Assets	31	32	-1	95.8	5
Premium on bonds	31	32	-1	95.8	5
Total assets	963,941	972,954	-9,013	99.1	965,820

(in million yen)

					(III IIIIIIIIIIII yeli)	
	As of	As of March 31,	Change from prior year		As of	
Account	September 30,	2003	Amount	Percentage	September 30,	
	2003		7 Hillouit	(%)	2002	
(Liabilities)						
Fixed Liabilities	401,072	416,098	-15,025	96.4	435,532	
Corporate bonds	229,660	229,660	-	100.0	219,660	
Long-term loans payable	114,333	115,091	-757	99.3	125,699	
Reserve for retirement benefits	51,766	65,964	-14,197	78.5	85,616	
Reserve for gasholder repair	1,674	1,592	82	105.2	1,657	
Other fixed liabilities	3,637	3,790	-152	96.0	2,898	
other fixed hadrides	3,037	3,770	132	70.0	2,000	
Current Liabilities	154,202	164,873	-10,671	93.5	120,370	
Current portion of fixed liabilities	22,422	22,413	8	100.0	18,410	
Trade accounts payable	9,914	9,634	279	102.9	12,786	
Other accounts payable	10,595	21,725	-11,129	48.8	11,947	
Accrued expenses	32,570	45,505	-12,934	71.6	32,559	
Corporate taxes payable	4,110	13,077	-8,966	31.4	10,524	
Advances received	9,862	8,425	1,437	117.1	9,738	
Deposits received	1,266	2,729	-1,462	46.4	1,015	
Short-term loans payable to affiliates	19,650	-	19,650	-	-	
Short-term accounts payable to	5,528	14,400	-8,872	38.4	6,327	
affiliates	3,328	14,400	-0,072	36.4	0,327	
Commercial paper	35,000	24,000	11,000	145.8	15,000	
Other current liabilities	3,281	2,962	318	110.8	2,060	
		,			,	
Total liabilities	555,274	580,971	-25,696	95.6	555,902	
(Shareholders' Equity)		2 3 3 , 2 . 2		, , , ,	222,232	
Capital Stocks	132,166	132,166		100.0	132,166	
Capital Stocks	132,100	132,100		100.0	132,100	
Capital Reserves	19,482	19,482	0	100.0	19,482	
		19,482	U	100.0	19,482	
Capital reserve	19,482	19,482	-	100.0	19,482	
Other capital reserves	0	-	0	-	-	
Gain from disposal of treasury stocks	0	-	0	-	-	
D ( ) 1D (	261 422	256 625	4.705	101.0	246.065	
Retained Earnings	261,432	256,637	4,795	101.9	246,865	
Profit reserve	33,041	33,041	-	100.0	33,041	
Reserve for reduction of costs						
relating to replacement of specific	224	224	-	100.0	224	
assets, etc.						
Reserve for write-off of specific gas	1,983	2,289	-306	86.6	2,289	
piping works	1,963	2,269	-300	80.0	2,209	
Reserve for loss on overseas	6 222	6 227	4	00.0	6 227	
investments, etc.	6,222	6,227	-4	99.9	6,227	
Reserve for adjustment for cost				4000		
fluctuation	89,000	89,000	-	100.0	89,000	
Reserve for other specific purposes	62,000	62,000		100.0	62,000	
Unappropriated retained earnings	68,959	63,853	5,105	100.0	54,081	
Onappropriated retained earnings	00,939	05,655	5,105	100.0	J <del>+</del> ,001	
Difference between Market Price and						
	16,826	4,802	12,024	350.4	11,673	
Acquisition Cost						
Difference between market price and	16,826	4,802	12,024	350.4	11,673	
acquisition cost of other securities						
Treasury stocks	-21,241	-21,104	-136	100.6	-269	
Treasury stocks	-21,241	-21,104	-136	100.6	-269	
Total capital	408,666	391,983	16,682	104.3	409,918	
Total liabilities and shareholders'	963,941	972,954	-9,013	99.1	965,820	
equity	903,941	912,934	-9,013	99.1	903,820	
1 4	1	1				

(in million yen)

(2) IIIteIIII FIOIIt aliu LOSS Statement (in million y							(111 11111111111111111)
			Six months ended Six months ended		Change from same period of		Year ended
Account		Account	September 30, 2003	September 30, 2002	previ	ous year	March 31, 2003
			('03/4 - '03/9)	('02/4 - '02/9)	Amount	Percentage (%)	('02/4 - '03/3)
		Product sales	254,265	246,551	7,714	103.1	569,260
		Gas sales	254,265	246,551	7,714	103.1	569,260
		Cost of sales	95,508	82,182	13,325	116.2	198,418
				· ·			
		Gross Profit on Sales	158,757	164,368	-5,611	96.6	370,842
		Selling expenses	111,809	119,703	-7,893	93.4	244,554
	SS	General and administrative expenses	32,453	32,557	-103	99.7	70,885
	$\Gamma_0$	Core Business Profit	14,494	12,107	2,386	119.7	55,403
-	ρţ	Miscellaneous operational revenues	57,305	53,094	4,211	107.9	127,545
	it aı	Revenues from house-pipe	14,312	15,123	-810	94.6	35,414
	Prof	installation Revenues from gas appliances sales	42,813	37,829	4,984	113.2	91,827
	Operating Profit and Loss	Other miscellaneous operational		·	·		
	erati	revenues	179	141	37	126.4	303
	Q D	Miscellaneous operational expenses	53,677	50,331	3,345	106.6	124,812
	)	Cost of house-pipe installation	13,937	14,472	-535	96.3	34,112
SO		Cost of gas appliances sales	39,740	35,858	3,881	110.8	90,699
Ordinary Profit and Loss		Revenues from supplementary	12,501	12,004	497	104.1	25,433
it ar		businesses Cost of supplementary businesses	8,799	7,949	850	110.7	17,102
Jo.		Operating Profit	21,824	18,925	2,898	115.3	66,468
I-P					-		
ary		Non-operating revenues	3,459	3,345	113	103.4	7,481
jing		Interest income	229	218	11	105.1	458
)rd		Interest income on securities	-	55	-55	0.0	55
	SS	Dividends income	339	317	22	106.9	1,142
	$\Gamma_{\rm c}$	Dividend income from affiliates	457	441	16	103.7	
-	nd	Lease income	821	841	-19	97.7	1,657
	t a						
5	offi	Miscellaneous revenues	1,610	1,471	139	109.5	4,167
	Pro	Non-operating expenses	3,780	8,293	-4,512	45.6	19,772
	g	Interest expense	780	777	3	100.4	1,505
:	ŒΙ	Interest expense on corporate bonds	2,078	1,332	745	155.9	2,777
	era	Amortization of bond premiums	1	0	0	215.4	1
	Эр	Amortization of bond expenses	1	85	-85	0.0	201
1 1	n-(	Loss from valuation of investment	-	65	-03	0.0	201
;	Non-Operating Profit and Loss	in securities	-	-	-	-	7,749
		Loss from valuation of investment	-	4,361	-4,361	0.0	4,361
		in affiliates Miscellaneous expenses	920	1,735	-814	53.0	3,175
<b> </b> -							
$\vdash$		Ordinary Profit	21,503	13,977	7,525	153.8	54,177
	S	Extraordinary profit	-	229	-229	0.0	285
ary (	SO	Gains from sales of fixed assets	-	229	-229	0.0	285
ing I	<u> </u>	Extraordinary loss	2,590	632	1957	409.5	13,647
T pic	anc	Loss from sales of fixed assets	2,590	448	2,141	577.4	456
rac :	=	Loss from reduction of fixed assets'	2,370				
Extraordinary	Profit and Loss	cost	-	183	-183	0.0	232
1 [	_	Cost of early retirement program	-	-	-	-	12,958
Net income before tax		come before tax	18,913	13,575	5,337	139.3	40,816
Corporate taxes				6,300	-6,300	0.0	14,400
Adjustment for difference of tax allocation			7,166	-1,301	8,468	-	963
between financial accounting and tax accounting  Net income			11,747	8,577	3,169	137.0	25,453
						125.7	
Profit brought forward from prior period			57,212	45,504	11,707	143.7	45,504
Interim dividends			-	-	-		7,104
Una	ppı	ropriated retained earnings	68,959	54,081	14,877	127.5	63,853

(Note) Regarding the values in Sales shown in 1. Operational Results of Six Months Ended September 30, 2003 in Highlight of Non-consolidated Interim Financial Statements are the total of product sales, miscellaneous operational revenues, and revenues from supplementary businesses.

- 1. Significant Accounting Policies
  - (1) Tangible fixed assets are depreciated by the declining balance method, except buildings (excluding fixtures attached to buildings) acquired on and after April 1, 1998, which are depreciated by the straight line method.
  - (2) Securities are evaluated by the following methods:

Securities of subsidiaries and affiliates: at cost on moving average basis

Other securities

Securities having market price : at market, based on the market price on the closing date of

the current six-month period

(All the difference between the market price and the

acquisition cost is accounted for by the

"direct-inclusion-to-capital" method, and the cost of sales

is calculated by moving average method.)

Securities having no market price : at cost on moving average basis

(3) Products are evaluated at cost on gross average basis. Raw materials and stores are evaluated at cost on moving average basis.

(4) The following significant reserves are provided:

Reserve for retirement benefits : To prepare for payment of retirement benefits to employees, a

reserve for retirement benefits is provided. An amount of accrued retirement benefits payable to employees at the end of the current six-month period is provided based on retirement benefit liabilities and the expected value of the pension assets.

Reserve for gasholder repair : To prepare for payment of expenses needed for periodical

repair of globular gasholders, a reserve for gasholder repair is provided for the expected repair cost needed in the next scheduled repair based on the actual cost paid in the last repair, over the period by the next scheduled repair.

(5) Accounting of lease transactions

Finance lease transactions, except those in which the ownership of the leased properties is transferred to the lessees, are recorded by the accounting method used for regular lease transactions.

- (6) Consumption taxes are recorded by the tax-exclusion method.
- 2. Accumulated Depreciation of Fixed Tangible Assets: 1,508,454 million yen

(1,453,438 million yen at the end of the same period of

the prior year)

3. Guarantee of Liabilities: 7,734 million yen

(15,534 million yen at the end of the same period of the prior year (including those

assumed by the Company: 11,605 million yen))

Contingent liabilities in connection with corporate bonds and loan contracts:

103,614 million yen

(123,534 million yen at the end of the same period of the prior year)

# 9-3 Securities

# Information on stocks of subsidiaries and affiliates having market price

## (1) As of September 30, 2003

`.	1	Value reported on interim balance sheet	Market price	Difference
•	Subsidiaries' stock	1,241 million yen	3,534 million yen	2,292 million yen

#### (2) As of March 31, 2003

	Value reported on interim balance sheet	Market price	Difference
Subsidiaries' stock	1,241 million yen	3,255 million yen	2,013 million yen

### (3) As of September 30, 2002

	Value reported on interim balance sheet	Market price	Difference
Subsidiaries' stock	1,241 million yen	3,225 million yen	1,983 million yen