

Summary of Consolidated Operating Results

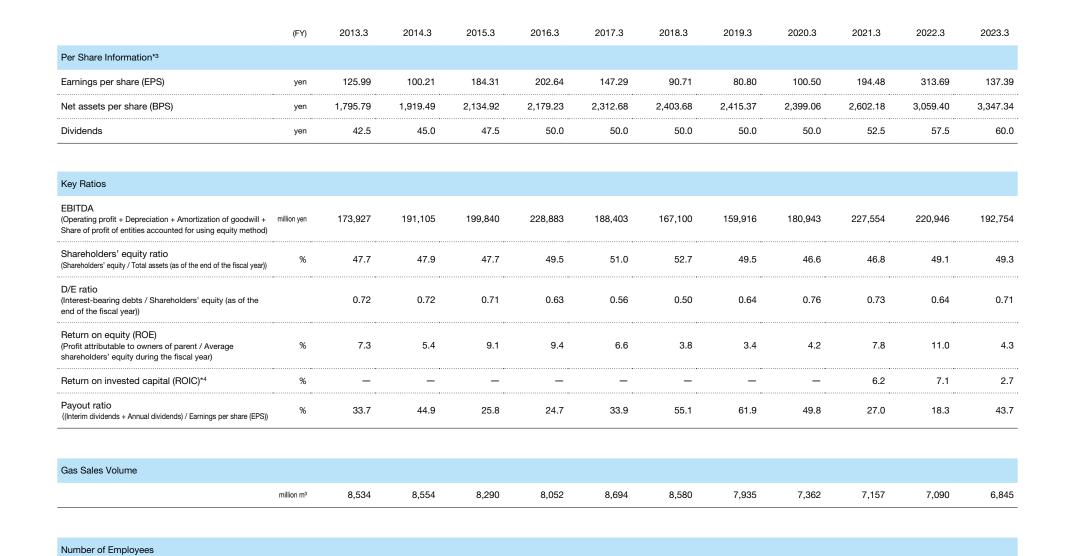
Business Strategies

	(FY)	2013.3	2014.3	2015.3	2016.3	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3*1	2023.3*1
Financial Information												
Net sales	million yen	1,380,060	1,512,581	1,528,164	1,322,012	1,183,846	1,296,238	1,371,863	1,368,689	1,364,106	1,591,120	2,275,113
Operating profit	million yen	84,773	99,381	105,065	146,674	97,250	78,118	67,977	83,792	112,491	99,201	60,001
Ordinary profit	million yen	90,125	106,044	108,173	134,986	96,276	77,087	63,103	86,018	127,752	113,525	75,649
Profit attributable to owners of parent	million yen	52,467	41,725	76,709	84,324	61,271	37,724	33,601	41,788	80,857	130,421	57,110
Comprehensive income	million yen	83,844	80,850	106,084	38,256	78,029	60,590	27,966	14,996	108,723	210,905	146,373
Capital expenditures for quality improvement	million yen	44,507	41,082	44,698	56,051	48,253	42,191	44,205	57,498	68,873	67,931	65,019
Depreciation + amortization of goodwill	million yen	82,818	83,806	87,785	86,747	86,206	88,723	99,745	91,925	101,444	108,902	119,823
R&D expenses	million yen	10,875	11,793	11,434	11,340	10,374	9,708	10,961	10,174	9,440	9,500	9,627
Total assets*2	million yen	1,566,899	1,668,317	1,862,201	1,829,756	1,886,577	1,897,230	2,029,722	2,140,482	2,313,357	2,588,086	2,819,589
Net assets	million yen	774,317	828,565	918,869	935,786	991,870	1,028,799	1,035,044	1,027,667	1,114,597	1,296,089	1,417,178
Shareholders' equity	million yen	747,802	798,964	888,496	906,623	961,905	999,569	1,004,340	997,492	1,081,881	1,271,617	1,391,421
Balance of interest-bearing debts	million yen	540,199	573,586	633,923	567,164	540,668	503,789	647,465	754,006	785,383	815,079	981,556
Cash flows from operating activities	million yen	129,597	154,225	156,908	281,819	148,801	168,731	65,116	182,892	219,797	145,350	33,572
Cash flows from investing activities	million yen	(116,791)	(175,591)	(110,704)	(144,198)	(137,527)	(110,456)	(204,192)	(232,266)	(198,354)	(152,163)	(203,938)
Cash flows from financing activities	million yen	(27,897)	4,163	22,892	(90,716)	(50,530)	(51,591)	85,262	79,272	(1,636)	(30,479)	119,617
Cash and cash equivalents at end of period	million yen	109,456	90,359	162,793	209,367	166,912	171,061	115,769	146,813	166,762	130,769	84,793
Free cash flow (Cash flows from operating activities + Cash flows from investing activities)	million yen	12,805	(21,365)	46,204	137,620	11,274	58,274	(139,076)	(49,374)	21,443	(6,813)	(170,365)
Capital expenditures	million yen	112,987	124,146	119,398	114,418	88,657	81,716	107,259	131,010	189,454	189,317	195,330

^{*1} Prepared under the "Regulations Concerning the Terminology, Forms and Preparation Methods of Consolidated Financial Statements" (1976, Ministry of Finance Ordinance No. 28) since the year ended March 31, 2023. Figures for FY2022.3 are on a retrospective basis. Tax effect accounting calculations for FY2023.3 were done on a group tax sharing basis.

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^{*2 &}quot;Partial Amendments to Accounting Standard for Tax Effect Accounting" (Accounting Standards Board of Japan (ASBJ) Statement No.28, February 16, 2018) have been applied from the beginning of FY2019.3. Key management indicators for FY2018.3 are calculated by retroactively applying the above accounting standard.



^{*3} Calculated in consideration of share consolidation.

employees

19,870

21,250

20,982

20,844

84

20,762

19,997

20,224

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20,543

20,941

20,961

21,017

^{*4} Please see P.45 for an explanation on ROIC.

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Business Strategies



Group Companies As of March 31, 2023

Consolidated Subsidiaries

	Name of subsidiary	Main business	Capital (million yen)	Osaka Gas shareholding (indirect shareholding thereof) (%)
	Osaka Gas Network Co., Ltd.*	General gas pipeline service business	6,000	100.0
	Osaka Gas Marketing Co., Ltd.	Sales of gas and electricity for residential customers, maintenance, sales of appliances, home renovation, and others	100	100.0
	Daigas Energy Co., Ltd.	Sales and maintenance of gas and electricity for commercial customers; sales of appliances, engineering, and construction; energy service; sales of LNG and LPG; heat supply; and others		100.0
Energy	Daigas Gas and Power Solution Co., Ltd.	Operation and maintenance of LNG terminals and power plants; power generation and sales of electricity; engineering; and others	100	100.0
	Senboku Power Fuel Co., Ltd.	Purchase and sale of LNG for Senboku Natural Gas Power Plant	120	100.0
Domestic	Osaka Gas Energy Supply and Trading Pte. Ltd.	LNG trading	US\$40 million	100.0
	Shiribetsu Wind Development Co., Ltd.	Electric power supply	598	100.0 (100.0)
	Senboku Natural Gas Power Generation Co., Ltd.	Electric power supply	2,000	90.0
	Nakayama Joint Power Generation Co., Ltd.	Electric power supply	300	95.0 (95.0)
	Nakayama Nagoya Joint Power Generation Co., Ltd.	Electric power supply	450	95.0 (95.0)
	Hirogawa Myojin-yama Wind Power Generation Co., Ltd.	Electric power supply	490	100.0 (100.0)
	Daigas Oita Mirai Solar Co., Ltd.	Electric power supply	8	100.0 (100.0)
	Osaka Gas USA Corporation*	Investment in natural gas projects, energy supply business, and others	US\$1	100.0
<u>></u>	Osaka Gas Australia Pty. Ltd.*	Development of and investment in natural gas, and others	US\$1,327 million	100.0
Energy	Osaka Gas Crux Pty. Ltd.*	Development of and investment in natural gas, and others	US\$107 million	100.0 (100.0)
lal E	Osaka Gas Gorgon Pty. Ltd.*	Development of and investment in natural gas, and others	US\$322 million	100.0 (100.0)
atior	Osaka Gas Ichthys Pty. Ltd.*	Development of and investment in natural gas, and others	US\$152 million	100.0 (100.0)
International	Osaka Gas Ichthys Development Pty. Ltd.*	Development of and investment in natural gas, and others	US\$149 million	100.0 (100.0)
드	Osaka Gas Singapore Pte. Ltd.*	Research, development, investment and others relating to energy-related business	284 million Singapore dollars	100.0
İ	Osaka Gas UK, Ltd.*	Investment relating to energy supply business, and others	€134 million	100.0

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	Name of subsidiary	Main business	Capital (million yen)	Osaka Gas shareholding (indirect shareholding thereof) (%)
	Osaka Gas Urban Development Co., Ltd.	Development, leasing, management, sales of real estate, and others	1,570	100.0
SL	Osaka Gas Facilities Corporation	Operation, management, maintenance of buildings and facilities, and others	100	94.4 (94.4)
Solutio	OGIS-RI Co., Ltd.	Development of computer software/Computer-based data processing services, and others	440	100.0
ess	Sakura Information Systems Co., Ltd.	Software development/Computer-based data processing services, and others	600	51.0 (51.0)
k Busin	Osaka Gas Chemicals Co., Ltd.*	Manufacture and sales of fine materials, carbon material products, activated carbon, and wood protective coating	14,231	100.0
Life 8	Mizusawa Industrial Chemicals, Ltd.	Manufacture and sales of absorbent functional materials and resin additives, and others	1,519	100.0 (100.0)
	Jacobi Carbons AB	Manufacture and sales of activated carbon, and others	549,000 Swedish Kronor	100.0 (100.0)

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and others, totaling 154 companies

Equity Method Affiliates

Name of affiliate	Main business	Capital (million yen)	Osaka Gas shareholding (indirect shareholding thereof) (%)
Enearc Co., Ltd.	Domestic Energy	1,040	50.0
CD Energy Direct Co., Ltd.	Domestic Energy	1,750	50.0
FLIQ1 Holdings, LLC	International Energy	-	25.0 (25.0)
and others, totaling 32 companies			

Note: The column "Main business" shows segment names listed on $\ \ \ \ \ \ \ \ \ \$ P.2 in this report.

^{*}Specified subsidiary



Company Data As of June 30, 2023

Directory

Head Office

4-1-2, Hiranomachi, Chuo-ku, Osaka 541-0046, Japan (IR Team, Corporate Strategy Dept.)

Tokyo Office

Shin-Otemachi Building 6F, 2-2-1, Otemachi, Chiyoda-ku, Tokyo 100-0004, Japan

United Kingdom

Osaka Gas UK, Ltd. 1st Floor, Carrington House 126-130 Regent Street, London W1B 5SE, UK

United States

Osaka Gas USA Corporation (Houston Office) 1330 Post Oak Blvd, Suite 1900 Houston, TX 77056, USA

Osaka Gas USA Corporation (New York Office) 1 North Lexington Ave, Suite 1400, White Plains, NY 10601, USA

Osaka Gas USA Corporation (Silicon Valley Office) 440 North Wolfe Rd, Sunnyvale, CA 94085, USA

Sabine Oil & Gas Corporation

1415 Louisiana Street, Suite 1600 Houston, TX 77002, USA

Australia

Osaka Gas Australia Pty Ltd

Level 22, 108 St Georges Terrace Perth, Western Australia 6000, Australia

Singapore

Osaka Gas Singapore Pte. Ltd. Osaka Gas Energy Supply and Trading Pte. Ltd. 182 Cecil Street #30-02 Fraser Tower Singapore 069547, Singapore

Thailand

OSAKA GAS (THAILAND) CO., LTD.

55 Wave Place Building 10th Floor, Unit 10.04, Wireless Road, Lumpini, Pathumwan, Bangkok 10330, Thailand

Number of Shareholding

shares

Indonesia

PT OSAKA GAS INDONESIA

Summitmas 1, lantai 9 Jl. Jend. Sudirman Kav 61-62 Jakarta-12190, Indonesia

Philippines

Osaka Gas Singapore Pte. Ltd. Manila

Representative Office

37F, LKG Tower, 6801 Ayala Ave, Makati, 1226 Metro Manila, Philippines

India

Osaka Gas India Private Limited

Room No. 517, 5th Floor, Caddie Commercial Tower, Aerocity, New Delhi 110037, India

Investor Information

Date of Establishment April 10, 1897

Annual Meeting of Shareholders Held in June each year

> (In 2023, the Annual Meeting of Shareholders was held on June 23.)

Common Stock Authorized: 700.000.000 shares

93,657

Issued: 416.680.000 shares

Listing of Shares Tokyo Stock Exchange

Number of Shareholders (As of March 31, 2022)

100 shares Stock Transaction Units

Independent Certified **Public Accountants**

KPMG AZSA LLC

Transfer Agent

Sumitomo Mitsui Trust Bank, Limited

Contact Sumitomo Mitsui Trust Bank, Limited

Stock Transfer Agency Business Planning Department

Tel: (+81) 120-782-031 (Toll-free in Japan)

Major Shareholders (As of March 31, 2023)

Shareholder	(Thousands)	(%)
The Master Trust Bank of Japan, Ltd. (Trust a/c)	67,279	16.19
Custody Bank of Japan, Ltd. (Trust a/c)	25,601	6.16
Nippon Life Insurance Company	13,469	3.24
MUFG Bank, Ltd.	11,188	2.69
Resona Bank, Ltd.	10,555	2.54
STATE STREET BANK WEST CLIENT-TREATY 505234	9,296	2.24
Aioi Nissay Dowa Insurance Co., Ltd.	5,973	1.44
Meiji Yasuda Life Insurance Company	5,838	1.40
JP MORGAN CHASE BANK 385781	5,204	1.25
STATE STREET BANK AND TRUST COMPANY 505103	5,200	1.25

Note: The share ratio is the percentage with respect to the number of shares issued and outstanding.

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Stock Price Range



We have created a page for investors on our website, which is updated in a timely manner.

Daigas Group investor relations web page: https://www.daigasgroup.com/en/ir/

• For inquiries about this report or requests for other materials, please contact:

▼ E-mail:keiri@osakagas.co.jp

Please note that we do not accept files attached to e-mails, such as image files.

Unit Conversion List

Weight			
kg	Metric ton	Imperial (short) ton	U.S. (long) ton
1	1×10 ⁻³	0.984×10 ⁻³	1.102×10 ⁻³
1,000	1	0.9842	1.1023
1,016.0	1.0160	1	1.1200

0.8927

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907.19

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m	ft	yard	mile
1	3.2808	1.0936	0.622×10 ⁻³
0.3048	1	0.333	0.189×10 ⁻³
0.9144	3	1	0.568×10 ⁻³
1,609	5,280	1,760	1

Volume (Liquid)

Business Strategies

m³ (kl)	ft ³	Imperial gallon	U.S. gallon	
1	35.315	219.97	264.17	
28.32×	10 ⁻³ 1	6.288	7.481	
4.55×10	0.1606	1	1.2011	
3.78×10	0.1337	0.8327	1	

1 kl = 6.29 barrels, 1 barrel (42 U.S. gallons) = 0.159 kl

Volume (Gas)

m³ (N)	m³ (S)	SCF
1	1.055	37.33
0.9476	1	35.37
0.0268	0.0283	1
N: 0°C, S: 15°C,	15.5°C (60°F)	

Energy

0,			
kcal	Btu	MJ	kWh
1	3.969	4.186×10 ⁻³	1.162×10 ⁻³
0.2520	1	1.055×10 ⁻³	0.2929×10 ⁻³
238.9	948.2	1	0.2778
860.1	3,414	3.600	1
	kcal 1 0.2520 238.9	kcal Btu 1 3.969 0.2520 1 238.9 948.2	kcal Btu MJ 1 3.969 4.186×10 ⁻³ 0.2520 1 1.055×10 ⁻³ 238.9 948.2 1

Heating Value (Gas)

kcal/m³ (N)	Btu/SCF	MJ/m³ (S)	
1	0.1063	3.97×10 ⁻³	
9.406	1	3.73×10 ⁻²	
252.1	26.81	1	

1 ton of LNG = 13×10^6 kcal = 52×10^6 Btu

Inclusion in SRI Indices

0.9072

Osaka Gas was included in the following socially responsible investment (SRI) indices and an investment universe (candidates for inclusion in indices) as of June 30, 2023. Osaka Gas has been selected as a constituent of all six ESG indices for Japanese equities used by the Government Pension Investment Fund (GPIF).



FTSE Blossom Japan Sector Relative Index

FTSE Blossom Japan Sector Relative Index*1

Member of

Dow Jones Sustainability Indices

Powered by the S&P Global CSA

Dow Jones Sustainability Indexes



ECPI World ESG Equity



MSCI ESG Leaders*2



FTSE4Good Index Series



FTSE Blossom Japan Index

FTSE Blossom Japan Index

2023 CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX

> MSCI Japan ESG Select Leaders Index*2

2023 CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)

> MSCI Japan Empowering Women Index*2

> > 88



Sompo Sustainability Index



Ethibel Excellence



EuroNext Vigeo World 120 Index



Japan ex-REIT Gender Diversity Tilt Index

> Morningstar Japan ex-REIT Gender Diversity Tilt Index



S&P/JPX Carbon Efficient Index

*1 FTSE Russell (the trading name of FTSE International Limited and Frank Russell Company) confirms that Osaka Gas has been independently assessed according to the FTSE4Good criteria, and has satisfied the requirements to become a constituent of the FTSE Blossom Japan Sector Relative Index. Created by the global index provider FTSE Russell, the FTSE4Good Index Series is designed to measure the performance of companies demonstrating strong Environmental, Social and Governance (ESG) practices. The FTSE4Good indices are used by a wide variety of market participants to create and assess responsible investment funds and other

*2 The inclusion of Osaka Gas Co., Ltd. in any MSCI Index, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement or promotion of Osaka Gas Co., Ltd. by MSCI or any of its affiliates. The MSCI Indexes are the exclusive property of MSCI.

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