

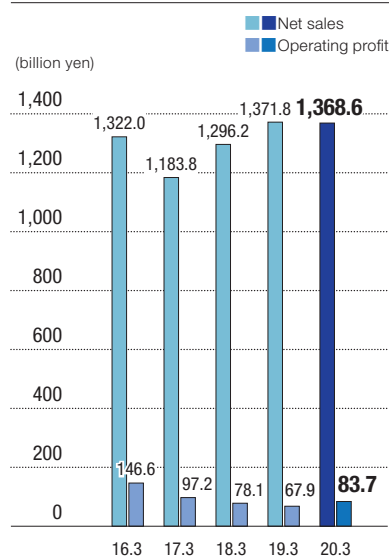
Financial Data

Net sales/Operating profit

Fiscal year ended March 31, 2020

Net sales
¥1,368.6 billion

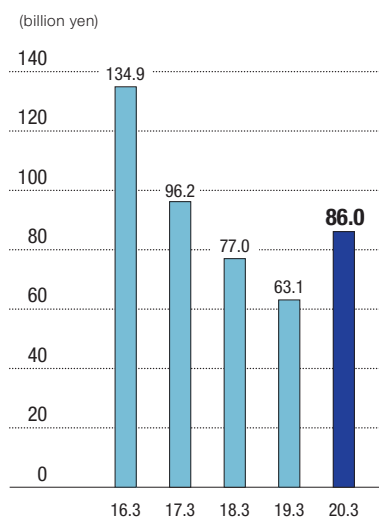
Operating profit
¥83.7 billion



Ordinary profit

Fiscal year ended March 31, 2020

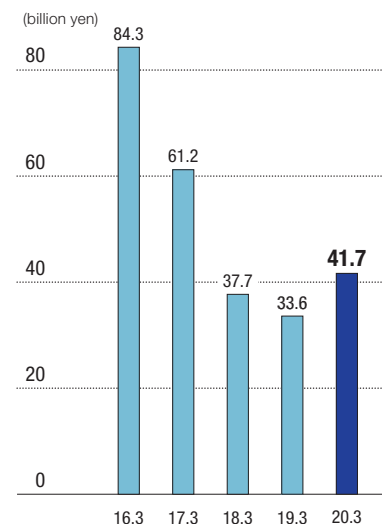
¥86.0 billion



Profit attributable to owners of parent

Fiscal year ended March 31, 2020

¥41.7 billion



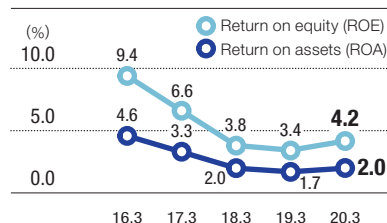
Return on equity (ROE)

Return on assets (ROA)*

Fiscal year ended March 31, 2020

ROE
4.2%

ROA
2.0%

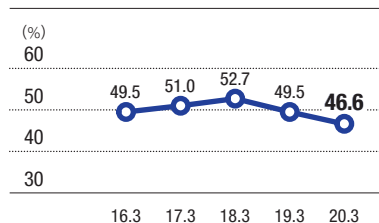


* Calculated taking in account of "Partial Amendments to Accounting Standard for Tax Effect Accounting"

Shareholders' equity ratio*

As of March 31, 2020

46.6%

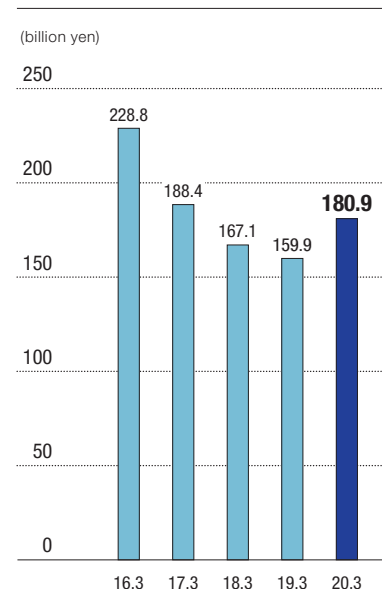


* Calculated taking in account of "Partial Amendments to Accounting Standard for Tax Effect Accounting"

EBITDA

Fiscal year ended March 31, 2020

¥180.9 billion

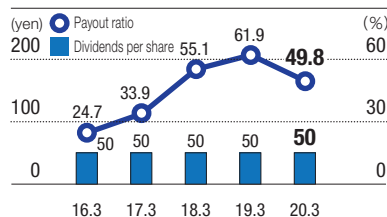


Payout ratio/ Dividends per share*

Fiscal year ended March 31, 2020

Payout ratio
49.8%

Dividends per share
¥50

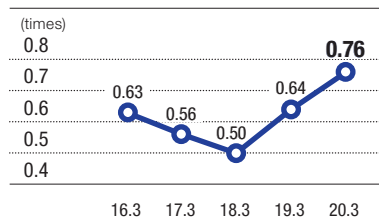


* Taking into account the effects of the 1-for-5 stock consolidation

Debt equity ratio

As of March 31, 2020

0.76 times

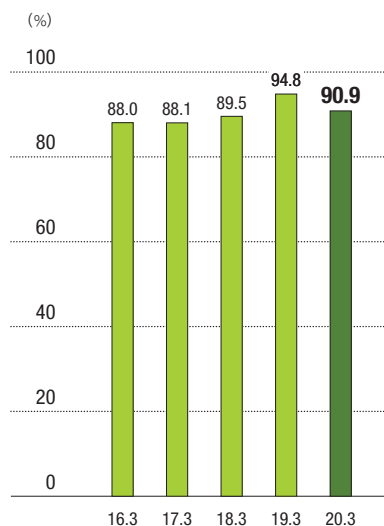


Non-Financial Data

Total shareholder return*1

Fiscal year ended March 31, 2020

90.9%

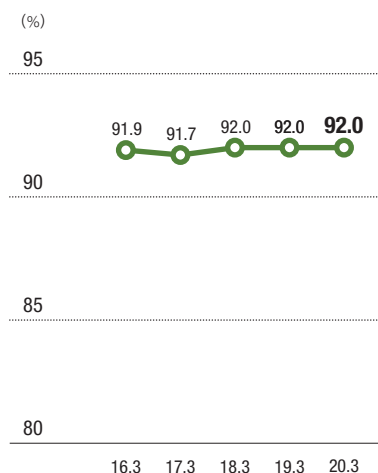


*1 Calculated based on data as of the end of March, 2015

Customer satisfaction (overall satisfaction*2)

Fiscal year ended March 31, 2020

92.0%



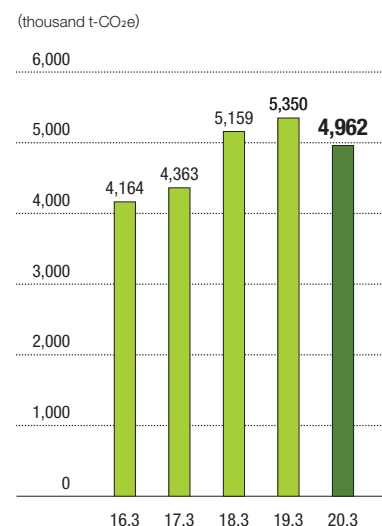
*2 Overall satisfaction:

Percentage of evaluations in the highest two ranks of a six-rank scale regarding customer satisfaction levels in seven areas of operation that have direct interaction with customers

Group greenhouse gas emissions*3

Fiscal year ended March 31, 2020

4,962 thousand t-CO₂e

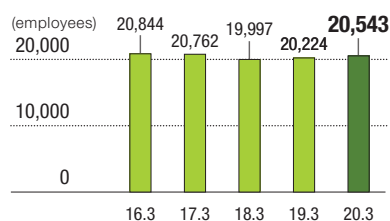


*3 Environmental performance data for the fiscal year ended March 31, 2020 was reported on the website following third-party verification by Bureau Veritas Japan Co., Ltd.

Number of group employees

As of March 31, 2020

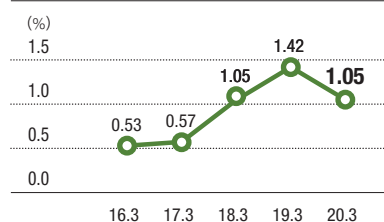
20,543



Job turnover rate (Osaka Gas employees under age 50)

Fiscal year ended March 31, 2020

1.05%

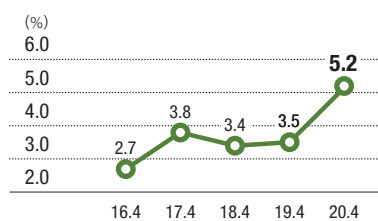


Percentage of women in managerial positions (Osaka Gas)

As of April 2020

Target 5.0% by 2020 5.2%

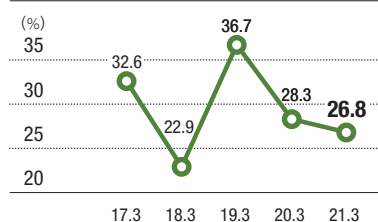
* Increased due to the impact of the Group reorganization in April 2020



Percentage of new women graduates in career-track positions (Osaka Gas)

Fiscal year ending March 31, 2021

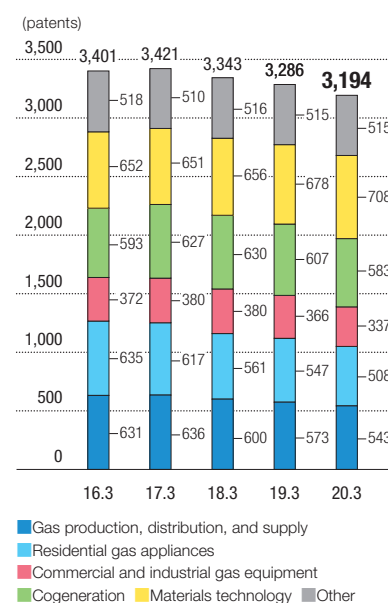
26.8%



The Daigas Group's patent portfolio by business type

Fiscal year ended March 31, 2020

3,194 patents



■ Gas production, distribution, and supply
 ■ Residential gas appliances
 ■ Commercial and industrial gas equipment
 ■ Cogeneration ■ Materials technology ■ Other