経営指標(連結) Management indices (Consolidated)

会計年度	FY	11.3	12.3	13.3
(収益性)	(Profitability indices)			
売上高営業利益率 (%)	Operating profit / Net sales ratio (%)	7.5%	6.0%	6.1%
売上高経常利益率 (%)	Ordinary profit / Net sales ratio (%)	6.9%	5.8%	6.5%
売上高純利益率 (%)	Profit / Net sales ratio (%)	3.9%	3.5%	3.8%
(効率性)	(Efficiency indices)			
総資産当期純利益率(ROA)(%) * 1	Return on total assets (ROA) (%) *1	3.1%	3.1%	3.4%
自己資本当期純利益率(ROE)(%)	Return on equity (ROE) (%)	6.9%	6.7%	7.3%
SVA (百万円)	Shareholders' value added (million yen)	13,200	11,965	18,677
総資産回転率(回)*1	Total assets turnover (times) *1	0.81	0.89	0.91
(安全性)	(Stability indices)			
自己資本比率 (%) *2	Shareholders' equity / Total assets ratio(%) *2	46.3%	46.4%	47.7%
D/E比率 *2	Debt / Equity ratio *2	0.80	0.79	0.72
有利子負債 / EBITDA倍率 (倍) *2	Balance of interest-bearing debts/EBITDA (times) *2	2.83	3.07	3.11
(参考) 有利子負債 / EBITDA倍率 (倍) *2	(Reference)Balance of interest-bearing debts/EBITDA (times) *2	2.86	3.17	3.22
インタレスト・カバレッジ・レシオ(倍)	Interest coverage ratio (times)	13.95	13.78	15.37
(一株あたりデータ)	(Data of per share)			
一株当たり当期純利益 (EPS) (円/株)	Earnings per share (EPS) (yen/share)	108.08	108.55	125.99
一株当たり純資産 (BPS) (円/株)	Book value per share (BPS) (yen/share)	1,596.63	1,643.85	1,795.79
一株当たりキャッシュフロー (CFPS) (円/株)	Cash flow per share (CFPS) (yen/share)	297.19	294.85	311.21

売上高営業利益率 = 営業利益 / 売上高 × 100

Operating profit/Net sales ratio = Operating profit/Net sales $\times 100$

売上高経常利益率 = 経常利益 / 売上高 × 100

Ordinary profit/Net sales ratio = Ordinary profit/Net sales ×100

売上高純利益率 = 親会社株主に帰属する当期純利益 / 売上高 × 100

Profit/Net sales ratio = Profit attributable to owners of parent / Net sales ×100

総資産当期純利益率 = 親会社株主に帰属する当期純利益 / 平均総資産 ×100

Return on total assets = Profit attributable to owners of parent / Average total assets $\times 100$

自己資本当期純利益率 = 親会社株主に帰属する当期純利益 / 平均自己資本 ×100

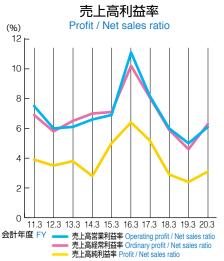
Return on equity = Profit attributable to owners of parent / Average shareholders' equity $\times 100$

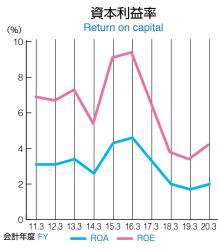
総資産回転率 = 売上高 / 平均総資産

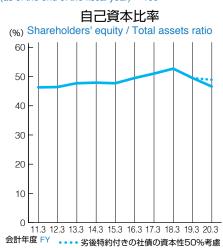
Total assets turnover = Net sales / Average total assets

自己資本比率 = 期末自己資本 / 期末総資産 × 100

Shareholders' equity / Total assets ratio = Shareholders' equity (as of the end of the fiscal year) / Total assets (as of the end of the fiscal year) ×100







^{*1 18.3}期実績は「税効果会計に係る会計基準」の一部改正を考慮して算定
*1 FY18.3 results are calculated taking in account of "Partial Amendments to Accounting standard for Tax Effect Accounting".

^{*2 ()}は劣後特約付きの社債の資本性50%考慮

^{*2 ()} Calculated with 50% of issued subordinated corporate bonds as equity

^{*3 17.3}期以前は、2017年10月の株式併合影響(5→1株)を考慮して算定

^{*3} Prior to March 2017, calculated based on the assumption of the share consolidation in October 2017. (5 share to 1 share)

14.3	15.3	16.3	17.3	18.3	19.3	20.3
6.6%	6.9%	11.1%	8.2%	6.0%	5.0%	6.1%
7.0%	7.1%	10.2%	8.1%	5.9%	4.6%	6.3%
2.8%	5.0%	6.4%	5.2%	2.9%	2.4%	3.1%
2.6%	4.3%	4.6%	3.3%	2.0%	1.7%	2.0%
5.4%	9.1%	9.4%	6.6%	3.8%	3.4%	4.2%
3,000	42,964	52,621	33,328	11,922	4,218	11,130
0.94	0.87	0.72	0.64	0.69	0.70	0.66
47.9%	47.7%	49.5%	51.0%	52.7%	49.5%	46.6% (48.9%)
0.72	0.71	0.63	0.56	0.50	0.64	0.76 (0.67)
3.00	3.17	2.48	2.87	3.01	4.05	4.17 (3.89)
3.13	3.29	2.43	2.90	3.02	4.08	4.29 (4.01)
18.00	16.56	28.17	15.48	17.75	6.43	15.00
100.21	184.31	202.64	147.29	90.71	80.80	100.50
1,919.49	2,134.92	2,179.23	2,312.68	2,403.68	2,415.37	2,399.06
370.41	377.00	677.25	357.71	405.72	156.59	439.86

D/E比率 = 期末有利子負債 / 期末自己資本

Debt / Equity ratio = Interest-bearing debts (as of the end of the fiscal year) / Shareholders' equity (as of the end of the fiscal year)

有利子負債 / EBITDA倍率 = 期末有利子負債 / EBITDA

Balance of interest-bearing debts / EBITDA = Balance of interest-bearing debts (as of the end of the fiscal year) / EBITDA

(参考) 有利子負債 / EBITDA倍率 = 期末有利子負債 / (参考)EBITDA (Reference)Balance of interest-bearing debts/EBITDA = Balance of interest-bearing debts (as of the end of the fiscal year) / (Reference)EBITDA

インタレスト・カバレッジ・レシオ = 営業活動によるキャッシュ・フロー / 支払利息(社債利息含む)

Interest coverage ratio = Cash flows from operating activities / interest expenses (including interest on bonds)

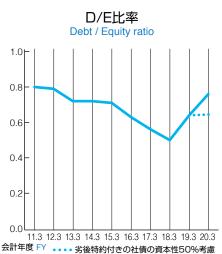
一株当たり当期純利益 = 親会社株主に帰属する当期純利益 / 期中平均株式数(自己株式除く)

Earnings per share = Profit attributable to owners parent / Average number of shares during each fiscal year (excluding treasury shares)

一株当たり純資産 = 自己資本 / 期末発行済株式数(自己株式除く)

Book value per share = Shareholders' equity / Number of shares issued at the end of each fiscal year (excluding treasury shares)

一株当たりキャッシュ・フロー = 営業活動によるキャッシュ・フロー / 期中平均株式数 (自己株式除く)
Cash flow per share = Cash flows from operating activities / Average number of shares during each fiscal year (excluding treasury shares)



劣後特約付きの社債の資本性50%考慮 Calculated with 50% of issued subordinated

corporate bonds as equity

有利子負債/EBITDA倍率 Balance of interest-bearing debts/EBITDA (倍 times) 3 11.3 12.3 13.3 14.3 15.3 16.3 17.3 18.3 19.3 20.3 度 FY — 有利子負債 / EBITDA倍率 Balance of interest-bearing debts/EBITDA 会計年度 FY (参考) 有利子負債 / EBITDA倍率 11.3 (Reference)Balance of interest-bearing debts/EBITDA 会計年度 FY



