(Securities Identification Code: 9532)

Report for the 198th Fiscal Year From April 1, 2015 to March 31, 2016

# OSAKA GAS CO., LTD.

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Notes to consolidated financial statements and notes to non-consolidated financial statements are provided separately at the website (http://www.osakagas.co.jp/company/ir/stock/inform/index.html) of OSAKA GAS CO., LTD. (hereinafter referred to as "the Company") in accordance with the laws and regulations and the Company's Articles of Incorporation.

The consolidated financial statements and non-consolidated financial statements audited by the accounting auditor and Audit & Supervisory Board Members include the statements provided in the Report for the 198th Fiscal Year, as well as the notes to consolidated financial statements and notes to non-consolidated financial statements that are provided separately at the aforementioned website.

Note: Due to application of the "Revised Accounting Standards for Business Combinations" etc., the account previously presented as "(consolidated) net income" is presented as "(consolidated) profit attributable to owners of parent," in this Report.

#### Business Report (April 1, 2015 to March 31, 2016)

#### I. Current Situation of the Business Group

#### 1. Business Operations and Results

During the fiscal year under review, the Japanese economy continued a mild recovery as a whole, chiefly because corporate business results and the employment situation remained at high levels, although a further decline in oil prices and the trends of yen appreciation and lower stock prices were seen in the second half.

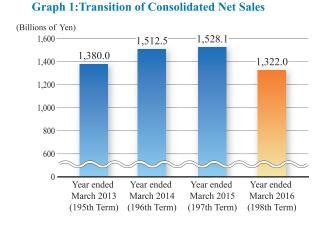
In such a business environment, the Osaka Gas Group (hereinafter referred to as the "Group") has aggressively conducted its businesses to achieve the goals set out in the long-term management vision "Field of Dreams 2020," and the medium-term business plan "Catalyze Our Dreams."

Consolidated net sales of the Group for the fiscal year under review decreased 13.5% from the previous year to \$1,322 billion mainly due to declines in unit prices and gas sales volume in the gas business segment (see Graph 1).

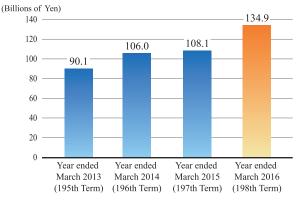
Consolidated ordinary income increased 24.8% to \$134.9 billion mainly due to increased income from the gas business\* as a result of a decrease in raw material costs reflecting a fall in LNG prices (see Graph 2).

Profit attributable to owners of parent increased 9.9% to \$84.3 billion primarily due to increased income from the gas business, despite an impairment loss recorded for the upstream business (see Graph 3).

\*There is a certain time lag between the occurrence of changes in raw material costs and the effect of the fuel cost adjustment system being reflected in gas sales unit prices. Accordingly, a fall in raw material prices during the fiscal year under review resulted in a temporary income increase.

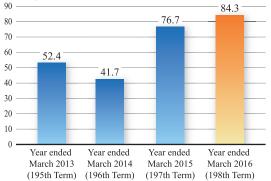


# Graph 2: Transition of Consolidated Ordinary Income



#### **Graph 3: Transition of Profit Attributable to Owners of Parent**





An overview of the Group's operations by business segment was as follows.

#### (1) Gas

Net sales decreased 16.6% from the previous year to ¥948.5 billion.

#### Number of Customers (Meters Installed)

The number of customers (by number of meters installed) increased by 56 thousand from the previous year-end and reached 7,280 thousand as of March 31, 2016.

#### **Gas Sales Volume**

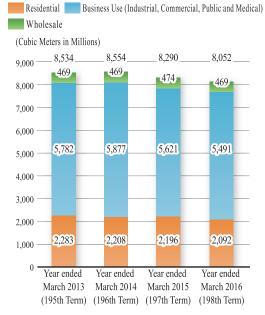
The residential gas sales volume decreased 4.7% to 2,092 million cubic meters, reflecting higher air and water temperatures in winter compared with the previous year, which decreased the demand for hot water supply and air heating.

The business gas sales volume decreased 2.3% to 5,491 million cubic meters mainly due to a decreased rate of customer facilities utilization for industrial use and decreases in customer facility utilization and demand for air heating for commercial, public and medical purposes.

Wholesale gas volume decreased 1.0% from the previous year to 469 million cubic meters.

As a result, total gas sales volume declined 2.9% to 8,052 million cubic meters (see Graph 4).





#### **Ensuring Stable Supply and Security**

Continuous efforts were made throughout the year to diversify natural gas procurement sources and price indices, ensure good maintenance and well-planned renovations of gas production and supply facilities and promote the spread of gas appliances equipped with safety functions.



Security training

To prepare for emergencies, we continued to improve our response to emergencies, introduced highly earthquake-resistant gas production and supply facilities and built coastal disaster prevention blocks against tsunami.

#### **Sales of Gas Appliances**

Regarding residential gas appliances, we endeavored to develop and expand sales of products, such as the residential fuel cell cogeneration system "ENE-FARM" and the "Double Power Generation" system—a combination of "ENE-FARM" with photovoltaic power generation system in addition to devices and equipment for boilers, kitchens and cooking.

In February 2016, the Company announced the development and release of a new model of the "ENE-FARM TYPE S" (solid oxide fuel cell), which is more compact and attains higher power generating efficiency than previous models. The model was launched in April 2016. The new model broadens the range of potential customers because it can be installed in an apartment complex where the installation space is limited compared to a detached house and allows the installation of the system's power generation unit alone, using a gas-fired water heater already in use.

Regarding gas appliances for business use, we engaged in efforts at product development and sales promotion for such products as cogeneration systems, air-conditioning systems, kitchen instruments, boilers, industrial furnaces and burners, while endeavoring to offer high-value-added solutions by utilizing our engineering capabilities to satisfy customer needs.

In October 2015, the Company launched the "GHP XAIR II" air-conditioning system with improved operating efficiency.



Cooking stove equipped with the multi grill unit



ENE-FARM TYPE S



GHP XAIR II

(2) LPG, Electricity and Other Energy

Net sales decreased 15.3% from the previous year to \$206.4 billion.

Regarding the electric power business, thermal, wind and solar power generating plants continued to operate favorably.

In September 2015, Gas and Power Co., Ltd., acquired 95% of the shares of Inami Wind Power Co., Ltd., and decided to construct a wind power plant with a generating capacity of 26,000 kW in Inami-cho, Hidaka-gun, Wakayama Prefecture.

In February 2016, the Company decided to establish Himeji Natural Gas Power Generation Co., Ltd., jointly with Idemitsu Kosan Co., Ltd., to proceed with consideration of and preparation for a natural gas-fired thermal power generation business\* in Himeji City, Hyogo Prefecture. (The joint venture was established in April 2016.)

\*The generating capacity is expected to be about 1 million kW after the first phase of construction and about 1.8 million kW upon completion.

The Company entered the retail electricity sales market upon the full-scale deregulation of electricity retail market. We started receiving subscriptions for low-voltage electricity contracts in January 2016 and initiated the supply of electricity in April 2016. (The number of subscriptions reached 107,000 at the end of March 2016.)



Senboku Natural Gas Power Plant (Osaka Prefecture)



Advertisement for retail electricity sales

#### (3) International Energy

Net sales increased 36.4% from the previous year to \$18.7 billion.

In April 2015, the Company acquired a 25% equity interest in a company operating St. Charles Power Project, a natural gas-fired thermal power generation business in Maryland, the United States. The power plant, which will have a capacity of 0.725 million kW, is currently under construction, and the start of operation at the plant is slated for 2017.

In November 2015, the Company established OGP Energy Solutions Co., Ltd., in Thailand through a joint investment with a subsidiary of PTT Public Company Limited. In February 2016, the joint venture commenced fuel conversion energy services for industrial customers.



St. Charles Energy Center Natural Gas-Fired Power Plant (under construction)

In December 2015, the Company participated in the city gas distribution business by taking a stake in Erogasmet S.p.A., a city gas distribution company in Italy.

(4) Life & Business Solutions Net sales increased 6.8% from the previous year to \$221.7 billion.

Osaka Gas Urban Development Co., Ltd., a group company engaged in the urban development business, expanded its assets by acquiring four rental apartment buildings, including "Urbanex Akihabara EAST II," and completed the construction of five condominium buildings, including "THE Urbanex Tower Kobe Motomachidori," during the fiscal year under review.

OGIS-RI Co., Ltd., a group company engaged in the information solutions business, offered comprehensive IT services, including consulting, designing, development and operation services for corporate information systems, as well as data centers and cloud services.

Osaka Gas Chemicals Co., Ltd., a group company engaged in the material solutions business, strove to develop and expand sales of high-value-added materials, including fine materials and carbon products, based on its coal chemistry technology and other technologies. In April 2015, Osaka Gas Chemicals Co., Ltd. acquired a majority of the shares of Mizusawa Industrial Chemicals, Ltd., a company that produces and sells inorganic adsorbents, resin additives and other chemicals, and made it into a fully owned subsidiary in March 2016.



The Urbanex Tower Kobe Motomachi-dori (showroom)



OGIS-RI Co., Ltd. (Osaka Prefecture)



"OKP" polyester for optical use, produced by Osaka Gas Chemicals Co., Ltd. (It is used for the camera lenses of smartphones, etc.)

	ten Dubinebb b	egment		
	Gas	LPG, Electricity and Other Energy	International Energy	Life & Business Solutions
Net sales (Billions of Yen)	948.5	206.4	18.7	221.7
Percentage change from previous year (%)	(16.6)	(15.3)	+36.4	+6.8
Percentage of net sales (%)	68.0	14.8	1.3	15.9
Segment income (loss) (Billions of Yen)	95.7	28.8	(0.2)	18.8
Percentage change from previous year (%)	+90.3	(30.8)	*	+13.6
Percentage of segment income (loss) (%)	66.9	20.2	(0.2)	13.2

[Net Sales and Segment Income (Loss) for Each Business Segment]

\*Segment income of ¥1.2 billion was recorded for the previous year.

Note: The net sales and segment income (loss) for each business segment include amounts relating to inter-segment transactions. Segment income (loss) includes the share of profit (loss) of entities accounted for using equity method.

# 2. Capital Investment Activities

The amount of capital investments by the Group was ¥114.4 billion.

We lengthened the Company's gas trunk and branch lines by 252 kilometers, bringing the total length to 50,380 kilometers as of the end of the fiscal year under review.

As a major work completed during the year under review, the No. 5 LNG tank at Senboku LNG Terminal I, one of the world's largest ground-type LNG tanks with a capacity of 230,000 cubic meters, was completed in November 2015.

Other capital investment activities included works for ensuring stable supply and security at gas production and supply facilities, equipment works related to natural gas development and production businesses in our subsidiaries and construction of power generating plants.

## 3. Financing Activities

During the fiscal year under review, the Group borrowed ¥15.4 billion and repaid ¥25.2 billion of long-term loans.

With respect to corporate bonds, the Group did not issue corporate bonds and redeemed existing corporate bonds in the aggregate amount of ¥53.1 billion.\*

\*A substantially advanced redemption due to the debt assumption agreement and other reasons is included.

#### 4. Outstanding Issues

#### (1) Management Issues

The Group seeks to provide value to its customers and society by offering a wide range of energy and related services, chiefly natural gas—which is positioned as an important energy source under the government's energy policy—and including electric power and LPG, as well as non-energy products and services such as those relating to materials and information. The Group recognizes that it is the greatest management issue to achieve sustainable growth by enhancing its management efficiency through properly accommodating any changes in the business environment, including economic trends at home and abroad and the government's policies concerning the reformation of electric and gas systems.

#### (2) Osaka Gas Group Corporate Principles

The Group seeks to "power continuous advancement in consumer life and business." With the creation of "Value for Customers" as its first priority, the Group will conduct its businesses so that the "Value for Customers" will also lead to creating "Value for Society," "Value for Shareholders" and "Value for Employees."

#### (3) Priority Issues

Toward the achievement of the goals set out in the medium-term business plan, "Catalyze Our Dreams," in line with its long-term management vision, "Field of Dreams 2020," the Group will address the following issues.

#### (a) Energy Business

(i) Ensuring stable and economical procurement and promoting the upstream (exploration and production) and liquefaction businesses

We endeavor to ensure the stable procurement of raw materials such as natural gas by diversifying sources, by way of procuring from many producers. We also aim for the material procurement that enhances our market competitiveness through the diversification of price indices.

To ensure the stable procurement of natural gas and corporate earnings, we will steadily promote the upstream businesses including the implementation of the existing liquefaction and gas field projects and the acquisition of new interests, including non-conventional gas development projects.

#### (ii) Ensuring competitive power sources

Through such efforts as the development of new power sources at home and abroad, including LNG-fired thermal power generation, coal-fired thermal power generation and renewable energy power generation, we will seek to construct a competitive portfolio of power sources.

#### (iii) Stable and safe energy supply

We will continue to address such issues as the maintenance, reinforcement and renovation of gas production, supply and power generating facilities and the implementation of countermeasures against earthquake and tsunami. We also continue to provide responses to emergencies such as gas leakages to secure safety at customer locations.

(iv) Expanding the marketer businesses at home and abroad

We will continue to seek the expansion of natural gas applications by encouraging wider use of gas cogeneration systems such as fuel cell systems, etc., and gas air-conditioning systems, thereby contributing to the enhancement of the living environment, energy savings for customers and business continuity in the event of disasters. In addition, we will further expand sales of electricity and provide customers with energy, such as gas and electricity, combined with a variety of services. Through our alliances with energy business operators, we will expand the marketer business in a wider geographic area in Japan.

Outside of Japan, we will promote steady management of the electric power, gas and energy service businesses in which we are involved, while seeking the chance for participating in new projects.

(v) Preparations for the full-scale deregulation of the gas retail market

To prepare for the full-scale deregulation of the gas retail market next year, we will optimize our business flows and IT systems, while enhancing the neutrality of the gas pipeline business.

#### (b) Expansion of the Life & Business Solutions Business

Based on the expertise and knowledge accumulated through our energy businesses, we will contribute to the advancement of the life and business of our customers. For the non-energy businesses relating to materials, information and city development, we will offer products and services that capitalize on our unique strengths, thereby contributing to enhancing comfort, convenience and health for customers at home and abroad.

#### (c) Operating Foundations

## (i) Promoting technological development

We will promote efforts to achieve higher efficiency and lower costs for gas appliances and facilities, including fuel cell systems, to develop technologies relating to hydrogen, material solutions and information, and to better utilize our engineering technologies in such fields as resource development and power generation.

#### (ii) Engagement in CSR efforts

In accordance with the "Osaka Gas Group CSR Charter," we will enhance the awareness of CSR throughout the Group to gain greater trust from customers and society. We will also make efforts to ensure that our CSR efforts are better understood throughout the Group's supply chain at home and abroad.

#### (iii) Reinforcing human resources and organization

To achieve sustainable growth, we will continue efforts to develop human resources. We will also increase the diversity of human resources to reinforce the organization so that it becomes more flexible and resilient, encouraging the creation of new value.

#### (4) Conclusion

The Group will continue to implement highly effective internal controls by monitoring and assessing its internal control system and providing necessary measures. With such a system effectively in place, the Group tackles the issues described above and exerts ceaseless efforts to achieve sustainable growth by implementing the Osaka Gas Group Corporate Principles.

The Group looks forward to the continued support and encouragement from all shareholders.

# 5. Financial Position and Profits and Losses

Division	Year ended March 2013 (195th Term)	Year ended March 2014 (196th Term)	Year ended March 2015 (197th Term)	Year ended March 2016 (198th Term)
Net sales (Millions of Yen)	1,380,060	1,512,581	1,528,164	1,322,012
Ordinary income (Millions of Yen)	90,125	106,044	108,173	134,986
Profit attributable to owners of parent (Millions of Yen)	52,467	41,725	76,709	84,324
Basic earnings per share (Yen)	25.20	20.04	36.86	40.53
Total assets (Millions of Yen)	1,566,899	1,668,317	1,862,201	1,829,756
Net assets (Millions of Yen)	774,317	828,565	918,869	935,786

# 6. Principal Activities of the Group (as of March 31, 2016)

Business Segment	Major Businesses
Gas	Sale of gas and gas appliances, gas piping work, supply of heat
LPG, Electricity and Other Energy	Sale of LPG, supply of electricity, sale of LNG and industrial gas
International Energy	Overseas supply of energy, leasing of LNG tankers, development and investment relating to oil and natural gas
Life & Business Solutions	Development and leasing of real estate, information processing service and sale of fine materials and carbon products

Company	Capital (Millions of Yen)	Holding (%)	Main Activities
Liquid Gas Co., Ltd.	1,110	100	Sale of industrial gas, LNG, LPG, etc.
Osaka Gas Urban Development Co., Ltd.	1,570	100	Development, leasing, management, and sale of real estate
OGIS-RI Co., Ltd.	440	100	Development of software and information processing services via computers
Osaka Gas Chemicals Co., Ltd.	14,231	100	Manufacture and sale of fine materials, carbon products, etc.

#### 7. Outline of Principal Subsidiaries (as of March 31, 2016)

Notes 1.The Group treats the affiliated companies that play a central role in each business area and that are positioned as elementary units for the management of the Group as core companies (which the Group recognizes as principal subsidiaries).

2. Effective July 1, 2015, OGIS-RI Co., Ltd., absorbed Osaka Gas Research Institute of Behaviour Observation Inc., one of the Group's subsidiaries.

3. Effective April 1, 2015, Osaka Gas Chemicals Co., Ltd., absorbed Japan EnviroChemicals, Limited, one of its subsidiaries.

4. Effective April 1, 2016, Liquid Gas Co., Ltd., ceased to be a core company of the Group after its reorganization, (company split), and was renamed Osaka Gas Liquid Co., Ltd.

# 8. Major Offices, Plants and Employees (as of March 31, 2016)

#### (1) Major Offices and Plants

	Head Office	Head Office (Osaka Prefecture)
		Osaka Office (Osaka Prefecture)
	Residential	Nambu Office (Osaka Prefecture)
	Energy Business	Hokubu Office (Osaka Prefecture)
	Unit	Hyogo Office (Hyogo Prefecture)
		Kyoto Office (Kyoto Prefecture)
		Osaka Commercial & Industrial Energy Sales Dept. (Osaka Prefecture)
		Nambu Commercial & Industrial Energy Sales Dept. (Osaka Prefecture)
	Commercial & Industrial Energy	Hokutobu Commercial & Industrial Energy Sales Dept. (Osaka Prefecture)
The Company	Business Unit	Hyogo Commercial & Industrial Energy Sales Dept. (Hyogo Prefecture)
		Keiji Commercial & Industrial Energy Sales Dept. (Kyoto Prefecture)
		Broader-Area Energy Sales Dept. (Osaka Prefecture)
	Pipeline Business Unit	Osaka Pipeline Dept. (Osaka Prefecture)
		Nambu Pipeline Dept. (Osaka Prefecture)
		Hokutobu Pipeline Dept. (Osaka Prefecture)
		Hyogo Pipeline Dept. (Hyogo Prefecture)
		Keiji Pipeline Dept. (Kyoto Prefecture)
	LNG Terminal &	Semboku LNG Terminals (Osaka Prefecture)
	Power Generation Business Unit	Himeji LNG Terminal (Hyogo Prefecture)
	R&D Headquarters	Energy Technology Laboratories (Osaka Prefecture)
Subsidiaries		Liquid Gas Co., Ltd. (Osaka Prefecture)
		Osaka Gas Urban Development Co., Ltd. (Osaka Prefecture)
		OGIS-RI Co., Ltd. (Osaka Prefecture)
		Osaka Gas Chemicals Co., Ltd. (Osaka Prefecture)

Notes 1. As of April 1, 2015, the Residential Energy Business Unit reorganized its internal organization based on the description of customers' business instead of regional proximity. As of April 1, 2016, the Commercial & Industrial Energy Business Unit reorganized its internal organization based on the description of customers' business instead of regional proximity.

2. Effective April 1, 2016, Liquid Gas Co., Ltd., was renamed Osaka Gas Liquid Co., Ltd.

# (2) Employees

Business Segment	Number of Employees
Gas	10,817
LPG, Electricity and Other Energy	1,418
International Energy	147
Life & Business Solutions	8,462
Total	20,844

Note: The above number of employees indicates the number of employees currently on duty.

# 9. Major Lenders (as of March 31, 2016)

Lenders	Loans Outstanding on March 31, 2016 (Millions of Yen)
Japan Bank for International Cooperation	61,093
Resona Bank, Limited	44,490
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	29,573
Development Bank of Japan Inc.	21,054
Nippon Life Insurance Company	20,973

# II. Officers

# 1. Details of Directors and Audit & Supervisory Board Members (as of March 31, 2016)

Position	Name	Business in Charge	Significant Concurrent Positions
Representative Director and Chairman	Hiroshi Ozaki		Chairman of Osaka Chamber of Commerce and Industry Chairman of The Japan Gas Association Director of Asahi Broadcasting Corporation Director of OGIS-RI Co., Ltd. Director of Osaka Gas Chemicals Co., Ltd.
Representative Director and President Executive President	Takehiro Honjo		Director of Liquid Gas Co., Ltd. Director of Osaka Gas Urban Development Co., Ltd.
Representative Director Executive Vice-President	Hirofumi Kyutoku	Head of Safety Head of Technology President of R&D Headquarters Responsible for: Energy Resources & International Business Unit, LNG Terminal & Power Generation Business Unit, Pipeline Business Unit and Osaka Gas Chemicals Co., Ltd.	Director of Osaka Gas Chemicals Co., Ltd.
Representative Director Executive Vice-President	Hidetaka Matsuzaka	Head of CSR President of Corporate Planning Headquarters In charge of: Information Communication Systems Dept., CSR & Environment Dept., Compliance Dept. and Auditing Dept. Responsible for: OGIS-RI Co., Ltd., Secretariat, Corporate Communication Dept., Human Resources Dept., General Affairs Dept. and Purchasing Dept.	Director of OGIS-RI Co., Ltd.
Representative Director Executive Vice-President	Tetsuo Setoguchi	In charge of: Tokyo Branch, Regional Resident Representative, Overall Regional Resident Representative and Tokyo Representative Responsible for: Residential Energy Business Unit, Commercial & Industrial Energy Business Unit, Liquid Gas Co., Ltd., Osaka Gas Urban Development Co., Ltd., and Regional Co-Creation Division.	Director of Liquid Gas Co., Ltd. Director of Osaka Gas Urban Development Co., Ltd.
Director Senior Executive	Kenji Ikejima	Head of Pipeline Business Unit	

Officer			
Director Senior Executive Officer	Masaki Fujita	In charge of: Secretariat, Corporate Communication Dept., Human Resources Dept., General Affairs Dept. and Purchasing Dept.	
Director Senior Executive Officer	Yasuo Ryoki	Head of Commercial & Industrial Energy Business Unit	Representative Director and President of Osaka Rinkai Energy Service Corporation
Director Senior Executive Officer	Kazuhisa Yano	Head of Energy Resources & International Business Unit	
Director Senior Executive Officer	Eiichi Inamura	Head of LNG Terminal & Power Generation Business Unit	
Director Senior Executive Officer	Toshimasa Fujiwara	Head of Customer Services Head of Residential Energy Business Unit	
Director	Shunzo Morishita		Senior Adviser of NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION Director and Chairman of Hanshin Expressway Company Limited Chairman of the Osaka Prefectural Public Safety Commission Member of the Board of Governors, Japan Broadcasting Corporation
Director	Hideo Miyahara		Specially Appointed Professor at Graduate School of Information Science and Technology, Osaka University Representative Director of KNOWLEDGE CAPITAL Director of West Japan Railway Company
Audit & Supervisory Board Member (full-time)	Shiro Takenaka		
Audit & Supervisory Board Member (full-time)	Akihiko Irie		
Audit & Supervisory Board Member	Atsushi Hayashi		Director of Family Problems Information Center
Audit &	Yoko Kimura		Advisor of Japan Center for

Supervisory		Cities
Board Member		Director of Nara Prefectural
		University
		Professor, Faculty of
		Economics, Doshisha
		University
		Chairman, Japan Student
		Baseball Association
Audit & Supervisory Eiji Hatta Board Member	President, Japan High School	
	Baseball Federation	
	Vice President, Baseball	
	Federation of Japan	
	Vice Chairman, Japan	
		University Auditors
		Association

Notes:

- "Responsible for" in the "Business in Charge" column means monitoring and providing advice and suggestions concerning the operations of any headquarters, organization, core company or person in a designated position according to its managerial importance and effect on business management.
- Directors Shunzo Morishita and Hideo Miyahara are outside directors as specified in Article 2, Item 15 of the Companies Act.
- Audit & Supervisory Board Members Atsushi Hayashi, Yoko Kimura and Eiji Hatta are outside Audit & Supervisory Board Members as specified in Article 2, Item 16 of the Companies Act.
- 4) All of the outside directors and outside Audit & Supervisory Board Members have been notified as independent officers pursuant to the provisions prescribed by each stock exchange where the shares of the Company are listed.
- 5) There are no special relationships between the entities set out in the column "Significant Concurrent Positions" for each outside director / outside Audit & Supervisory Board Member and the Company.
- 6) Director Toshimasa Fujiwara and Audit & Supervisory Board Members Akihiko Irie and Eiji Hatta were newly appointed at the 197th Annual Meeting of Shareholders held on June 26, 2015, and assumed office on the same day.
- Changes in "Business in Charge" and "Significant Concurrent Positions" during the term under review

Representative Director and Chairman Hiroshi Ozaki assumed the office of Chairman of the Osaka Chamber of Commerce and Industry on December 18, 2015.

Audit & Supervisory Board Member Yoko Kimura resigned as Advisor of Japan Center for Cities on March 31, 2016.

Audit & Supervisory Board Member Eiji Hatta became Vice President of the Baseball Federation of Japan after resigning as President of said Federation on June 10, 2015. He also assumed the office of President of the Japan High School Baseball Federation on September 16, 2015.

follows.			
Position	Name	Business in Charge	Significant Concurrent Positions
Representative Director and Chairman	Hiroshi Ozaki		Chairman of Osaka Chamber of Commerce and Industry Chairman of The Japan Gas Association Director of Asahi Broadcasting Corporation Director of OGIS-RI Co., Ltd. Director of Osaka Gas Chemicals Co., Ltd.
Representative Director and President Executive President	Takehiro Honjo		Director of Osaka Gas Urban Development Co., Ltd.
Representative Director Executive Vice-President	Hidetaka Matsuzaka	Responsible for: Residential Energy Business Unit, Commercial & Industrial Energy Business Unit, Osaka Gas Urban Development Co., Ltd. Regional Co-Creation Division, Tokyo Branch, Regional Resident Representative, Overall Regional Resident Representative and Tokyo Representative	Director of Osaka Gas Urban Development Co., Ltd.
Representative Director Executive Vice-President	Tetsuo Setoguchi	Head of Safety Head of Technology President of R&D Headquarters Responsible for: Energy Resources & International Business Unit, LNG Terminal & Power Generation Business Unit and Pipeline Business Unit	
Director Senior Executive Officer	Kazuhisa Yano	Head of Commercial & Industrial Energy Business Unit	Representative Director and President of Osaka Rinkai Energy Service Corporation
Director Senior Executive Officer	Eiichi Inamura	Head of LNG Terminal & Power Generation Business Unit	
Director Senior Executive Officer	Toshimasa Fujiwara	In charge of: Secretariat, Corporate Communication Dept., Human Resources Dept., General Affairs Dept. and Purchasing Dept.	
Director	Hirofumi Kyutoku		Director and Chairman of Osaka Gas Chemicals Co., Ltd.
Director	Kenji Ikejima		Director and Chairman of OGCTS Co., Ltd.
Director	Masaki Fujita		Director and Chairman of OGIS-RI Co., Ltd.

Note 8)	Directors' position, business in charge and significant concurrent positions as of April 1, 2016, were as
	follows.

Director	Yasuo Ryoki	Director and Chairman of OSAKA GAS AUSTRALIA PTY LTD
Director	Shunzo Morishita	Senior Adviser of NIPPON TELEGRAPH AND TELEPHONE WEST CORPORATION Director and Chairman of Hanshin Expressway Company Limited Chairman of the Osaka Prefectural Public Safety Commission Member of the Board of Governors, Japan Broadcasting Corporation
Director	Hideo Miyahara	Guest Professor, Graduate School of Information Science and Technology, Osaka University Representative Director of KNOWLEDGE CAPITAL Director of West Japan Railway Company

## 2. Outside Officers

(1) Principal Activities

Position	Name	Attendance and Comments
Director	Shunzo Morishita	Shunzo Morishita attended 11 out of 13 meetings of the Board of Directors. He made comments as appropriate based on his considerable experience in corporate and organizational management and from his independent position as an outside director.
Director	Hideo Miyahara	Hideo Miyahara attended 13 out of 13 meetings of the Board of Directors. He made comments as appropriate based on his considerable experience in organizational management and from his independent position as an outside director.
Audit & Supervisory Board Member	Atsushi Hayashi	Atsushi Hayashi attended 13 out of 13 meetings of the Board of Directors, where he made no comment on the exercise of rights as Audit & Supervisory Board Member. He also attended 14 out of 14 meetings of the Audit & Supervisory Board, where he made comments on the method and results of the audit and other matters concerning the performance of duties of the Audit & Supervisory Board Members.
Audit & Supervisory Board Member	Yoko Kimura	Yoko Kimura attended 13 out of 13 meetings of the Board of Directors, where she made no comment on the exercise of rights as Audit & Supervisory Board Member. She also attended 14 out of 14 meetings of the Audit & Supervisory Board, where she made comments on the method and results of the audit and other matters concerning the performance of duties of the Audit & Supervisory Board Members.
Audit & Supervisory Board Member	Eiji Hatta	After he assumed office on June 26, 2015, Eiji Hatta attended 11 out of 11 meetings of the Board of Directors where he made no comment on the exercise of rights as an Audit & Supervisory Board Member. He also attended 11 out of 11 meetings of the Audit & Supervisory Board, where he made comments on the method and results of the audit and other matters concerning the performance of duties of the Audit & Supervisory Board Members.

#### (2) Summary of Agreement Limiting Liability

Pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act and the Company's Articles of Incorporation, the Company has an agreement with each of the outside directors and outside Audit & Supervisory Board Members to limit the liability for damages under Article 423, Paragraph 1 of the Companies Act to the minimum liability amount provided for in laws and regulations.

#### 3. Remuneration for Directors and Audit & Supervisory Board Members

(1) Decision Policies of Remuneration for Directors and Audit & Supervisory Board Members

Remuneration for each director shall be determined by a resolution of the Board of Directors, after deliberation at an advisory committee made up of a majority of the outside officers, within the amount of remuneration (up to  $\pm 63$  million per month) approved at the Annual Meeting of Shareholders, by considering the position and business in charge, etc. of each director and reflecting the business results of the Company<sup>\*</sup>.

\*The amount of remuneration for outside directors is fixed because they are in a position independent of the execution of the Company's businesses.

Remuneration for each Audit & Supervisory Board Member shall be determined through discussions among Audit & Supervisory Board Members within the amount of remuneration (up to ¥14 million per

month) approved at the Annual Meeting of Shareholders, taking into consideration the position, etc. of each Audit & Supervisory Board Member. The system of paying retirement benefits to directors and Audit & Supervisory Board Members has been abolished.

(2) Remuneration Paid to Directors and Audit & Supervisory Board Members

14 Directors¥569 million6 Audit & Supervisory Board Members¥95 million(including ¥51 million for 5 outside officers)

Note: The numbers and the amounts above include one director and one Audit & Supervisory Board Member who resigned at the end of the 197th Annual Meeting of Shareholders held on June 26, 2015.

# III. Shares (as of March 31, 2016)

## 1. Number of Shares Issued and Number of Shareholders

Number of Authorized Shares	3,707,506,909 shares
Number of Shares Issued and Outstanding*	2,083,400,000 shares
Number of Shareholders	120,797

\*3,256,640 treasury shares are included.

# 2. Principal Shareholders

Shareholders	Number of shares held (1,000 shares)	Shareholding ratio (%)
Nippon Life Insurance Company	96,212	4.63
Japan Trustee Services Bank, Ltd. (trust account)	92,770	4.46
The Master Trust Bank of Japan, Ltd. (trust account)	89,666	4.31
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	69,929	3.36
Resona Bank, Limited	52,777	2.54
STATE STREET BANK WEST CLIENT-TREATY 505234	33,327	1.60
Aioi Nissay Dowa Insurance Co., Ltd.	29,865	1.44
Japan Trustee Services Bank, Ltd. (trust account 9)	29,266	1.41
Meiji Yasuda Life Insurance Company	29,191	1.40
Japan Trustee Services Bank, Ltd. (trust account 7)	26,423	1.27

Note: The number of treasury shares is excluded from the "Number of Shares Issued and Outstanding" in calculating the shareholding ratios.

## **IV. Accounting Auditor**

## 1. Name of Accounting Auditor

KPMG AZSA LLC

# 2. Remuneration, etc., for Accounting Auditor

(1) Amount of Fees and Other Charges Payable to the Accounting Auditor for the Fiscal Year under Review

Amount of fees and other charges	<ul><li>(i) Fees for audit services in Article 2, paragraph 1 of the Certified Public Accountants Act (Note)</li></ul>	¥88 million
payable to the accounting auditor by the Company for the fiscal year under review	<ul> <li>(ii) Amount of fees and other charges for services other than audit services in Article 2, paragraph 1 of the Certified Public Accountants Act</li> </ul>	¥17 million
Total amount of cash and other financial Company and its subsidiaries	¥256 million	

Note: As the audit fees under the Companies Act and those under the Financial Instruments and Exchange Act are not separated for the purpose of the audit contract executed between the Company and the accounting auditor and are impractical to separate, the amount specified above is the total amount of audit fees payable under both Acts.

# (2) Reason for the Audit & Supervisory Board's Consent for Remuneration, etc., for the Accounting Auditor

The Audit & Supervisory Board considered such items as the accounting auditor's audit plans, the status of the accounting auditor pursuing its duties and the basis of estimates for remuneration. As a result, the Audit & Supervisory Board judged that the remuneration, etc., for the accounting auditor was appropriate and provided consent as stipulated in Article 399, Paragraph 1 of the Companies Act.

## 3. Non-Audit Services

The Company entrusted duties such as the provision of advice from specialist perspective concerning International Financial Reporting Standards to the accounting auditor and pays consideration therefor.

## 4. Policy on Decision of Dismissal or Non-Reappointment of Accounting Auditor

In the event that the accounting auditor falls under any of the items of Article 340, Paragraph 1 of the Companies Act, the Company's Audit & Supervisory Board will dismiss the accounting auditor upon the unanimous agreement of all Audit & Supervisory Board Members. In addition, in the event that the accounting auditor's proper performance of its duties is found to be difficult based on the Audit & Supervisory Board's comprehensive evaluation of the accounting auditor in terms of qualifications, expertise and independence, the Audit & Supervisory Board will determine the content of a proposal regarding the dismissal or non-reappointment of the accounting auditor to be submitted to the shareholders' meeting.

#### V. Systems to Ensure the Properness of Operations

I. Description of Internal Control Systems

The Company establishes systems (internal control systems) to ensure that the directors of the Company execute the duties in compliance with the laws and regulations and the Articles of Incorporation and other systems necessary to ensure the properness of the Group's operations at meeting of the Board of Directors, and such systems are briefly described below.

1. Systems to ensure that the execution of the duties complies with the laws and regulations and the Articles of Incorporation

- (1) Directors and employees of the Group shall sufficiently acquire and investigate information as the basis to execute the duties and through accurate understanding of the facts, make reasonable decisions in accordance with regulations on responsibilities and authorities.
- (2) For the Board of Directors to make appropriate decisions and enhance its supervisory role, executive directors shall retain independent outside officers. In addition, the executive officer system shall be adopted to enhance the Board of Directors' supervisory role and ensure efficiency in the execution of duties.
- (3) Executive directors shall hold management meetings to provide information to the president and the Board of Directors to assist in the decision making process and discuss strategies and important matters concerning its management of the business.
- (4) Executive directors shall establish the "Osaka Gas Group Code of Business Conduct" based on "Osaka Gas Group CSR Charter." By familiarizing the directors and employees with the Code, executive directors shall not only ensure the performance of duties in compliance with applicable laws and regulations and the Articles of Incorporation within the Group but also promote business activities in a fair and appropriate manner, which includes contributing to the preservation of the environment, promoting social contribution activities and dissociating from antisocial forces.
- (5) Executive directors shall make efforts to understand the status concerning compliance within the Group and promote compliance practices by establishing a consulting and reporting system as an internal reporting system and a CSR committee.
- (6) If any problems are discovered regarding compliance within the Group, directors and employees of the Group are required to consult with or report to an executive director or other superior, or report the matter via the consulting and reporting system depending on the level of seriousness or urgency. Executive directors, General Manager of Compliance Dept. or other superiors shall investigate details of such matter and take necessary remedial measures.
- 2. System concerning the maintenance and the management of information on execution of duties
  - (1) Executive directors and employees of the Group shall prepare minutes of the meetings of the Board of Directors, approval documents or other similar documents specifying matters including matters affecting decisions and the process by which a decision was reached, in accordance with regulations on responsibilities and authorities.
  - (2) Executive directors and employees of the Group shall properly store and manage the minutes of the meetings of the Board of Directors, approval documents or other information on execution of duties according to the nature thereof.
- 3. Regulations and other systems to manage the risk of losses
  - (1) Executive directors shall take all possible steps to ensure the safety and stability of gas supplies in gas businesses by establishing safety regulations on matters concerning the construction,

maintenance and operation of production and supply facilities, and by promoting the improvement of the production and supply systems.

- (2) Executive directors of the Group and organizational heads of the Company (managers of basic organizations of the Company) shall take measures to prevent the occurrence of risks and minimize losses in the case of occurrence, and manage the risk of losses for each category of risk (risks due to external factors, internal factors, transactions with outside parties or other factors).
- (3) The risk of losses shall be managed at the level of each basic organization and each affiliated company.
- (4) The emergencies that might have a material impact on the management of the Group shall be addressed according to the regulations on disaster countermeasures and business contingency plans.
- 4. Systems to ensure the efficient execution of duties
  - (1) Executive directors of the Group and organizational heads of the Company shall determine matters concerning the division of duties and decision-making within the Company and the Group in accordance with regulations on responsibilities and authorities. They shall also provide regulations regarding details of organizations and general matters to be observed during the execution of duties. By familiarizing employees with such regulations, they shall ensure the smooth management of organizations and the improvement of quality and efficiency of operations.
  - (2) With the aim of maximizing corporate value, executive directors of the Group and organizational heads of the Company shall establish medium-term business plans and annual plans for the Company and the Group, monitor its attainment by means of performance indicators and focus on achieving these plans.
- 5. Other systems to ensure the properness of business operations

In addition to the above, executive directors shall take the following measures and make efforts to ensure proper operations.

- (1) Companies to play a central role in each business area of the Group (core companies) or basic organizations to supervise affiliated companies (management support organizations) shall be designated to be responsible for day-to-day management of affiliated companies.
- (2) Compliance with applicable laws and regulations and the Articles of Incorporation, the efficiency and other similar matters of the Group as a whole shall be audited internally by the head of the Auditing Department of the Company. If necessary in light of the results of such audit, remedial measures shall be taken promptly.
- (3) Internal control procedures shall be maintained, operated and evaluated in relation to financial reporting to ensure its credibility.

- 6. Matters concerning employees assisting Audit & Supervisory Board Members in the performance of their duties
  - (1) Executive directors, if requested by the Audit & Supervisory Board Members, shall appoint employees to assist the Audit & Supervisory Board Members in the performance of their duties and establish an Audit & Supervisory Board Members' office staffed by these Audit & Supervisory Board Members' assistants.
  - (2) Audit & Supervisory Board Members' assistants shall be engaged solely in assisting the Audit & Supervisory Board Members in the performance of their duties.
- 7. Matters concerning independence of Audit & Supervisory Board Members' assistants from directors
  - (1) Executive directors cannot direct or give orders to Audit & Supervisory Board Members' assistants except where such directions or orders apply equally to all employees.
  - (2) The opinions of the Audit & Supervisory Board Members regarding the evaluation, transfer, etc., of Audit & Supervisory Board Members' assistants shall be sought in advance and respected.
- 8. Systems for reporting to the Audit & Supervisory Board Members
  - (1) Directors shall report immediately to the Audit & Supervisory Board Members if a matter that is significantly detrimental on the Company is discovered.
  - (2) Directors and employees of the Group or auditors of the affiliated companies shall report without delay matters that have a material impact on the business of the Group, the results of internal audits, the situation regarding the main reports under the consulting and reporting system and other important matters.
  - (3) Directors of the Group and employees of the Company shall report without delay when requested by the Audit & Supervisory Board Members to report on matters concerning the execution of duties.
  - (4) Executive directors and other supervisors of the Group shall not disadvantageously treat any person who reports to the Audit & Supervisory Board Members according to the preceding items for the reason that such report was made.
- 9. Other systems to ensure effective auditing by the Audit & Supervisory Board Members
  - (1) The Audit & Supervisory Board Members may exchange opinions periodically with the representative directors and the accounting auditor.
  - (2) The Audit & Supervisory Board Members may attend management meetings and all company committee meetings. They may investigate as appropriate material information concerning the execution of duties, such as approval documents.
  - (3) Executive directors shall ensure the Company provides the expenses or liabilities necessary for the execution of the duties of the Audit & Supervisory Board Members.
- 10. Confirmation of operation status, etc.
  - (1) Executive directors shall periodically confirm and assess the status of the operation of the internal control system and report the results to the Board of Directors.
  - (2) Executive directors shall take necessary measures by taking into consideration the assessment results of internal control system and other situations.

#### II. Operating Status of the Internal Control Systems

The Company confirms the operating status of the internal control systems on a periodic basis by receiving reports from the organizational heads and other persons concerned. At the meeting of the Board of Directors held on April 27, 2016, it was reported that the internal control systems were operating in a proper manner.

The operating status of the internal control systems during the fiscal year under review is described in the following.

#### (1) Matters concerning compliance

The CSR Committee has been promoting CSR activities through the "Compliance Subcommittee," the "Environment Subcommittee" and the "Social Contribution Subcommittee," and newly set up the "Information Security Subcommittee" during the fiscal year under review to reinforce the management of information security across the Group.

Educational materials, including a guide to the "Osaka Gas Group Code of Business Conduct," are posted on the intranet at all times to familiarize directors and employees with said Code and promote the understanding. During the fiscal year under review, a section of the intranet to introduce related laws and regulations was initiated to enhance the educational materials for further understanding. Regarding a consulting and reporting system as an internal reporting system, questions and answers about how to use the system were provided on the intranet.

(2) Matters concerning risk management

Organizational heads of the Company and presidents of the affiliated companies promote the management of the risk of losses and periodically conduct risk management assessments. Each basic organization or affiliated company sets risk items by using the "G-RIMS (Gas Group Risk Management System)", which systematizes the self-assessment of risk management practices, and checks the status of management concerning the risk items and provides follow-up. Regarding the management of risks concerning security and disaster prevention which are common to the Group, the organization in charge is clearly specified, and the organization supports each basic organization and affiliated company to ensure risk management on a Group-wide basis.

To prepare for emergencies, regulations for disaster countermeasure and business continuity plans are prepared. During the fiscal year under review, as the use of coastal disaster prevention blocks and the retail sale of electricity started, related regulations were revised.

(3) Matters concerning the management of businesses in the Group

The affiliated companies to be managed by the core companies or the management support organizations are designated and their managerial tasks are monitored by receiving reports on important issues from the affiliated companies. In addition, day-to-day management of those affiliated companies is performed by using the G-RIMS and/or conducting audits.

The Company's Auditing Department, which conducts internal audits, implements planned internal audits of the Company's organizations and the affiliated companies and provides follow-up audits after a certain period of time.

#### (4) Matters concerning the effectiveness of audits by Audit & Supervisory Board Members

Full-time Audit & Supervisory Board Members have periodic exchange of opinions with the representative director and chairman, the representative director and president and the accounting auditor, in which outside Audit & Supervisory Board Members also participate as necessary. Partly through the opportunity to exchange opinions with the accounting auditor, Audit & Supervisory Board Members evaluate the qualifications, expertise and independence of the accounting auditor. Full-time Audit & Supervisory Board Members attend important meetings, such as the Management Meeting and the Investment Evaluation Committee, and read approval documents and other important documents.

During the fiscal year under review, according to the resolution to revise the internal control systems at the meeting of the Board of Directors held on April 27, 2015 (the revision took effect on May 1, 2015), systems for reporting to Audit & Supervisory Board Members were enhanced by clarifying important matters to be reported to Audit & Supervisory Board Members and promoting

awareness thereof.

Four assistants to Audit & Supervisory Board Members are in place to engage solely in assisting Audit & Supervisory Board Members in the performance of their duties.

# Consolidated Balance Sheet (As of March 31, 2016)

(Millions of Yen)

Assets		Liabilities					
Non-current assets	1,313,119	Non-current liabilities	594,633				
Property, plant and equipment	911,659	Bonds payable	184,975				
Production facilities	89,192	Long-term loans payable	300,588				
Distribution facilities	297,424	Deferred tax liabilities	21,864				
Service and maintenance facilities	60,257	Provision for gas holder repairs	1,649				
Other facilities	291,836	Provision for safety measures	12,549				
Construction in progress	172,949	Provision for loss on investment	6,999				
		Provision for loss on guarantees	1,757				
		Provision for warranty on gas appliance	8,377				
		Net defined benefit liability	18,145				
		Other	37,725				
Intangible assets	89,613	Current liabilities	299,336				
Investments and other assets	311,846	Current portion of non-current liabilities	54,521				
Investment securities	236,774	Notes and accounts payable-trade	53,882				
Net defined benefit asset	25,154	Short-term loans payable	25,916				
Other	51,729	Income taxes payable	33,834				
Allowance for doubtful accounts	(1,811)	Other	131,181				
		Total liabilities	893,970				
		Net assets					
urrent assets	516,636	Shareholders' equity	862,613				
Cash and deposits	209,982	Capital stock	132,166				
Notes and accounts receivable-trade	167,246	Capital surplus	19,320				
Inventories	79,782	Retained earnings	712,401				
Other	60,735	Treasury shares	(1,275)				
Allowance for doubtful accounts	(1,110)	Accumulated other comprehensive income	44,010				
		Valuation difference on available-for-sale securities	44,143				
		Deferred gains or losses on hedges	(12,347)				
		Revaluation reserve for land	(737)				
		Foreign currency translation adjustment	28,924				
		Remeasurements of defined benefit plans	(15,972)				
		Non-controlling interests	29,162				
		Total net assets	935,786				
otal assets	1,829,756	Total liabilities and net assets	1,829,756				

# Consolidated Statement of income (April 1, 2015 to March 31, 2016)

$(\mathbf{N})$	fillions of Yen)
Account	Amount
Net sales	1,322,012
Cost of sales	814,760
[Gross profit]	[507,251]
Selling, general and administrative expenses	360,576
[Operating income]	[146,674]
Non-operating income	9,867
Interest income	448
Dividend income	3,262
Miscellaneous income	6,156
Non-operating expenses	21,555
Interest expenses	10,003
Share of loss of entities accounted for using equity method	4,538
Miscellaneous expenses	7,012
[Ordinary income]	[134,986]
Extraordinary income	2,467
Gain on sales of non-current assets	2,467
Extraordinary losses	14,588
Impairment loss	14,588
[Income before income taxes]	[122,865]
Income taxes-current	43,394
Income taxes-deferred	(5,478)
Profit	[84,949]
Profit attributable to non-controlling interests	624
Profit attributable to owners of parent	84,324

# Consolidated Statement of Changes in Equity (April 1, 2015 to March 31, 2016)

		~				(Millions of Accumulated other comprehensive income							Yen)
		Share	holders'	equity		Acc	cumulate	d other c	omprehe	nsive inc	ome		
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets
Balance at beginning of current period	132,166	19,488	648,896	(938)	799,613	50,868	(6,519)	(737)	39,341	5,929	88,882	30,373	918,869
Changes of items during period													
Dividends of surplus			(20,808)		(20,808)								(20,808)
Profit attributable to owners of parent			84,324		84,324								84,324
Change of scope of equity method			(11)		(11)								(11)
Purchase of treasury shares				(357)	(357)								(357)
Disposal of treasury shares		4		20	25								25
Changes in ownership interest of subsidiaries arising from transactions with non-controlling shareholders		(173)			(173)								(173)
Net changes of items other than shareholders' equity						(6,724)	(5,827)		(10,417)	(21,902)	(44,871)	(1,211)	(46,083)
Total changes of items during period	_	(168)	63,504	(336)	62,999	(6,724)	(5,827)	_	(10,417)	(21,902)	(44,871)	(1,211)	16,916
Balance at end of current period	132,166	19,320	712,401	(1,275)	862,613	44,143	(12,347)	(737)	28,924	(15,972)	44,010	29,162	935,786

(Millions of Yen)

# Non-Consolidated Balance Sheet (As of March 31, 2016)

(Millions of Yen)

Assots		(Millions ) Liabilities	of tell)			
Assets	1 105 520					
Non-current assets	1,107,538	Non-current liabilities	436,626			
Property, plant and equipment	459,174	Bonds payable	184,975			
Production facilities	88,175	Long-term loans payable	200,307			
Distribution facilities	296,857	Long-term debt to subsidiaries and associates	1,135			
Service and maintenance facilities	59,399	Deferred tax liabilities	12,323			
Facilities for incidental businesses	3,698	Provision for retirement benefits	5,023			
Construction in progress	11,043	Provision for gas holder repairs	1,610			
Intangible assets	11,384	Provision for safety measures	12,549			
Patent right	12	Provision for investment loss	6,999			
Leasehold right	2,973	Provision for loss on guarantees	1,757			
Other intangible assets	8,398	Provision for warranty on gas appliance	8,377			
Investments and other assets	636,978	Other noncurrent liabilities	1,565			
Investment securities	65,496	Current liabilities	293,405			
Investments in subsidiaries and associates	323,067	Current portion of non-current liabilities	40,815			
Long-term loans receivable from subsidiaries and associates	188,052	Accounts payable-trade	24,025			
Investments in capital	21	Accounts payable-other	26,503			
Long-term prepaid expenses	7,122	Accrued expenses	36,664			
Prepaid pension cost	48,691	Income taxes payable	25,327			
Other investments and other assets	5.018	Advances received	8,774			
Allowance for doubtful accounts	(492)	Deposits received	1,484			
		Short-term loans payable to subsidiaries and associates	102,519			
		Short-term debt to subsidiaries and associates	21,485			
		Other current liabilities	5,804			
		Total liabilities	730,031			
Current assets	317,682	Net assets	,			
Cash and deposits	145,540	Shareholders' equity	669,140			
Notes receivable-trade	398	Capital stock	132,166			
Accounts receivable-trade	79,679	Capital surplus	19,493			
Accounts receivable from subsidiaries and associates-trade	12,084	Legal capital surplus	19,482			
Accounts receivable-other	8,442	Other capital surplus	10			
Securities	12	Retained earnings	518,756			
Finished goods	147	Legal retained earnings	33,041			
Raw materials	28,162	Other retained earnings				
Supplies	9,050	Reserve for reduction entry of specified replaced properties	241			
Supplies Short-term receivables from subsidiaries and associates	20,343	Reserve for overseas investment loss	20,598			
Deferred tax assets	7,718	Reserve for adjustment of cost fluctuations	89,000			
Other current assets	6,432	General reserve	62,000			
Allowance for doubtful accounts	(329)	Retained earnings brought forward	313,873			
		Treasury shares	(1,275)			
		Treasury shares	(1,275)			
		Valuation and translation adjustments	26,048			
		Valuation difference on available-for-sale securities	32,303			
		Deferred gains or losses on hedges	(6,254)			
		Total net assets	695,189			
Total assets	1,425,220	Total liabilities and net assets	1,425,220			

# Non-Consolidated Statement of income (April 1, 2015 to March 31, 2016)

		(Mill	ions of Yen)				
Costs and Expenses		Revenue					
Cost of sales	386,959	Product sales	757,197				
Beginning inventories	227	Gas sales	757,197				
Cost of products manufactured	391,459						
Purchase of finished goods	0						
Costs of gas for own use	4,579						
Ending inventories	147						
[Gross profit]	[370,238]						
Supply and sales expenses	234,997						
General and administrative expenses	54,678						
[Income on core business]	[80,562]						
Miscellaneous operating expenses	122,254	Miscellaneous operating revenue	133,217				
Expenses of installation work	23,466	Revenue from installation work	24,795				
Expenses of gas appliance sales	98,787	Revenue from gas appliance sales	102,594				
		Third party access revenue	2,325				
		Other miscellaneous operating revenue	3,503				
Expenses for incidental businesses	128,789	Revenue for incidental businesses	149,318				
Expenses for electric supply business	73,153	Revenue from electric supply business	86,262				
Expenses for LNG sales	44,848	Revenue from LNG sales	50,812				
Expenses for other incidental businesses	10,788	Revenue from other incidental businesses	12,243				
[Operating income]	[112,054]						
Non-operating expenses	15,352	Non-operating income	16,647				
Interest expenses	4,766	Interest income	1,890				
Interest on bonds	3,912	Interest on securities	77				
Loss on valuation of shares of subsidiaries and associates	2,952	Dividend income	1,380				
Miscellaneous expenses	3,720	Dividends from subsidiaries and associates	6,258				
		Miscellaneous income	7,039				
[Ordinary income]	[113,349]						
[Income before income taxes]	[113,349]						
Income taxes-current	31,200						
Income taxes-deferred	(1,135)						
Profit	83,285						
Total	1,056,381	Total	1,056,381				

# Non-Consolidated Statement of Changes in Equity (April 1, 2015 to March 31, 2016)

														(Mi	llions	of Yen	l)
	Shareholders' equity													Val tr ad			
		Cap	oital surp	olus				ined ear								50	
	Capital stock	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Reserve for reduction entry of specified replaced properties	Reserve for overseas investment loss	Reserve for adjustment of cost fluctuations	General reserve	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Total valuation and translation adjustments	Total net assets
Balance at beginning of current period	132,166	19,482	6	19,488	33,041	239	18,189	89,000	62,000	253,808	456,278	(938)	606,995	35,655	(5,261)	30,393	637,389
Changes of items during period																	
Provision of reserve for reduction entry of specified replaced properties						2				(2)	_		_				_
Provision of reserve for overseas investment loss							4,775			(4,775)	_		_				_
Reversal of reserve for overseas investment loss							(2,366)			2,366	_		_				_
Dividends of surplus										(20,808)	(20,808)		(20,808)				(20,808)
Net income										83,285	83,285		83,285				83,285
Purchase of treasury shares												(357)	(357)				(357)
Disposal of treasury shares			4	4								20	25				25
Net changes of items other than shareholders' equity														(3,352)	(992)	(4,344)	(4,344)
Total changes of items during period	_		4	4	_	2	2,408	_		60,065	62,477	(336)	62,145	(3,352)	(992)	(4,344)	57,800
Balance at end of current period	132,166	19,482	10	19,493	33,041	241	20,598	89,000	62,000	313,873	518,756	(1,275)	669,140	32,303	(6,254)	26,048	695,189

# **Independent Auditor's Report**

May 13, 2016

The Board of Directors Osaka Gas Co., Ltd.

# KPMG AZSA LLC

Kenryo Goto(Seal) Designated Limited Liability Partner Engagement Partner Certificated Public Account

Toshiro Miyabayashi(Seal) Designated Limited Liability Partner Engagement Partner Certificated Public Account

Kenta Tsujii(Seal) Designated Limited Liability Partner Engagement Partner Certificated Public Account

We have audited the consolidated financial statements, comprising the consolidated balance sheet, the consolidated statement of income, the consolidated statement of changes in net assets and the related notes of Osaka Gas Co., Ltd. as at March 31, 2016 and for the year from April 1, 2015 to March 31, 2016 in accordance with Article 444-4 of the Companies Act.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position and the results of operations of Osaka Gas Co., Ltd. and its consolidated subsidiaries for the period, for which the consolidated financial statements were prepared, in accordance with accounting principles generally accepted in Japan.

## **Other Matter**

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

# Notes to the Reader of Independent Auditor's Report:

The independent Auditor's Report herein is the English translation of the Independent Auditor's Report as required by the Companies Act.

# **Independent Auditor's Report**

May 13, 2016

The Board of Directors Osaka Gas Co., Ltd.

# KPMG AZSA LLC

Kenryo Goto(Seal) Designated Limited Liability Partner Engagement Partner Certificated Public Account

Toshiro Miyabayashi(Seal) Designated Limited Liability Partner Engagement Partner Certificated Public Account

Kenta Tsujii(Seal) Designated Limited Liability Partner Engagement Partner Certificated Public Account

We have audited the financial statements, comprising the balance sheet, the statement of income, the statement of changes in net assets and the related notes, and the supplementary schedules of Osaka Gas Co., Ltd. as at March 31, 2016 and for the year from April 1, 2015 to March 31, 2016 in accordance with Article 436-2-1 of the Companies Act.

## Management's Responsibility for the Financial Statements and Others

Management is responsible for the preparation and fair presentation of the financial statements and the supplementary schedules in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements and the supplementary schedules that are free from material misstatements, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements and the supplementary schedules based on our audit as independent auditor. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the supplementary schedules are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the supplementary schedules. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements and the supplementary schedules, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements and the supplementary schedules in order to design audit procedures that are appropriate in the

circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the supplementary schedules.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements and the supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of Osaka Gas Co., Ltd. for the period, for which the financial statements and the supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

# **Other Matter**

Our firm and engagement partners have no interest in the Company which should be disclosed pursuant to the provisions of the Certified Public Accountants Law of Japan.

# Notes to the Reader of Independent Auditor's Report:

The independent Auditor's Report herein is the English translation of the Independent Auditor's Report as required by the Companies Act.

#### Audit Report

The Audit & Supervisory Board prepared this Audit & Supervisory Board's Report upon deliberation based on reports by each Audit & Supervisory Board Member regarding the execution by the Directors of their duties for the 198th fiscal year from April 1, 2015 to March 31, 2016. We report as follows:

# 1. Method and details of the audit by the Audit & Supervisory Board Members and the Audit & Supervisory Board

(1) The Audit & Supervisory Board has established an audit policy, an audit plan and other matters and has received reports from each Audit & Supervisory Board Member on the status of implementation and the results of the audit.

In addition, the Audit & Supervisory Board has received reports from the directors and the accounting auditor on the execution of their duties and requested explanations as necessary.

(2) Each Audit & Supervisory Board Member has communicated with the directors, the internal auditing division and other employees in conformity with the auditing standards established by the Audit & Supervisory Board and pursuant to the audit policy, the audit plan and other matters. The audit has been implemented based on the following method.

(i) We have attended meetings of the Board of Directors and other important meetings and have interviewed the directors, employees and others as needed in respect of the status of execution of their duties. Furthermore, we have inspected important documents in respect of the authorization of corporate actions and inspected the operations and the assets of the Company at its head office and principal business offices. With regard to subsidiaries, we have communicated with directors, Audit & Supervisory Board Members and others of the subsidiaries, and visited them as necessary in order to inspect their operations and assets.

(ii) Regarding the content as outlined in the business report of a resolution of the Board of Directors concerning the establishment of systems to ensure that the directors execute their duties in compliance with the laws and regulations and the Articles of Incorporation and other systems necessary to ensure the properness of operations of the group of enterprises consisting of stock company and its subsidiaries as provided for in Article 100, paragraphs 1 and 3 of the Ordinance for Enforcement of the Companies Act and the system (internal control system) established based on such resolution, we have received regular reports from the directors, employees and others on the status of the development and operation of such system, requested explanations as necessary and expressed our opinion thereon.

(iii) We have investigated whether the accounting auditor maintains its independency and conducts appropriate audits and received reports from the accounting auditor on the performance of its duties and requested explanations as necessary. Furthermore, we have received a notice from the accounting auditor that the "system to ensure that duties are properly performed" (stipulated in each item of Article 131 of the Corporate Accounting Ordinance) is established in accordance with the "Quality Management Standards concerning the Audit" (Financial Services Agency, Business Accounting Council) and other standards and requested explanations as necessary.

Based on the above method, we have examined the business report, the non-consolidated financial statements (non-consolidated balance sheet, non-consolidated income statement, non-consolidated statement of changes in net assets and notes to non-consolidated financial statements) and their supporting schedules and the consolidated financial statements (consolidated balance sheet, consolidated income statement, consolidated statement of changes in

net assets and notes to consolidated financial statements) for the fiscal year ended March 31, 2016.

## 2. Results of the audit

(1) Results of the audit of the business report, etc.

(i) The business report and its supporting schedules give a fair and proper account of the Company's business in accordance with applicable laws and regulations and the Articles of Incorporation.

(ii) No misconduct or material facts that are in breach of applicable laws and regulations or the Articles of Incorporation have been detected in respect of the execution by the directors of their duties.

(iii) The content of the resolution of the Board of Directors concerning the internal control system and the content of the business report are fair and proper. In addition, there is no matter of concern regarding the execution by the directors of their duties in respect of the internal control system, as it has been continuously improved.

(2) Results of the audit of the non-consolidated financial statements and their supporting schedules

Methods used by KPMG AZSA LLC as the accounting auditor for this audit, and the results thereof, are fair and proper.

(3) Results of the audit of the consolidated financial statements

Methods used by KPMG AZSA LLC as the accounting auditor for this audit, and the results thereof, are fair and proper.

May 20, 2016

#### OSAKA GAS CO., LTD., Audit & Supervisory Board

Shiro TakenakaFull-Time Audit & Supervisory Board Member [seal]Akihiko IrieFull-Time Audit & Supervisory Board Member [seal]Atsushi HayashiOutside Audit & Supervisory Board Member [seal]Yoko KimuraOutside Audit & Supervisory Board Member [seal]Eiji HattaOutside Audit & Supervisory Board Member [seal]