

Daigas Group Business Plan for FY2024.3

March 9, 2023

Osaka Gas Co., Ltd.

1. Main Focus for FY2024.3

The Daigas Group aims to achieve sustainable and robust growth into the future through effective measures while ensuring a stable energy supply and providing reliable services amid the increasing uncertainty in the business environment, where the global energy market has become highly volatile due to rapidly changing international situations and accelerating decarbonization trends.

In FY2024.3, the final year of the Medium-Term Management Plan 2023, we will steadily promote initiatives to maximize the three types of value for a sustainable future: "Achieving a low-carbon/carbon neutral society," "Establishing lifestyles and businesses adjusted to the new normal," and "Enhancing resilience of customers and society," in each of our three business segments consisting of Domestic Energy, International Energy, and Life & Business Solutions.

2. Financial Plan

For FY2024.3, we plan to achieve consolidated net sales of 2,017.0 billion yen, operating profit of 139.5 billion yen, ordinary profit of 159.0 billion yen, and profit attributable to owners of parent of 116.0 billion yen.

	Consolidated		
	FY2023.3 Forecasts (billion yen)	FY2024.3 Plan (billion yen)	Rate of change (%)
Net sales	2,275.0	2,017.0	-11.3
Operating profit	43.0	139.5	+224.4
Ordinary profit	46.0	159.0	+245.7
Profit attributable to owners of parent	36.0	116.0	+222.2
EBITDA	161.0	264.5	+64.3
ROIC	1.8%	5.4%	---
ROE	2.7%	8.5%	---

For FY2024.3, we plan to achieve consolidated segment profit as below.

	Segment Profit		
	FY2023.3 Forecasts (billion yen)	FY2024.3 Plan (billion yen)	Rate of change (%)
Domestic Energy	-42.0	66.0	---
Electricity (included in Domestic Energy)	9.0	23.5	+161.1
International Energy	69.0	69.0	±0.0
Life & Business Solutions	25.0	27.0	+8.0
Adjustments	-1.0	-1.0	---
Consolidated	51.0	161.0	+215.7

< FY2024.3 financial plan is based on following assumptions >

Crude oil price (all-Japan CIF price): 85 dollars per barrel

Exchange rate: 135 yen per dollar

3. Gas Sales Volume and Electricity Sales Volume Plan

For FY2024.3, we plan to achieve consolidated gas sales volume of 6,778 million m³ (a 0.8% decrease from FY2023.3 forecast) and consolidated electricity sales volume of 15,620 GWh (a 3.7% decrease from FY2023.3 forecast).

[Gas sales volume (Consolidated)]		calculated based on 45 MJ/m ³	
Residential	1,715 million m ³	(-1.0%)	
Non residential	5,063 million m ³	(-0.8%)	
Total gas sales volume	6,778 million m ³	(-0.8%)	

[Consolidated electricity sales volume (Domestic)]

Total	15,620 GWh (-3.7%)
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Figures in parentheses represent the rate of change compared with FY2023.3 forecasts.

4. Investment Plan

For FY2024.3, we plan to invest 250.0 billion yen on a consolidated basis.

	Investment amount
Investment for quality improvement	90.0 billion yen
Domestic Energy	45.5 billion yen
International Energy	74.0 billion yen
Life & Business Solutions	40.5 billion yen
Investment for growth	160.0 billion yen
Total investment	250.0 billion yen